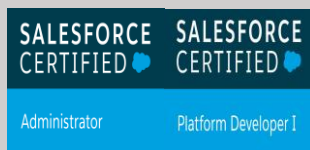


Sanket Rahate



Contact

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Nagpur, India 441111

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Technical Profile

Operating System: **Windows OS**

CRM: **Salesforce.com (SFDC)**

Salesforce CRM

Administration with hands on almost all major CRM functionality.

Flow builder, workflows and Approvals, Dashboards, Reports & Process Builder, Apex, Apex classes, Triggers.

Web Technology: **HTML, CSS & SQL**

Competencies

- Quick learner and grasper
- Able to solve problems using both logical/mathematical and creative approaches
- Willingness to work in any shift

Professional Summary

Overall, 3 Years of IT experience and 2 years and 8 months working experience as Salesforce admin/Developer.

Keen to providing business solutions which will help the business's growth by utilizing the full potential of salesforce.

Salesforce Skills

- Good exposure on Salesforce configuration & Administration implementation of Org-wide defaults, Roles, Profiles, Sharing Rules, Permission sets, etc.
- Hands on experience in automation process such as Flows, Workflow, Approval process, process builder and data migration using data loader
- Having experience in interaction with Business End users to understand business requirements, prepare Proof of concepts, documenting requirements and obtain sign-off
- Experience in Email Template, Email Alerts, Email-to-case functionality
- Decent exposure on customization of Apex Classes, Triggers, Visual Force pages and Custom Reports as per required issue.
- Good understanding with relationship, Roles & Profiles.
- Worked on different phases of project starting from requirement analysis, effort estimation till the final release of reports to End Users, along with supporting the releases.
- Experience setting up salesforce.com Sandbox environments and configuring them as per the specific requirement
- Having experience over deployments of the component using **COPADO** and Change set both with proper documentation of the desired changes.
- Experience in working and setting up the AppExchange products like **Servicemax**
- Experience in using tools like workbench, dataloader.io to fetch records using SOQL queries and using to mass load the data

Certification and Super badges

- | | |
|---|---|
| • Salesforce Certified Administrator | • Apex Specialist, Process Automation |
| • Salesforce Certified Platform Developer I | Specialist, Security Specialist, Lightning |
| • 154 Badges and 114,425 Points in trailhead with Salesforce Ranger Tag | Experience Reports & Dashboards Specialist & Business Administration Specialist Super |

Education

Bachelor of Engineering: **Information Technology** – 2014-2018
Shri Sant Gajanan Maharaj College of Engineering

Experience

Salesforce Developer - 01/2020 to Current
Tata Consultancy Services

Project Name: DuPont LLC

Project description: Client is US based global chemical company. The client needed a product that can bring all their customers' information together in an integrated platform which incorporates marketing, lead generation, sales, customer service at one place. We implemented Salesforce's Sales/Service cloud to fulfil their requirements.

Responsibilities:

- Involved in understanding the business requirements
- Involved in creating custom app, objects, fields, buttons and in writing the custom Validation rules, formula etc. as per business requirements Experience on sales process for leads and opportunities
- Developed real time reports & Dashboard for applications
- Developed multiple flow builders as per the business requirement which reduced the load on creating automation based on code
- Worked with various process automation activities with Workflow Rules, Process Builder and Approval Processes
- Worked on Profiles, Permission sets and sharing rule
- Created custom objects, custom fields, setup page layouts, custom Tabs, Reports and Dashboards and various other components as per the client and application requirements.
- Hands-on experience in SOQL queries for Data Extension Data and Data Views.