LinkedIn: https://www.linkedin.com/in/adapa-sivasankar-ba760a261/

Adapa Sivasankar

Contact
Mobile: +91 7386 540 761
e-mail : asivasankarsfdc123@gmail.com

Profile

Objective:	To effectively utilize my potential in the best interest of the organization, customer and society with challenging position
Availability:	**Immediate**
Total Experience:	6+ years (**3+ years in Salesforce CRM** and 2.8 years in Java Development)

Professional Summary:

- **Salesforce Platform Developer 1 certified** and over **3+ years of experience** as a **Salesforce** Developer.
- **Experience in Development, Administration, Configuration, Implementation and Support of Salesforce CRM** based on **Apex language** and leveraging Force.com Platform.
- Worked on various **Lightning Web Component** related project responsibilities.
- Created various Lightning Apps combining **Lightning Design System, Lightning App Builder** and **Lightning Component features.**
- Implemented **Lightning Web Tabs** as per the business user request which helps them in reducing the clicks and Navigation
- Developed various Apex classes, Controller classes and Apex Triggers for various functional needs in the application of LWC with best practices.
- Experience on Lightning Web Component which uses core web component standards. Developed Lightning Web Component with custom HTML elements and JavaScript.
- Worked on **Classic to lightning migration** process.
- Experience in using declarative features like V**alidation rules, Workflows, Process Builder, Lightning Flows, Approval process, Dynamic Approval process, and Sharing rules** automation for satisfying complex business process automations.
- Experience in implementing **security and sharing rules** at object, field, and record level for different users at different levels of organization, also created various profiles and configured the permission based on the organizational hierarchy.
- Primary level experience in working on web services and giving solutions by **SOAP** and **REST** integrations.
- Participated in all stages of **Software Development Life Cycle** (**SDFC**) i.e., System Analysis, Design, Development and Testing Expertise.
- Strong Knowledge of SFDC standard Data structures and familiarity with designing **Custom Objects** and Force.com platform and **Force.com Sites**.
- Experience in understanding business requirement to design the required entities like custom objects, creating the **relationships and junction objects**.
- Developed **Apex classes** using other platform based technologies like **Visualforce, Force.com IDE**.
- Experience in using **Data Loader** for **insert, update** and **bulk import** or **export** of data from Salesforce.com Objects.
- Experience in creating various **Reports & Dashboards.**
- Worked with **App Exchange** Applications.
- Experience in implementing **security and sharing rules** at object, field, and record level for different users at different levels of organization, also created various profiles and configured the permission based on the organizational hierarchy.
- Significant Experience in handling all the Administrative tasks

Technical Skills:

Salesforce Technologies	Salesforce.com Platform, Apex Language, Apex Classes, Apex Triggers, SOQL, SOSL, Visualforce Pages, Components & Controllers, Apex Web Services, Workflow & Approvals, Dashboards, Reports, Custom Objects, Apex Trigger, Apex Scheduler, Batch Apex, Partner WSDL & Enterprise WSDL.
Salesforce Tools	Eclipse, Force.com IDE, Force.com Data Loader, Visualforce Pages, Force.com Explorer, LWC, Force.com Platform (Sandbox and Production)
Languages	Java/J2EE, Struts, Springs, Hibernate, Java Servlets, JavaScript, JSF, JSP HTML, XML, SQL
App/Web Servers	Apache, Tomcat, Weblogic, Websphere.
Databases	SQL Server 2008, PL/SQL, Oracle
Operating Systems	Windows 98/NT/XP/Vista/7/8/10 and IBM AIX.

IT Experience

o Voyager Web Solutions Pvt. Ltd., Pune	Salesforce Developer	July 2019 – till date
o Hexaware Technologies Pvt. Ltd., Chennai	Java Developer	May 2015 to June 2016
o Standard Chartered Bank, Scope International, Chennai	Java Developer	June 2012 to Nov 2013

Education:

- o Bachelor of Technology from Gandhi Institute of Technology (GITAM), Andhra University, Visakhapatnam, AP, India

Certifications:

- o Salesforce.com certified Platform Developer 1 (Credential Id: **2851711**)

Professional Experience:

Projects are in the order of Latest to older

Project # 3	**Voyager Web Solutions Pvt. Ltd.**	**Oct 2021 – till date**
Client	**US Based Multi-Specialty Hospitals**	
Role	**Salesforce Developer**	

Responsibilities:
- o Collected business requirements from business Brokers and Providers for opportunities that are owned and need to be bundled and documented them in functional specification.
- o Designed and deployed the Custom objects, Custom tabs, Entity-Relationship data model, validation rules, Auto-Response Rules, Page layouts, Components to suit to the needs of the application.
- o Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
- o Created and maintained user roles, security and profiles.
- o Worked with security and sharing rules implementation at object, field, and record level for different users at different levels of organization and also Single Sign-On (SSO) setup.
- o Developed and configured various Custom Reports, Report Folders and Dashboards for different user profiles based on the need in the organization.
- o Designed and developed Lightning Web Components based on the business requirements.
- o Develop Controller Classes and Apex Triggers for various functional needs in the application.
- o Worked on writing Apex Triggers & Apex Classes, Batch Apex and Scheduled Apex.
- o Customized page layouts for Custom Objects depending upon user roles and groups.
- o Worked on different relationships between the objects like lookup and master detail relationships.
- o Worked on service cloud module such as web-to-case and Escalation rules.
- o Involved in Data mapping and migration of data from legacy systems to SalesForce.com Objects and

fields using Data Loader tool.
- o Using Data Loader and Import Wizard for Data Export, Updates and Backup for the organization.
- o Wrote Test classes to ensure that functionality is working as expected by considering both positive and negative tests.
- o Migrating Metadata from one sandbox to another sandbox using Force.com IDE tool.
- o Used Web Services like SOAP API and Rest API to integrate with external systems.
- o Involved in querying Salesforce tables using SOQL & SOSL queries using Force.com Explorer.

Environment: SalesForce.com Platform, Salesforce.com Custom Objects, Apex Language, Apex Triggers, Lightning Web Components, SOQL, SOSL, Data loader, HTML, Workflows & Approval process, Service Cloud, Reports, SalesForce.com sandbox.

Project # 2	**Voyager Web Solutions Pvt. Ltd.**	**Sept 2020 – Sept 2021**
Client	**UK Based Real Estate Company**	
Role	**Salesforce Developer**	

Responsibilities:
- o Interacted with different business user groups for gathering the requirements for Salesforce implementation.
- o Responsible for documenting the Business and Software Requirements.
- o Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
- o Developed various Custom Objects, Tabs, Workflows, Approval Processes, Entity-Relationship data model, validation rules, Reports, and Email Templates etc.
- o Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, validation Rule, upgrade installation.
- o Created and deployed Several Reports using Salesforce.com platform.
- o Used SOQL & SOSL for data manipulation needs of the application by preprocessing records.
- o Created Test Classes for different Triggers and maximized the Test Coverage.
- o Worked on different relationships between the objects like lookup and master detail relationships.
- o Worked on service cloud module such as web-to-case and Escalation rules.
- o Worked on sales cloud module such as Web-to-lead, Auto-response rules on standard objects like Account, contact, lead, campaigns.
- o Provided post-implementation support to assist end users in creating reports, dashboards and certain Administration tasks including creating and maintaining user profiles and privileges.
- o Involved in data mapping and migration of data from legacy systems to SalesForce.com Objects and fields.
- o Created page layouts, search layouts to organize fields, custom links, related lists, and other components on records detail and edit pages.
- o Extensive Use of Apex & Visualforce to customize the user interface and integrate with the ERP system.

Environment: Saleforce.com platform, Apex Language, Visualforce (Pages, Component & Controllers), Salesforce.com DataLoader, HTML, Workflow & Approvals, Reports, Sales Cloud, Service Cloud, , Sandbox, ANT migration tool.

Project # 1	**Voyager Web Solutions Pvt. Ltd.**	**July 2019 – August 2020**
Client	**US Based Insurance Company**	
Role	**Salesforce Developer/Administrator**	

Responsibilities:

- o Interacted with different business user groups for gathering the requirements for Salesforce implementation.
- o Responsible for documenting the Business and Software Requirements.
- o Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
- o Developed various Custom Objects, Tabs, Workflows, Approval Processes, Entity-Relationship data model, validation rules, Components.
- o Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, validation Rule, upgrade installation.
- o Created and deployed Several Reports using Salesforce.com platform.
- o Created Test Classes for different Triggers and maximized the Test Coverage.
- o Created and maintained user roles, security and profiles.
- o Worked with security and sharing rules implementation at object, field, and record level for different users at different levels of organization and also Single Sign-On (SSO) setup.
- o Customized page layouts for Custom Objects depending upon user roles and groups.
- o Worked on sales cloud module such as Web-to-lead, Auto-response rules on standard objects like Account, contact, lead, campaigns.
- o Worked on different relationships between the objects like lookup and master detail relationships.
- o Involved in Data mapping and migration of data from legacy systems to SalesForce.com Objects and fields.
- o Worked on complex data migration projects using Data Loader tool.
- o Using Data Loader and Import Wizard for Data Export, Updates and Backup for the organization.
- o Migrating Metadata from one sandbox to another sandbox using Force.com IDE tool.
- o Used Web Services like SOAP API and Rest API to integrate with external systems.
- o Involved in querying Salesforce tables using SOQL & SOSL queries using Force.com Explorer.
- o Provided post-implementation support to assist end users in creating reports, dashboards and certain Administration tasks including creating and maintaining user profiles and privileges.

Environment: SalesForce.com Platform, Salesforce.com Custom Objects, Apex Language, Apex Triggers, Visual Force (Pages, Component & Controllers), SOQL, SOSL, Data loader, HTML, Workflows & Approval process, Sales Cloud, Service Cloud, Reports, SalesForce.com sandbox.

Other details

1) In the core team for Training & induction of new joiners in for Salesforce Ecosystem
2) Directly Involved in direct communication with the client and requirement gathering
3) Strongly believes in Team Work