Shamik Srivastav

Business Analyst Manager

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PMI Project Management Institute — PMP® Certified | Scrum Alliance CSM Certified | CERTIFIED Business Analyst | SALESFORCE CERTIFIED CPQ Specialist | SALESFORCE CERTIFIED Administrator | ISTQB® Certified Tester Advanced Level Test Manager

SUMMARY OF EXPERIENCE:

A seasoned professional with experience of over 12 years in Salesforce CRM domain. Solution-driven consultant adept in working with IT Project Management, Agile Methodology & Scrum Framework, Business Analysis, Design Solutioning, and CPQ Implementation for $ multimillion projects. His forte includes leading CPQ functional teams for cutting edge product suite on various CRM platforms which includes but are not limited to Salesforce Revenue (CPQ-Billing) cloud, Salesforce Sales cloud, Service cloud, Oracle Big-machines (CPQ). Self-motivated with ability to establish strong and productive client and team relationships.

CORE COMPETENCIES:

- ❖ Conducting workshops with client for requirement gathering and elicitation.
- ❖ Business Analysis, Process Improvement, Solution Design, POC's, Functional Testing
- ❖ Develop business process flows for the proposed system, approval process flows using requirements such as scope, process, and risks.
- ❖ Transforming requirements into well-defined user stories.
- ❖ Identify steps and tasks to support the implementation of new features.
- ❖ Impact Analysis for implementing enhancements.
- ❖ Assisting development team in developing POCs
- ❖ Assisting UAT team in identifying and executing functional scenarios for testing
- ❖ Jira, Confluence, Project Documentation, Report and Dashboard creation

SYSTEM EXPERTISE:

- ❖ System Platforms: Salesforce CPQ, Oracle Big Machines CPQ, Apttus CLM, Billing Applications on CICS mainframes
- ❖ Tools: Visio, Lucid Chart, Riversand, JIRA, Test Rail, HP ALM, HP Quality Center, and Mission Control
- ❖ General Tools: MS Office

WORK SUMMARY:

BLUVIUM TECHNOLOGIES (MAY 2021 – TILL DATE)
- ❖ Business Analyst Manager (March 2023-Till Date)
- ❖ Sr. Business Analyst (May '21 – March '23)

DELOITTE CONSULTING (SEPTEMBER 2015 – MAY 2021)
- ❖ Senior Consultant (March 2018-May 2021)
- ❖ Consultant (September 2015 – March 2018)

J.P MORGAN (SEPTEMBER 2015 – MAY 2021)
- ❖ Team Lead (January 2014 - August 2015)
- ❖ Senior Team Member (January 2012 - December 2013)
- ❖ Team Member (April 2011 – December 2011)

EDUCATION:
- ❖ Bachelor of Science, Information technology Mumbai University

PROFESSIONAL AFFILIATIONS / CERTIFICATIONS
- ❖ Certified PMP professional (PMP® Number: 2147454)
- ❖ Certified CSM Professional (Certificate ID: 001098022)
- ❖ Certified Salesforce Admin
- ❖ Certified Salesforce CPQ Specialist
- ❖ Certified Salesforce Business Analyst
- ❖ Certified ISTQB Advance level Test Manager
- ❖ Deloitte Certified ITIL professional (Internal Certification)

TRAINING:
- ❖ Shamik has imparted training on topics like Salesforce Overview and Testing, Test and defect management tools.
- ❖ The agenda of this training was to give a thorough idea about what Salesforce is, the types of clouds and platform it caters and the testing that can be performed on these clouds and platforms.

PUBLICATION:
- ❖ Published a white paper "Agile Transformation Strategy" with the idea of the required mandates and the way a company/firm can transform their existing non-agile projects to Agile and the advantages of they can achieve out of this transformation.