



CONTACT

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CAREER GOALS

- Extremely motivated to constantly develop my skills and grow professionally and To work in a team-oriented environment and maximize my learning.

EXPERIENCE

WORKING IN A MIRACLE SOFTWARE SYSTEMS AS A BUSINESS DEVELOPMENT EXECUTIVE

JANUARY 2018-PRESENT

- Work with both technical and C-level people to support sales and generate revenue to the organization.
- Creating long-term relationships that deliver long-term benefits to the business.
- Generating new leads for the company by making cold calls over the telephone.
- Creating and maintaining a list/database of prospect clients.
- Manage accounts and meet or exceed targets relating to revenue growth.

CERTIFIED IN DIGITAL MARKETING AT DIGITAL PRABHU MARKETING AGENCY

JANUARY 2021 - MAY 2021

- Google Ads
- Social Media Marketing
- Content Marketing
- Exceptional communication and networking skills
- Successful working in a team environment, as well as independently
- The ability to work under pressure and multi-task.
- MOZ
- Powtoon
- Canva
- Ms Excel
- Powerpoint
- Keyword Planner

SKILLS

OTHER SKILLS

EDUCATION

NSRIT COLLEGE

- Masters in Business Administration 2019 - 2021
Stream : Marketing
University: JNTU University
- Qualified Bachelor of Science Bsc2014 - 2017 (A Grade)
Institute: Aditya Degree College Visakhapatnam
University: Andhra University
- Completed Intermediate (2011-2013) (A Grade)
College: NRI Junior College
Board: Board of Intermediate
- Completed Matriculation (2010 - 2011) (B Grade)
School: V.T. High School
Board: Secondary School Certificate (SSC)