

HARSH RAJ

Inquisitive and enthusiastic to collaborate, contribute, learn.

Career Objective: To obtain an appropriate position in a challenging work environment that would help in my personal and professional growth.

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Professional Experience

Business Operations Associate (Analyst) | ZS Associates, Pune Jul'19

- ❖ Business Associate for work streams that design sales force deployment of multiple clients including 2 Fortune 500 pharma clients for effective reach of targeted drugs.
- ❖ Major responsibility includes performing data analysis as per business rules and providing insights aiding client in making decisions.
- ❖ Hands on experience on tools like MS Excel, Toad for oracle, SqlDeveloper, PLSQL, Redshift, Jupyter Notebook, Dell Boomi and Z.S proprietary tools.
- ❖ Knowledge of Business analysis and ETL(Extract-Transform-Load) processes.
- ❖ Worked as system administrator for J.C.P.M (Z.S proprietary tool), helping the clients with their requirements and resolving their problems.
- ❖ Skilled in understanding client's requirement, identify all possible scenarios and provided high quality and timely deliverables with no client errors across multiple clients.
- ❖ Excellence in delivering technical & process training to new hires with focus on quality and operational requirements.
- ❖ Perform ETL (Extract-Transform-Load) process and end to end testing of the system (J.C.P.M), provide required guidance to client till the system is live.
- ❖ Performed migration of codes using *Jupyter Notebook*.
- ❖ Posses high degree of flexibility and ability to adapt changes while working for different clients across different teams.

Projects

Project "Exoskeleton for Paralytic Arm" (YouTube link- <https://www.youtube.com/watch?v=em8tj-Z6ayY>)

Designed and fabricated a portable and wearable model to help people suffering from paralysis in the arm to operate the affected part for physiotherapy or to perform day to day operations.

Project on "Working of Hyperloop"

Prototype of "Hyperloop" to understand the concepts involved and problems faced in portraying the concepts along with flow simulation.

Educational Qualifications

Bachelor of Mechanical Engineering (2019)-Siddaganga Institute of Technology, Tumkur

CGPA:8.88

12th Grade (2014)- St. Michael's High School, Patna

Percentage:79

10th Grade (2012)-St. Paul's High School, Patna

Percentage:93

Skills

Tools

MS Excel, J.C.P.M (Z.S proprietary tool)
MS Power BI, SQL, MS Word, MS Power Point
Toad for Oracle SqlDeveloper
C, C++, Java, Solid Works, Solid Edge, Catia
Dell Boomi, Jupyter Notebook, Redshift, PLSQL

Proficient
Intermediate
Intermediate
Intermediate
Basics

Courses

Successful Negotiation: Essential Strategies and Skills- University of Michigan, Coursera (August 2020)

Trainings Undergone & Certifications

- ❖ Industrial Training on "Multi Cylinder Inline Fuel Injection Pumps" at **ROBERT BOSCH**, Bangalore Plant.
- ❖ Certified "Ready Engineer" by **Tata Technologies**.

Achievements

- ❖ Won Corporate Sponsorship for the **Project Exoskeleton for Paralytic Arm** from “*Tata Technologies*”.
- ❖ Won **Best Major Project** Award for the academic year 2018-2019.
- ❖ Secured 3rd position for Technical Paper Presentation in Momentum-2019.
- ❖ **Break in** speaker in many National level Debating Tournament, Parliamentary style.
- ❖ Coached 2 batches of junior debaters. “*This is what I would like to attribute to my communication skill*”.
- ❖ Participated and qualified for virtuals in “**Mahindra Baja 2017**”.
- ❖ Co-ordinator at International conference (AMMMT) at S.I.T.

Hobbies/Interests

Reading, Building Vocabulary, Writing Stories, Articles etc.