

## Contact

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## Top Skills

Microsoft Excel  
Microsoft Office  
Management

## Certifications

CPA

# Denise Siegel, CPA, MBA

Senior Manager, Accounting at U.S. Pharmacopeia  
Washington DC-Baltimore Area

## Experience

U.S. Pharmacopeia

6 years 4 months

Senior Manager, Accounting

July 2015 - June 2018 (3 years)

Rockville, Maryland

- Provides strategic direction and managerial oversight to the domestic accounting team (9 professional staff) including AP, GL, FA's and grants accounting
- Leads the domestic monthly and year end close processes including the managerial review of all consolidated financial statements and reports
- Leads the interim and annual financial and A-133 audits with Grant Thornton as well as all internal QA audits related to AP, GL, FA's and grants accounting
- Responsible for annual domestic and international tax filings including the Form 990, Form 1, and Canadian Form T2 for multiple legal entities. Also responsible for various quarterly/annual governmental financial filings including the Annual Capex Survey, IT & Communication Survey, Services Report and Economic Census
- Continuously monitors and evaluates potential impacts of emerging accounting and tax related guidance that may impact the company's financial statements, tax filings, and governmental reports. Proactively engages Grant Thornton on the financial statement and tax filing impact of all unique business transactions/arrangements prior to their commencement
- Leads recurring domestic UAT tasks for existing ERP modules. Leads implementation/integration of new accounting related peripheral systems and/or mandated upgrades of legacy systems
- Initiates a climate of continuous business process re-engineering and internal control development/enhancement by having all mission critical business processes fully documented and tested/certified on a quarterly basis. Directs the development of and participates in drafting new/revising existing company-wide SOP's and manuals to ensure compliance with GAAP as well as applicable governmental/grant related regulations
- Chosen as an SME to participate on various cross functional teams for projects related to specific company-wide business processes expected to

result in new and/or dramatically improved business practices and generate substantial cost savings

**Manager, Accounting**

March 2012 - June 2015 (3 years 4 months)

Rockville, Maryland

**Coventry Health Care, Inc.**

**Corporate Accounting Manager**

December 2007 - March 2012 (4 years 4 months)

Bethesda, Maryland

- Responsible for the direction of the daily operations of the Corporate Accounting Department including the management of three professional accountants
- Directed the monthly, quarterly, and year end close processes for multiple corporate entities
- Participated in the 10Q/10K/SEC Comment Letter/11K processes by preparing footnotes and detailed supporting schedules
- Supported quarterly SOX 404 compliance initiatives by certifying numerous processes and drafting new/editing existing processes
- Led multiple acquisition integrations from an accounting and finance perspective
- Planned and coordinated quarterly reviews and multiple annual audits in conjunction with E&Y
- Led the development, revision, and maintenance of critical Corporate Accounting business process documents to facilitate cross training, assist in new hire education, and to mitigate business interruption
- Reviewed and evaluated for impact new accounting and reporting pronouncements, and implemented as appropriate
- Researched and concluded on the appropriate accounting treatment for new transactions/events/business agreements and documented conclusions
- Participated on various company-wide task forces for critical business initiatives (acquisitions, divestitures, Health Care Reform implementation)

**Sucampo Pharmaceuticals, Inc.**

**Accounting Manager**

August 2007 - November 2007 (4 months)

Bethesda, Maryland

- Drove the monthly accounting close process for newly public company by planning and directing the A/P, A/R, and G/L functions
- Directed monthly budget versus actual variance analysis

- Supported the annual assessment of the effectiveness of internal controls over financial reporting in compliance with SOX 404
- Enhanced accounting systems and processes to optimize efficiency and improve financial and operational analysis capabilities
- Standardized accounting schedules and documentation for internal and external constituents
- Participated in interim audit work in conjunction with PricewaterhouseCoopers
- Managed Senior Accountant and Accountant level staff

## Montgomery County Government

### Accounting Supervisor (Senior Financial Specialist)

November 2002 - August 2007 (4 years 10 months)

Rockville, Maryland

- Managed the accounting and financial/operational reporting functions to account for, allocate, and report on \$1.2 billion in tax revenues on an annual basis. Managing these functions contributes substantially to the County's Comprehensive Annual Financial Report
- Directed the implementation of new and complex GASB Pronouncements (GASB 34/44/48) and evaluate the financial and operational impact of all relevant GASB Exposure Drafts
- Assumed leadership role in working with information technology personnel to develop, automate and enhance financial and operational reporting tools and legacy systems
- Responsible for championing the complete documentation and analysis of operational and accounting business policies and procedures in all functional areas within the division
- Responsible for the development, implementation, documenting, and monitoring of internal controls for the division in order to achieve optimal efficiency as well as effectiveness
- Responsible for assuming a strategic leadership role in devising and implementing alternative business models designed to maximize productivity and mitigate employee resistance to change
- Re-engineered both the staff as well as the managerial accounting functions by automating all processing tasks and producing timely and accurate financial data/analysis for the Finance Department, joint ventures, local municipalities, and external audit firms (KPMG)
- Developed and implement business continuity planning initiatives designed to mitigate the risks associated with mission critical system failures
- Managed Accountant/Auditor III level staff

Pacific Gas and Electric Company/National Energy Group  
Senior Pool Analyst, Back Office Settlements Group & Senior  
Accountant, Consolidation & Reporting  
April 2000 - November 2002 (2 years 8 months)  
Bethesda, Maryland

- Managed the accounting and financial reporting functions for a portfolio of 19 holding companies
- Developed quarterly forecast as well as annual budget models totaling \$43.2 million in net income
- Produced monthly internal financial reporting packages used by executives in assessing the progress of planned business objectives
- Generated monthly external financial reports for third party owners and shareholders used in financial performance evaluation
- Initiated numerous ad hoc projects: re-engineered the accounting procedures related to the assigned top tier holding company in order to strengthen internal controls and enhance the integrity of the financial data, documented various accounting/accounting system procedures for use by external auditors, internal staff and new employees, researched and resolved outdated balance sheet transactions for all 19 entities resulting in the ability to produce accurate financial statements in accordance with GAAP, redesigned forecast and budget models to include relevant operational information that impacted the financial results thereby enhancing the analysis function, performed detailed P&L variance analysis used for quarterly reviews with external auditors
- Developed volumetric and market pricing models designed to analyze and reconcile to power pool data
- Worked in conjunction with trading floor personnel and third party vendors to develop a customized accounting/market management system
- Provided technical leadership and direction to new accounting staff

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## Education

University of Maryland College Park  
Master of Business Administration (MBA) · (2004 - 2006)

University of Maryland College Park  
Bachelor of Science (B.S.), Accounting · (1993 - 1996)

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## Activity

08/05/2020, Denise Siegel, CPA, MBA added candidate to  
CONTRACT ADMIN/REVENUE OPERATIONS ACCOUNTANT -  
WORKDAY