

Manuj Kumar (Technical Lead)

Technical Skills

Salesforce Developer with total IT experience of 9 years.

- 4 years of experience on Salesforce Platform.
- Experienced in Sales Cloud implementation – Contact Management, Opportunity Management, Reports and Dashboards.
- Proficiency in SFDC development using Apex classes, Triggers, Visualforce page, SOQL and Lightning component for customizing Sales Cloud.
- Experience in SFDC Administrative tasks includes creating Profiles, Roles, Users, Page Layouts, Email Services, Workflows, Process Builder, Lightning Flow, Assignment Rules, Reports, Dashboards, Actions, Tasks and Events.
- Knowledge of SFDC Declarative approach for approval processes, permission set, workflow process, email customization.
- Designed, setup and maintained Salesforce standard objects, custom objects and junction objects, while also structuring user roles Sharing Model.
- Good experience on Agile Methodologies.
- Experience in Data Migration using Data Loader, Data Migration Wizard and Workbench.
- Good knowledge of SFDC governor limits and its best practices.
- Knowledge of integration with Enterprise APIs, custom apps, web services (REST).
- Experience in developing applications which are highly scalable, identifying bottlenecks and bugs, and devise solutions for them.
- Cross Functional experience in Salesforce.com: Developer/Consultant/Administrator.
- Well versed with Salesforce Sales Cloud and Service Cloud.
- Have exposure to SFDC Lightning (2yr of experience on LWC).
- Have exposure to integrate Salesforce with external systems.

PROFILE

Highly motivated, skilled in Salesforce technologies seeking to achieve professional satisfaction, career progression and personal development by working in a learning environment that encourages growth of the organization and enriches my experience.

 Mahagun Mansion-1,
Indirapuram, Ghaziabad –
201014

 +91-9911620651

 manujkumar8810@gmail.com

- 2 years of cloud infrastructure experience with AWS and DevOps technologies including Docker & Orchestration, Jenkins CI/CD etc.
- Hands-on project implementation using various AWS services like EC2, EBS, S3, SNS, SES, etc.
- Working knowledge on VCS Remote Repository GITHUB.
- Experienced in using Continuous Integration tools like JENKINS, such as setup & configure build jobs in JENKINS.
- Hands on experience on Chef-Server, workstation, node setup, bootstrapping.

Education

- *MTech. (Jaypee Institute of Information Technology, Noida) - 8.0 CGPA*
- *B.Tech. (ABES Engineering Collage, Ghaziabad, U.P.T.U.) - 74.24%*

Professional Experience

1. **Company – Visionet Systems Pvt. Ltd.**

Duration: Oct 2022 to present

Designation: Tech Lead Digital Business Services

Job Description & Responsibility:

- Leading the Dev Team and helped with the technical requirements related to lightning flows, LWC components, Test classes, Apex Classes etc. and their best practices.

Projects:

i) Client Name: Reliant & Milend

Project Name: *Loangility: A lightweight, fully integrated POS solution for Private Mortgage Insurance (PMI) & Consumer Insurance related loans built within Salesforce. It is fully integrated with lending LOS (Loan Origination System e.g., Encompass, LoanPro) for pricing and loan locking, crediting agencies (Fannie Mae or Freddie Mac) and AUS to provide pre-qualification for any borrower in minutes. It supports all credit agencies who are integrated with Fannie or Freddie, allowing you to keep your current credit agency.*

Roles & Responsibilities:

- Involved in discussion with BA/ Client for technical input with respect to functionality to be developed, requirement gathering/clarification, User Story development.
- Work with development team as Developer towards timely delivery of user stories Building Lightning Application with Lightning pages to hold the reusable components built.
- Used application and component events to pass values and events information across levels.
- Provided consultancy on best practices to be implemented.

ii) Client Name: GE | FieldCore

Project Name: *Tooling Auto Assigner & Sourcing demand form Creation (Outage Management)*

Roles & Responsibilities:

- Functional & technical understanding of client requirements.
- Salesforce platform development – helping client to build customer (service manager & Tooling center coordinator) centric product.
- Salesforce & SAP-ARIBA process automation.
- Improved better end-user experience by helping out with custom solutions built on LWC components which pre-populates the data for user input demand form.

iii) Client Name: Columbia Bank

Project Name: Customer-centric Treasury solution

Roles & Responsibilities:

- Building Customer centric Treasury solution products to choose for internal Bank Employees.
- Implementing Salesforce Authorization for loan Payoff.
- Improve banking process to provide a better end user experience.
- Regular touchpoints with the client technical officer & senior leadership – exchanging ideas & feedback.
- Salesforce platform development – helping client to build customer (service manager & Tooling center coordinator) centric product.

2. Company – Questel | ConcurIP Consulting Pvt. Ltd. Noida

Questel offers IP Business Intelligence software allowing advanced research and analysis of patents, trademarks and designs, IP Asset Management platform as well as international filing administrative services.

Duration: 7th May 2018 to 25th Oct 2022

Designation: Senior Consultant

Platform: Salesforce.com

Project: Digital Transformation of Questel Sales Process (Internal Project)

Job Description & Responsibility:

Salesforce CRM is used to help a full-fledged patent portfolio management system includes building a portfolio for a company, selling their patents, licensing, tracking office action and so on.

- Worked with the team to digitally transform the sales process for Questel.
- Working on a custom solution where salesperson can search for the database based on different KPIs, which make searching process efficient and effective.
- Worked on LWC components (2yr+) to create custom search UI.
- Identifying potential targets for licensing, litigation or sale of a patent or complete patent portfolio. Gathering evidence for higher damages in patent litigation complaints.
- Competitor Tracking

3. Company: Evalueserve Pvt. Ltd., Gurgaon

Duration: Aug 2016 to 4th May 2018

Designation: Associate

Platform: DevOps & AWS Cloud

Job Description & Responsibility:

- Setting up the new build environment for various applications in Windows/Linux environment.
- Worked on Production Server's on Amazon Cloud (EC2, EBS, RDS, ELB, S3, Cloud Watch and Route-53).
- Setup the EC2 Instances for Dev, QA, UAT and Production Environments.
- Implementation of Jenkins continuous integration tool that includes installing, setting the jobs/plans, and setting up the tool for deployment.
- Create Continuous integration, Continuous development, and Continuous Delivery pipeline.
- Used Docker Container for running different individual services and optimizing the infrastructure cost.
- Configuration of servers using Configuration Management tool Ansible via Bootstrap operation.

4. Company: UnitedLex Corporation, Gurgaon

Duration: Aug 2015 – July 2016

Designation: Associate Engineer

Job Description & Responsibility:

Worked on patent analytics and competitive landscaping in the domain of Artificial Intelligence, Machine Learning, IOT, Cloud Technologies, consumer electronics, gesture-based interactions, digital communication techniques, multimedia content management, imaging devices etc.

5. Company: Stellarix Consultancy Services Pvt. Ltd., Jaipur

Duration: July 2013 – Aug 2015

Designation: Research Analyst

Job Description & Responsibility:

Hands-on experience on several patent-to-product analysis projects related to variety of technology fields such as displays, digital storage systems, semiconductor design and fabrication etc. Identified both high-value and low-value patents for cost-effective management of the portfolio.

Declaration

I, hereby declare that the above information stated by me is true to the best of my knowledge and belief.

Place: Noida

Manuj Kumar