# Karan Sain

Raj

# Contact

#### Address

Meerut, Uttar Pradesh, 250002

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# Skills

Data analysis	
Very Good	
Technical Analysis	
Excellent	
Strong multi-tasking skills	
Excellent	
Code reviews	
Very Good	
Systems administration	
Excellent	
Cloud services	
Very Good	
Project Management	
Very Good	
Development team trainings	
Good	
Quality assurance	

Salesforce Developer, Salesforce Administrator, Business Technology Analyst with 4.4 years of overall experience supporting sales and business analysis through detailed administration of complex systems with an in-depth understanding of Salesforce and its opportunities. Team-oriented individual promoting exemplary presentation, project management and risk oversight skills. Demonstrative Scrum Master with background communicating effectively with and leading high-performance teams. Focused Project Manager adept at planning, directing and maintaining continuous operations and experienced in directing QA and Developers and keeping efficient production in accordance with quality standards. Applying creative and analytical approach to operations for continuous process improvement. Skilled at identifying or anticipating problems and providing solutions.

# Work History

2020-10 -

Current

# **Business Technology Analyst**

Deloitte, Mumbai, Mumbai

- Working with Deloitte having 2+ years of experience
- Integrating Product on Salesforce following by Requirement Gathering, Analysis, Documentation, Solution Approach, Design & Path, Implementation and Project Delivery.
- Business Analysis and Implementation in Salesforce based on Project/ Client requirement.
- Experience in SF administrative tasks which include creation on Permission Sets, Profiles, Roles, Sharing Rules, Workflows, Process Builders, Lightning Flows, Approval Processes, Objects, Tabs, Record Types, Formula Fields, Page Layouts, Custom Fields, Reports and Dashboards, Validation Rules, Custom Metadata, Apps and Handling issues/ configuration errors related to Automations, Permissions, Data Security and Product configurations.
- Worked with configuring organization wide defaults at object level for customized access and also implemented security and sharing rules at object, field and record levels of organization
- Involved in unit testing and Test Classes design for Test Coverage of Apex classes and triggers.
- Good exposure of Financial Services Cloud, Field



Service Lightning, Health Care Cloud and also have worked on manage packages like FSC, FSL, Nebula, App-Exchange for salesforce Dashboards and reports.

- Leading sync- up meetings and led team of SFDC Developers and QA for outsourced US based project and implemented sprint methodologies across team.
- Conducted daily scrum meetings and tracked individual progress of team and provided technical solutions for application and its story design and Interacted with clients regarding business needs.

#### Salesforce Developer

Accenture, Pune, Maharashtra

- Have experience of 2.4 years as Salesforce Developer in Accenture.
- Configuration and Implementation of Salesforce CRM/ force.com applications
- Involved in increasing Test Coverage of Apex classes and worked on, trigger handlers, Record Triggered flow, Screen flow and little bit on LWC components
- Worked with configuring organization wide default at object level for customized access. Also implemented security and sharing rule at object, field, and record level for different users at different levels of .organization
- Created Validation Rules, Process Builder, Work flows and Approval Process
- Experience working with Force.com IDE, Data Loader, Import Wizard and salesforce.com Sandbox environments
- Deployed applications into production using Change set, Force.com IDE, GIT process
- Hands-on on building all types of Reports & Dashboards based on the reporting requirements of the stakeholders
- Good exposure on Sales Cloud, Service Cloud, Community Cloud
- Salesforce Technologies that I have worked on are Salesforce-CRM, Apex-Language (Apex Classes and Triggers), Batch-Apex, SOQL, Salesforce Lightning,

2018-03 -

2020-06

Custom Settings,Force.com sites, Reports and Dashboards, Standard and Custom Objects, Field-sets, Roles and Profile Management, workbench and security and sharing settings,

Bit-Bucket, GIT, VS Code

# Education

2013-08 -	Bachelor of Technology: Electrical And
2017-08	Electronics Engineering

IMS Engineering College - Meerut

#### Accomplishments

• 5X salesforce Certifiled

### **Affiliations**

- Institute of Electrical and Electronics Engineers
- National Association of Social Workers

## Certifications

System Admin

PD1 Certified

Sales Cloud

Service Cloud

Field Service Lightning

Data Architecture and Management

## **Hobbies**

volleyball Gaming Basketball Swimming Badminton