SAI VEERAMACHANENI

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SUMMARY:

- An astute professional with over 7+ years of IT experience in Salesforce.com with 3 years' experience in Lightning Developer and Certified Salesforce Developer and Administrator.
- Proficient in dealing with the functionalities related to the Service Cloud, Sales Cloud, Community Cloud, Force.com Cloud and hands on experience in Marketing Cloud.
- Experience in building Lightning Web Components framework and creating Flow Builder and using Salesforce Lightning UI. Created multiple Lightning components and Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
- Excellent skills in creating/troubleshooting/modifying Apex code and visual force pages.
- Hands on experience in Lighting App builder and Building Lighting components, framework, responsive applications for devices.
- Experience in modifying Visualforce pages to be supported in Lightning Experience and good understanding of lightning mode and its features.
- Strong ETL Knowledge of Data Integration, Master Data Management, Data Profiling, Data quality processes And Expertise in Salesforce-Informatica Integration.
- Excellent experience working with Salesforce.com sandbox, production environments.
- Proficient in setting up Angular JS Framework for UI development and VF pages with HTML, CSS, JavaScript, and jQuery.
- Implemented Security and sharing rules at Object, Field, and Record Level for different Users at different Levels of Organization. Also Created various Profiles and configured the permissions based on the Organizational hierarchy.
- Expert in project management tools like JIRA, Bitbucket, Ant, GIT/Bitbucket, Tortoise SVN, Jenkins CI/CD Tool.
- Have good experience on Debug Apex scripts using system debug Logs Console to catch Exceptions and execute Governors Limits.
- Proficient in working under Agile Development Environment and Proven ability to quickly adapt to new areas and technologies and bring out of box solutions in a collaborative environment.

TECHNICAL SKILLS:

Salesforce.com:	Apex Language, Classes, Triggers, SOQL, SOSL, Visual Force (Pages, Components and Controllers), Salesforce1 Lightning App Builder, Apex Data Loader, S-Controls, Apex Web Services, Dashboards, Analytic Snapshots, Custom Objects, Sales Cloud, Service Cloud, Community cloud Force.com cloud and Marketing Cloud
Salesforce Tools:	Force.com Eclipse IDE Plug-in, Force.com Explorer, Data Loader,Excel Connector, Migration Tool, Force.com

Databases:	Force.com DB MySQL, Oracle 10g/11g, MicrosoG SQL Server 2008/2012/2016
Web Technologies:	ASP, XML, JSON, DHTML, HTML, XHTML, CSS, XSLT, AJAX, VB Script, JavaScript, jQuery, Angular JS, Web Services (SOAP and WSDL
Languages:	Apex, Ajax, C, C++, Java,Python, Java Script, .Net, UML, HTML, XML, XHTML, DHTML, SQL.
Operating Systems:	Windows/XP/VISTA/ Window Server 2008/2012/2016
	Version Control GIT, Bitbucket, CVS, Subversion, VSS
Application Servers:	BEA WebLogic, IBM Web Sphere 5.0, Apache Tomcat 5.0

PROFESSIONAL EXPERIENCE:

CapitalOne,Plano,TX   **Dec 2017 – present**
Sr. Salesforce Lightening Developer

Responsibilities:
- Managed the implementation of the CRM application using salesforce sales cloud, community cloud and service cloud methodologies.
- Design and developed the Strategies and product requirement.
- Designed and built 13 lightning Aura components and 5 Lightning Web components, all of which are reusable and have resulted in significant time and cost savings for the business.
- Built components using LWC which involves event handling and pub sub models.
- Integrated Salesforce to an email marketing platform using API's. This has saved the business over 10 hours per week in data processing time and enabled 33% more sales revenue through automated marketing.
- Secured business approval for Salesforce DX, which now saves 15 hours a month in deployment time.
- Developed Prototypes on SFDC environment for proof of concept demo and for customer endorsement.
- Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
- Created many Lightning Components and server-side controllers to meet the business requirements.
- Upgraded some Apps from Salesforce Classic to Lightning to develop rich user interface and better interaction of pages
- Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
- Enabled Aura Framework, by adding Aura Attributes and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications.
- Worked on Salesforce Lightning Components, events, and controllers for building customized components replacing the existing ones.
- Actively participated in the POC phase with the Config team to understand the structure of the new Database.
- Worked on self-Service portal an online support channel for your customers allowing them to resolve their inquiries without contacting a customer service representative.
- Worked on Partner Portal is to support our Partners. Partner users are Salesforce users with limited capabilities.
- Implemented Conga in Sales Cloud and improved the accuracy and timelines in generating sales documents.

- Build a template using template builder and Automated the whole business process using parameters to control the behaviour of conga button and experienced in conga mail merge, template, and Quick Merge Links.
- Developed APEX classes, APEX triggers, APEX test classes, Batch apex schedule apex classes visual force pages,
- SOQL, SOSL, Custom Controllers and Controller extensions. Also modified existing triggers and classes as per the standards to meet the business requirements.
- Integrated Salesforce with other internal applications using SOAP and REST services.
- Implemented End to End Service Cloud & Service business Process with expert in Email-case, Web to case, Live chat, Live message (SMS to case), Phone to case, Open CTI, Omni channel, Case Routing.
- Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, Campaigns, Reports and Opportunities.
- Customized the Dashboards to track usage for productivity and performance of business centers and their sales teams.
- Created Custom Objects and defined lookup, Many to Many relationship and master-detail relationships on the Objects and created junction objects to establish many-to-many relationship among objects.
- Created Many-to-Many relationships and created Junction objects to implement Roll-up Summary fields to aggregate data from child records on the parent
- Involved in end-to-end testing and gathering feedback from business users.

Environment: Saleforce.com platform, Lightning Aura component, LWC, Salesforce DX, Apex Language, JavaScript, Visual Force (Pages, Component & Controllers), ETL-Informatica, AWS Services, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Sandbox, Security Controls, Conga Composer, Developer Console, Integration, Jira, Git, Eclipse IDE Plug-in, Windows.

Intuit, San Diego, CA   **Dec 2015 – Dec 2017**
Salesforce.com Developer

Responsibilities:
- Involved in SFDC application setup and customization to match the functional needs of the Company.
- Interacted with various business user groups for gathering the requirements for salesforce.com, Lightning and CRM implementation
- Developed and designed 4 Lightning Aura components in the project which are reusable.
- Developed Web API using MVC framework for all business logic and exposed to front-end interfaces.
- Responsible for Setting-up Angular JS Framework to achieve data binding between HTML and JS objects.
- Developed salesforce custom application using apex class, apex triggers, test class, visual force pages using standard and custom controllers and executing SOQL and SOSL Queries.
- Integrated Salesforce with other internal applications using SOAP and REST services.
- Developed various Custom objects, Tabs, Entity-Relationship data model, validation rules, Components.
- Involved in the Data Transformation and Data Cleaning activities while transferring the data to the external system using Informatics on Demand.
- Developed Web API using MVC framework for all business logic and exposed to front-end interfaces.

- Responsible for Setting-up Angular JS Framework to achieve data binding between HTML and JS objects.
- Assisted in the configuration and maintenance of Sandbox environments to facilitate success development and QA testing of new on-demand features and functionality.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Involved in field & page layout customization for the standard objects like Account, Contact, and Leads.
- Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates to implement business logic.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Integrated the web services by generating the necessary stubs from the WSDL files for extracting the data from the home-grown applications by using the home-grown web services.
- Used the Force.com IDE for testing and migrated the code to the deployment instance aGer testing.
- Used sandbox for testing and migrating the code with help of Force.com IDE.
- Data loader/ work bench used for deletion, import and export of data in the form of csv files.
- Maintained user roles, security, profiles, and workflow rules wherever necessary.

Environment: Salesforce.com platform, Lightning Aura component , Apex Language, Visual Force (Pages, Component & Controllers), Salesforce.com Data Loader, Force.com API, Informatica On Demand, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, HTML, Java Script, Web Services, WSDL, Sandbox, Eclipse IDE Plug-in, Oracle 10g.

Bajaj FinServ Ltd, India   **Sep 2013 – Oct 2015**
Salesforce Developer

Responsibilities:
- Involved in the analysis, design, development, and customization in the implementation of Salesforce.com modules.
- Worked with Sales Agents and Sales Engineering executives to identify and purse opportunities.
- Implemented Salesforce Development Cycle covering Sales and Service Cloud.
- Played key role in enhancement of business modules using Standard and Custom Objects, Custom Settings, formula logic, Custom buttons, Visual force Pages, APEX classes, Triggers, Test Methods involving SOQL Queries.
- Worked on enhancements to SFDC application as required by business users from time to time which included implementations in Service Console of Sales force.
- Worked on Salesforce implementations from inception to delivery.
- Involved in running scheduled jobs which includes running daily reports, dashboards, and batch classes.

Environment: Force.com platform, Apex Language, Visual Force (Pages, Components & Controllers), Workflow & Approvals, Reports, Email Services, Security Controls, Force.com Explorer, Apex Triggers, Salesforce.com Data Loader, Eclipse IDE, Custom Objects, Custom Tabs, SOQL.

Reliance, India   **Jun 2012 – Aug 2013**
Salesforce Developer

Responsibilities:
- Involved in the analysis, design, development, and customization in the implementation of Salesforce.com modules.
- Played key role in enhancement of business modules using Standard and Custom Objects, Custom Settings, formula logic, Custom buttons, Visual force Pages, APEX classes, Triggers, Test Methods involving SOQL Queries.
- Worked on enhancements to SFDC application as required by business users from time to time which included implementations in Service Console of Sales force.
- Worked on Salesforce implementations from inception to delivery.
- Involved in running scheduled jobs which includes running daily reports, dashboards, and batch classes.
- Handy experience in database operations, system processes, and analyzing errors that occur when executing a transaction or while running unit tests, which are processed in Debug Logs.

Environment: Force.com platform, Apex Language, Visual Force (Pages, Components & Controllers), Workflow & Approvals, Reports, Email Services, Security Controls, Force.com Explorer, Apex Triggers, Salesforce.com Data Loader, Eclipse IDE, Custom Objects, Custom Tabs, SOQL.

EDUCATION AND CERTIFICATIONS:

- Bachelor's in Computer Science & Engineering, Koneru Lakshmaiah University, India.
- Salesforce Certified Administrator.
- Salesforce Certified Platform Developer I.