Anjali Sri Harshitha Kurma

Salesforce Cpq Developer

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Profile Summary

Dedicated Salesforce professional meeting company goals and utilizing consistent and organized practices to align my core Salesforce knowledge. Having Good communication skills and a team player

Education

2019, Full Time
B.Tech/B.E., Jawaharlal Nehru Technological University (JNTU), 84.3%

2015
12th, Andhra Pradesh, English, 90-94.9%

2013
10th, CBSE, English, 85-89.9%

Work Experience

2021 - Present
Salesforce Cpq Developer
Tata Consultancy Services

- Worked with approval rules. approval conditions, variables to match business requirements.
- Worked with native Salesforce quote to cash functionality such as Opportunities, Product configurations, Product rules, Price rules,Quotes, Orders and Contracts
- Built and maintained dashboards focused on pipelines ,account performance and Sales rep performance
- Provided Production support for Sales rep teams. Performing ongoing Sandbox refresh activities after monthly release.
- Provided day-to-day end user support and assist users with best practices to improve and increase knowledge .
- Utilized JIRA, to track assigned tickets and triage the bugs for weekly production releases.
- Performed testing and customization of objects, fields, record types, page layouts, workflow and validation rules in salesforce.
- Deployment (Jenkins, Data Loader, Workbench)
- Working knowledge on Apex classes, triggers and visualforce pages to support the fucntionality.
- Implemented product journeys using a tool called Walkme which enhances the journey and guides the users

2020 - 2021
Salesforce Administrator
Tata Consultancy Services

- Performed administrative tasks such as creating users, roles , profiles, permission sets, sharing rules, email alerts and business processes.
- Collected feedback along with business analysts from management and stakeholders to determine business

requirements for future releases
- Created Test case,Test Plan Document for Project Module cases using JIRA
- Created various reports and dashboards based on business requirements/.
- Created custom objects and relationships according to the requirement.
- Conducted tests to identify issues and make necessary modifications.

2019 - 2020
Oracle CPQ Developer
Tata Consultancy Services

- Gathered business requirements from Sales and marketing teams.
- Worked on Big machines BML to implement business logic .
- Worked on BML to create Configuration/Commerce rules and Library functions
- Worked on layout editors to create configuration , commerce UI
- Experience with recommendation. constraints and hiding attribute rules in BigMachine solutions
- Awareness of Oracle BigMachines CPQ Cloud Integration using pre-built connectors and point to point integration
- with CRM and ERP applications .
- Worked on BOM rules to upload the data
- Updating Data tables weekly

Courses & Certifications

Salesforce Certified Administrator

Oracle CPQ Certified

Key Skills

| Salesforce CPQ | Salesforce CRM | Oracle CPQ | JIRA | Agile Methodology | Production Support |

| Data Migration |