

Sapan Kumar Mohanty

Anjnya Apartment, 102, 6th Cross, Ramagondanahalli, Bangalore-560066
Mobile: +91 7892481996 ... **Email:** ctoatraveltech@gmail.com/apigility@gmail.com

CTO / VP - Technology / Product Manager / Technical Architect

Technically-astute senior IT professional with more than 14+ year's of experience in building applications, products and solutions using various technologies. Solutions-driven, with demonstrated expertise in leading design, development and delivery of complex projects and high-performance technical solutions, ensuring delivery within assigned time, budget & quality parameters as well as exceeding client/business expectations. Expert in aligning business goals with technology solutions for higher profits and faster ROI. Skilled in utilizing creativity, leadership and teamwork to design and execute solutions that create customer value

Domain Expertise: Travel/Hospitality, Tourism, Experiences, Property Management Systems, Channel Managers, POS, OTAS, GDS, TMS, Liveboards, B2B Distributions, Digital Marketing, Supply-chain Management, B2B & B2C Sales

Core Competencies

- Technical Leadership
- IT / Business Strategy Alignment
- Project Delivery Management
- Product Management
- Software Design/Development
- Application Development/Support
- Digital Marketing
- Client / Stakeholder Engagement
- Liaison & Coordination
- Team Building & Leadership

Education

- **P.G (Blockchain Technology & Management)**, Amity University
- **B.Tech. (Computer Science & Engg.)**, Biju Patnaik University of Technology, Rourkela (2006) with First Class
- **Diploma (Computer Science & Engg.)**, Balasore School of Engg., Balasore (2002) with First Class

Executive Summary

- ☞ Well-versed in end-to-end project management & execution, right from inception till implementation and post go-live support, ensuring deliverables within assigned time, budget and quality parameters
- ☞ Proven ability to define and map project scope, specifications, project timeline, resources, budget requirements from point of planning through production
- ☞ Skilled in interacting with clients, users, partners and account managers for requirement gathering, risk assessment, finalization of technical specifications and discussion for effort, cost and time estimation
- ☞ Expert in partnering with senior management to identify opportunities and risk in delivering the company services/projects, including competitors' activities, opportunities for innovation and assessment of marketplace and technical obstacles to the business success
- ☞ Effective team leader with practical management style; ability to lead and motivate cross-functional teams to maximize productivity, ensuring technical solutions meet business requirements
- ☞ Analytic mind, attention to detail and quick learning ability. Adept at effectively managing multiple projects/ tasks in a high pressure environment
- ☞ Excellent in analyzing business use cases and implement blockchain technology

Professional Experience

Openhotelier Inc., Male, Maldives
Chief Technology Officer (CTO)
Technical Lead

Apr 2015 - Present & Jun 2011 - Jul 2013
Apr 2015 - Present
Jun 2011 - Jul 2013

Role: Chief Technology Officer (Apr 2015 – Present)

- Currently reporting to the CEO and supervising one resource of this B2B Digital Marketing service provider for the Hospitality sector, providing leadership to the IT operations.
- Managing the technology assimilation for developing the Product Road-map and executing development, hosting and support of necessary deliverables.
- Responsible to coordinate with the founders of the organization to derive suitable strategies to identify the opportunities for innovation & risks involved in order to set-up Internet based Digital Marketing products
- Involved in assessment of marketplace obstacles, bringing forth competitive services and technical hurdles to the business success.
- Spearheading measures to overcome such obstacles by innovating web based products to improve the digital marketing footprint, thereby including as many channel partners as required to achieve organizational objectives

Role: Technical Lead (Jun 2011 - Jul 2013)

- Reported to the CEO and supervised one resource for development of a comprehensive web application.
- Managed to enable this web portal to network Hotels and Wholesalers with their distributors in an open environment, providing more global reach for their products.
- Responsible for business requirement gathering, PRD/TRD documentation, ticket creation, development activities, code re-factory, testing/reviews and deployments.
- Involved in API developments (openhotelier.com/api), API Performance tuning & documentations as well as properly schedule to carry out all testing & review activities
- Spearheaded enabling the portal to distribute accurate property information, share room allocation (for real-time availability) and facilitate online contracting with rates.
- Coordinated the process of iterative development, keeping same focused/controlled on the objectives and resolved all escalated project issues in an effective and rapid manner.
- Engaged further in Database Migrations, Tuning, and Data Synchronization of all data centres, while managed the daily team scrums to ensuring they are timely, focused and brief.
- Collaborated with clients/users/partners/account managers on a to-day-to basis, to bring about the necessary changes to project according to business requirements.

Highlights:

- Developed & hosted Openhotelier Partner API with SDK, Own Channel Manager, POS and various Channel Manager connections
- Successfully managed all the responsibilities of Project for on time delivery of this unique B2B Distribution platform

Technical Consultant | Ignitionone (Digital Marketing Company), India

Aug 2013 - Mar 2015

Responsibilities:

- Managed to focus the team to encourage full participation of team members based on their defined roles & responsibilities and ensure timely delivery of the agreed products.
- Responsible for study of business process & requirement gathering, PRD/TRD creation, ticket creation, development activities, code re-factory, reviews and deployments.
- Involved in various engagements like Database Migrations, Tuning & Data Synchronization of all data centres as well as scheduling & executing all testing and review activities
- Spearheading review & approval of changes to the high-level requirements in the Prioritized Requirements List, while ensured that the iterative development process is properly focused and controlled.
- Provided timely & effective resolution of all escalated project issues involving decision-making process as well as mitigated risks & issues at the Project level.
- Engaged in monitoring progress on a day-to-day basis for all team activities, while running the daily team scrums keeping them timely, focused and brief.
- Coordinated compliance of project/development activities based on technical best practices and ensuring adherence to appropriate standards.

Highlight:

- Successfully acquired Dynamic insights on Ad Exchange

Team Lead | Maximizer-e-Services (P) Ltd., India

Oct 2008 - Apr 2011

Responsibilities:

- Reported to the Country Head and supervised one resource for this Digital Marketing Company, providing one-way permanent links, which may improve the page ranks and traffic.
- Developed, hosted and supported portal (www.maximizer.mx), directorymaximizer.com/api and facilities (directorymaximizer.com/ Socialmaximizer.com/mondovo.com/linksmaximizer.com).
- Responsible to study requirements, documenting specifications, design, development, testing, deployment, and review sessions for each of the facilities and the main portal.
- Involved further in all discussions regarding business & marketing strategy so as to be able to design the API architecture and simplify the API Performance.
- Spearheaded the iterative development process and ensured same is properly focused & controlled, while arranged sprint kick off meetings and scrums day-to-day basis.
- Engaged in the introduction of white level service to DM by REST API and Auto Installer CMS as well as in SQL tuning, optimization, replication and other db related issues.
- Provided operation & support of the application/infrastructure at the same time raised change requests and coordinated with team members to implement them.

Previous Assignment

Software Engineer | Techzuric Software, India

May 2006 - Oct 2008

Certifications

- Agile Scrum Master from EXIN
- Internship in Supply Chain & Blockchain Technology from Auxis Group, Mumbai, India

Technical Skills

Operating Systems	UNIX, Windows
Languages	PHP, Python, Java, Perl, C, C++
Blockchain	Ethereum, Quorum, Hyperledger, R3 Corda, Auxledger
Databases	MariaDB, MySQL, MS SQL Server, PostgreSQL, Percona
Framework	MVC Frameworks, Codeigniter, Phalcon, Cakephp, Zend2, Laravel
API	REST, SOAP, XML, JSON, XPATH, SOAP-UI, OTA XML Schema, HTNG
Testing Tool	Selenium (Automation)
Version Tools	Git, Tortoise SVN
Content Management Systems	Joomla, Drupal, Mambo, Moodle, WordPress
Other Tools	Vagrant, Doctrine ORM, Firefox Add-ons

Personal Details

- **Date of Birth** : 28th April, 1984
- **Languages Known** : English & Hindi
- **Nationality** : Indian
- **Passport Details** : H9310999