

SHARDUL SHESHGIR

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PROFESSIONAL SUMMARY

Certified Scrum Master interested in an innovative, dynamic and values-based organisation. Successful at maintaining accuracy and productivity through long and short-term projects with proven history of efficiency. Excellent communication skills enabling generation and sharing of insights rapidly and with a diverse audience.

TECHNICAL SKILLS

- Completed **Certified Scrum Master** (CSM) certification from Scrum Alliance. (Credential ID: **001175104**; Valid through **March 2023**)
- Comfortable using to **Agile**, **Jira**, and **Confluence** for project management as necessary.
- Demonstrated expertise with data mining tools including **DiscoverOrg**, and **ZoomInfo**
- Trained in using **Tableau** for data analysis and visualisation
- Proficient with **MS Office**, including Word, Excel, PowerPoint and other applications.

INTERPERSONAL SKILLS

- **Exceptional communication skills**, verbal and written
- Robust interpersonal skills including proven ability with **Servant Master leadership** role, facilitative leadership, including the ability to build strong working

WORK HISTORY

Grand View Research Inc - Senior Research Analyst

Pune, Maharashtra • 06/2017 – 12/2020

- Gathering requirements from clients pertaining to their specific problem areas and drafting user stories with regards to organisation and business objectives.
- Conduct primary & secondary research and competitor analysis to determine customer needs regarding new features in line with the progress and growth in progressive stages of product development cycle.
- Liaising with cross functional teams like Sales and Business Development, Web Marketing, Customer Success and Retention departments to ensure effective expectation setting and timely delivery.
- Overlooking and driving the team towards effective adoption of agile best practices and methodologies.
- Conducting Scrum ceremonies in a timely and orderly manner to Facilitating all communication between the development team and team leader/product owner along with higher management wherever applicable and necessary.
- Guiding and providing insights into effective prioritization of the product backlog to assist the Product Manager.
- Generating risk assessment reports for client projects to identify and flag identifiable risks involved in execution of these projects.
- Responsible for quality checking the preparedness of client ready documents before dispatch to the clients.

relationships with fellow team members, stakeholders and collaborative groups such as peak bodies.

- Proven knowledge of various markets including guidelines and applications processes, especially for primary research with participants including Key Industry people
- Proven ability to provide strategic advice pertaining to project/research feasibility (SWOT Analysis, Porter's Five Forces model, PESTEL Analysis among other) through the evaluation of project goals, financial feasibility (including preparation of research/project budgets) and resourcing (staffing availability and assignment)
- High level research including qualitative and quantitative market analysis, problem solving ability, and condensing large data sets into palatable information in the form of market reports that can be consulted to by market experts and people planning to get a start in the field
- Having the ability to systematically review and critically analyse large datasets to produce comprehensive yet succinct reports

EDUCATION

University of Pune

Pune • 2013

MBA: Finance

Verify Markets, Inc. - Business Analyst

Pune, Maharashtra • 04/2015 - 05/2017

- Developed comparable metrics derived from raw company data to track improvements in organizational efficiency.
- Mapped process activities to identify shortfalls and propose options to rectify operational inefficiencies.
- Documented business processes and analysed procedures to align with changing business needs.
- Tracked global sales activity with major focus on client facing with international clients from every continent.
- Derived conceptual designs from business objectives to deliver software and applications according to specifications for usability, performance and functionality.
- Led cross-functional teams to analyse and understand enterprise-wide operational impacts and opportunities of technology changes.
- Evaluated consistency and importance of different business intelligence data against needs to determine optimal courses of action.
- Applied honed problem-solving skills to analyse and resolve issues impacting business operations and goal achievement.
- Established online configuration knowledge base to support functionality by developing robust system application overview.
- Synthesising current business intelligence data to produce reports and polished presentations, highlighting findings and recommending changes to client operations and profitability.
- Have deep understanding of consumer behaviour in Asia and Europe that has helped the company crack many important deals since clients need to be given a touch of their own culture in order for them to do business.

Ocwen Corporation - Investor Accounting Analyst 01/2013 - 01/2015

- Troubleshooting issues that fell outside stipulated guidelines and worked closely within the department and with other departments to ensure their prompt and accurate resolution
- Acted as a liaison and information resource between the Investor Reporting team and the trust or investor to answer questions and assist in the prompt resolution of any questions they may have or forward their inquiries to the appropriate department or individual for assistance

Research project (Future Currency Options for Motorcycle Manufacturers in India), Grade - First Class (distinction):
Designed and authored a systematic review investigating the impact and cost-effectiveness of future currency options to safeguard Indian motorcycle manufacturers from the volatility in the international markets

- Reconciling the Remittance reports prepared by the Investor Accounting Department and the actual reports due to Trust or Investor, and in case of discrepancies, getting them repaired in time
- Send out timely reports to Investor to help them understand their market position of their funds

HOBBIES

- State-level basketball player.
- Avid fan of Hip Hop, and R&B.
- Amateur Sneaker Designer and Sneaker Collector.