



Dhruv Raisinghani

SENIOR SALESFORCE CONSULTANT

+91-8802910610

dhruv.raisinghani@gmail.com

https://www.linkedin.com/in/dhruv-raisinghani-864a74a5/



SFDC Technical Consultant with progressive experience in salesforce implementations across various industry segments with well-developed technical and functional skills, and leadership qualities.

EXPERIENCE (6+ Years)

Present

Senior Technical Consultant

30th Oct, 2020

Salesforce India Pvt Ltd

23rd Oct, 2020

Senior Engineer

27th Feb, 2019

Nagarro Software Pvt Ltd

21st Feb, 2019

Programmer Analyst

9th May, 2018

Cognizant Technology Solutions

7th May, 2018

Senior Software Engineer

1st Apr, 2017

Software Engineer

29th Oct, 2015

Capgemini India Pvt Ltd.



EDUCATION

2015

Ghaziabad,

UPTU

Graduation

ECE

70%

2011

Lucknow, UP

2010

Lucknow Public College

Intermediate

ISC

87%

Lucknow, UP

2008

High School

ICSE

89%



CAREER HIGHLIGHTS

- Currently working as an **Advisory Architect** to one of the leading brands of Indian Media & Entertainment Industry to scale up their sales operations using salesforce. My responsibilities include maximizing the performance and robustness of the platform, optimize the current custom sharing mechanism, ensure correct Integration patterns are applied.
Platform/Tools: Sales Cloud, Integration Callouts, Sharing and Visibility
- Worked with one of the leading Indian Banks and devised their Data Storage/Archival Strategy by designing a DWH Integration and use of Big Objects. Designed frameworks for common integration patterns to foster reuse and speed up development.
Suggested ways to overcome the bottleneck of Asymmetric Encryption/Decryption mechanism being used by the client.
Platform/Tools: Sales Cloud, Integration, Sharing and Visibility, Partner Community, Vf Pages, Lightning Components
- Worked with the Sales cloud team and provided a complete salesforce-based business solution to the sales team of the logistic company which **helped them migrate their sales process from a legacy system to salesforce**
- Implemented the CTI functionality by integrating salesforce with **Amazon Connect** – one of the services provided by AWS.
- Single headedly developed a **complete customized approval process** which best suited the client's business process using Lightning components and customized the working of Account Teams in salesforce which helped them migrate their process of managing teams from a legacy DB2 system to salesforce.
- Worked on various **integration** implementations.
- Worked on various **Lightning (Aura) and Classic** implementations.



SKILLS

Community

Sales

Service

Einstein



Analytics

Activity Capture

Chatbot

Vision

Intent

Sentiment

Recommendations

Apex Lightning VisualForce Integration

REST API SLDS Force.com Platform POC

Classic to Lightning Migration ANT Flows

Data loader CTI Workbench VSCode

Inbox Lightning Sync Lightning for Outlook

Deployment Solutioning Architecture

Design Security Testing Programming

HTML5 JavaScript JQuery CSS Config.



QUALITIES

- Leader
- Trainer
- Communicator
- Interviewer
- Team Player
- Non-Hierarchical
- Individual Contributor



INDUSTRIES

- Transport & Logistics
- Media & Entertainment
- Banking
- Healthcare