

JUNED KHAN

SALES AND
MARKETING EXPERT

EDUCATION

RKDF University, Bhopal

2014 - 2017
BBA | GRADUATION

Bonnie Foi School, Bhopal

2014
MPBSE | 12TH BOARDS

St. Xavier's School, Bhopal

2012
CBSE | 10TH BOARDS

CONTACT

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Date of birth: 11 November 1995

ABOUT ME

I'm a Sales and Marketing Expert who has always shown outstanding performance in revenue production and customer satisfaction. Adept at identifying opportunities, negotiating deals and introducing complex information to any audience.

EXPERIENCE

EXCEL PROCESS PVT LTD, BHOPAL

Customer Relation Manager

7 th July 2018 – 7 th January 2021

KOCHARTECH, GURUGRAM

Sr. Sales Executive

July 2017 – January 2018

SUMMARY OF DUTIES

- Responsible for identifying new sales opportunities, setting appointments, and generating revenue.
- Often called on to help maintain several of the firm's larger clients.
- Responsible for keeping an active sales funnel and providing monthly progress reports to management.
- Responsible for generating a list of prospects and then creating revenue based on that list.
- Part of several small teams that were asked to go do large presentations to significant prospects.

CORE QUALIFICATIONS

- Holds 3 top performance awards for sales from the organizations
- Strong ability to network with key decision-makers
- Exceptional communication and presentation skills
- Able to work independently or as part of a team
- Extremely organized when it comes to client information
- Able to work any size territory and meet all sales goals