Avinash Moola

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Professional Summary:

- ✓ Having 3+ years of experience in salesforce industry as a **Salesforce Developer and Administrator** with overall 10+ years of experience in IT industry.
- ✓ Worked on different **Salesforce.com** environments such as **sandbox** and **production**.
- ✓ Experience in Administration, Configuration, Implementation, and support with Salesforce platform.
- ✓ Experience in using **Salesforce Lightning** UI. Created Lightning Apps combining **Lightning Design System**, **Lightning App Builder** and **Lightning Web Component** features.
- ✓ Expertise in Salesforce **Data Model** such as **Standard objects**, **Custom Objects**, **Custom fields**, **Page Layouts**, **Record Types**, defining **Relationships**, **Field Dependencies**, **Validation Rules and** custom buttons.
- ✓ Good knowledge on Salesforce **Security Model**, such as **Profiles**, **Permission sets**, **Org - Wide default**, **Roles** and **Sharing rules**
- ✓ Automation using workflows, Process builders and Flows
- ✓ Creating **Custom Labels**, **Custom Settings** and **Custom Metadata**
- ✓ Expertise in writing APEX **Triggers**, Apex **Classes** and **Asynchronous Apex.**
- ✓ Experience with **SOQL** and **SOSL**
- ✓ Experience in writing **Apex Test Classes, Unit Tests, Apex Batch** Jobs and **Scheduled Jobs**
- ✓ Expertise in developing **Visual Force** pages, **Controllers** and **extensions**
- ✓ Experience in data loading with **Apex Data Loader** and **Import wizard**
- ✓ Experience in working with **VS Code** environment for writing Business logic in **Apex** and **LWC**.
- ✓ Experience in Salesforce Integration with third party applications.
- ✓ Good Knowledge in Salesforce External Objects
- ✓ Fair knowledge in **REST API** methods and **callouts** and testing with **Workbench** and **Postman**
- ✓ **Deployment** of applications, components from sandbox to sandbox/production using **Change Set**, **Packages** and **ANT Migration Tool**
- ✓ Fair knowledge in **Lightning Web Component** and **Lifecycle Hooks** in **LWC**
- ✓ Fair knowledge in Sales cloud and Service cloud.
- ✓ Experience with Agile and Scrum methodologies.
- ✓ Performed detailed analysis of business and technical requirements and designed the solution by customizing various Standard Objects of Salesforce.com (SFDC).
- ✓ Team player with good interpersonal skills, strong understanding of fundamental business processes, excellent Communication and Problem-solving skills.

Technical Skills:

Salesforce Technologies: Salesforce CRM, Apex Classes, Apex Triggers, SOQL/SOSL, Visual Force Controllers and Extensions, LWC

Other Technologies: HTML, CSS, JavaScript, ANT Tool, PML 1 & PML 2, Dabacon Database, SQL

Education Details: B.E (Mechanical Engineering) - ANITS, Andhra University - Visakhapatnam

Certifications:

Salesforce Administrator	ID - 3210655
Salesforce Platform App Builder	ID - 2825013
Salesforce Platform Developer I	ID - 2797253

Professional experience:

AVEVA | HYDERABAD:

Currently working as a **Senior Consultant** in AVEVA since March 2020

STAY SMART SOLUTIONS | HYDERABAD:

Worked as **Product Manager** in Stay Smart Solutions from December 2016 to March 2020.

CONCEPTIA SOFTWARE TECHNOLOGIES | BANGALORE:

Worked as **PML Developer** in Conceptia Software Technologies from August 2015 to December 2016.

VIK-SANDVIK | VISAKHAPATNAM:

Worked as **Dabacon Administrator** in Vik-Sandvik from August 2012 to August 2015.

Recent Projects:

Sales Cloud Implementation	
Role	Salesforce Developer
Description	Implementing Salesforce Sales Cloud to track products and their licenses to streamline sales processes and improve customer engagement. Creating a centralized database of all products and licensees, and track interactions with customers throughout the sales cycle. Create and manage comprehensive list of products records, including product descriptions, pricing, and availability. Manage license agreements such as tracking license expiration dates, renewals, and updates. Track sales opportunities for the products and licensees. Automate sales processes by sending out quotes and invoices, and tracking payment status.
ERP System	
Role	Salesforce Developer
Description	Project involves creating and integrating salesforce application to ERP system to meet business process to manage engineering resources for Planning, Scheduling, Procurement and Purchase order, Project commissioning and Work Task Assignment. To streamline and automate data entry and ensure consistency across all data sets. and to reduces the risk of data errors and saves time on manual data entry.
LIVEZE (Propriety Management)	
Role	Salesforce Administrator
Description	LIVEZE is a property management app with three modules - Builder, Resident, and Merchant - is a comprehensive solution that enables property Managers, Residents, and Merchants to streamline their operations and improve their workflows. Each module serves a specific purpose and provides features and capabilities.