



## Lakshman K

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### Career objective:

To work with a lucrative organization where I can have dynamic environment to learn new technologies with an opportunity for career advancement and be supportive for its further growth.

### Professional Profile:

- Overall **5+** years of Professional IT experience in Salesforce CRM with results-driven application development skills and implementation of Salesforce (SFDC Configuration, Apex, Visualforce, Lightning).
- Certified in **Certified Salesforce Platform Developer 1, Salesforce Certified Administrator, Salesforce Certified Platform App Builder.**
- Involved in the Effort Estimation, Requirements Analysis, Design Documentation, Design, Application Build, Testing, Deployment, Defect Fixes and Warranty Support Phases of a Project Implementation.
- Experience in working on **Sales Cloud, Service Cloud.**
- Worked on projects in Waterfall and **Agile** Methodology.
- Designed and developed **Apex Classes, Visualforce Pages and Apex Triggers** for various functional needs in the application.
- Have good exposure on Salesforce Customization like creating **Objects, Junction objects, profiles, Permission sets, Roles, Public groups, Queues, Users, Page layouts, Record Types, Sharing rules, Org-Wide default settings, Validation Rules, Workflows, Assignment Rules.**
- Experienced in integration of Salesforce.com with external applications using **Web Services** through **REST API.**
- Proficient in using meta-data migration tools like **Eclipse IDE** and tools like Salesforce Apex **Data Loader** and **Dataloader.IO.**
- Handled major Production deployments using **ANT CMD** tool, **Workbench** and **Change sets.**
- Developed **DevOps** Automated Deployment and Testing Tool with **ANT** Script using Jenkins.
- Experience with Salesforce **Wave Analytics** also developed custom code to facilitate Reports using chart.js.
- Worked on **Lightning Components, Events** and **Lightning Design System.**
- Created **Managed Packages** and familiar with Facebook and Twitter integration with Salesforce App Exchange Product.

### Technical Skills:

Salesforce : Salesforce CRM, Lightning Applications  
Programming Languages : Apex, SOQL, HTML, CSS, XML, JavaScript  
Tools : Data Loader, Eclipse IDE, ANT, Jenkins, Workbench  
Version Control : SVN, GitHub

### Certifications and Achievements:

- **Salesforce Platform Developer 1**
- **Salesforce Certified Platform App Builder**
- **Salesforce Certified Administrator**
- Awarded with **Mylan GEM Award** for excellent performance in the project.
- Key Player in developing **MYFORCE Application** and delivered many countries.
- Awarded with Marlabs **Trailhead Ranger Award** for good performance in Salesforce Trailhead.  
(Trailhead Profile Link : <https://trailblazer.me/id/lakshmankantu>)

### Employment History:

| Company   | Designation              | From           | To        | Duration |
|---|--------------------------|----------------|-----------|----------|
| Mylan Pharmaceuticals Private Limited (Viatris Company) | Assistant Manager        | July 2017      | Till Date | 56       |
| ET Marlabs  | Senior Software Engineer | September 2016 | June 2017 | 09       |

### Project #1:

|                     |   |
|---------------------|---|
| <b>Client</b>       | Mylan Pharmaceuticals Private Limited (Viatris Company) |
| <b>Project</b>      | MYFORCE   |
| <b>Duration</b>     | 56 Months   |
| <b>Environments</b> | Objects, Apex Classes, VF Pages , Lightning Migration.  |

### Project Description:

“MYFORCE” Application is used by Medical Rep are used there doing daily works likes to capture calls data with customers and hospitals. This application used by 25+ countries in Mylan. This application mainly usefully for the medical rep’s paper works to convert as digital. MyForce Application is designed and development by using salesforce platform to capture medical reps calls and appointment data with customers and hospitals. And, to capture leave structure, event details, product details .Digitally signing

doctors Documents and Approval from Relevant Approvers. MyForce application is enabled with region specific functionalities including Data Collection process and business rules for capture customers data.

**Responsibilities:**

- Created custom objects, custom fields, page layouts, custom Tabs, Web Tabs, Visualforce tabs, Reports and Dashboards and various other components as per the client and application requirements.
- Have also Created the Validation Rules, Approval Process, Workflows for automated routing and customized the modules on force.com platform using APEX and Visual force
- Ensure that code quality is at the highest level and appropriate design patterns are being used. Coordinated code review and deployment/ application release and inter dependencies with cross track teams.
- Deployed the application from sandbox environment to Production environment using Change Sets, Workbench and ANT migration tool.
- Implemented AppExchange products like Conga Composer and EchoSign for generation of Company, Business and Individual Questionnaire documents and e-signature.

**Project #2:**

|                     |   |
|---------------------|---|
| <b>Client</b>       | Pearson India Education Pvt Ltd                               |
| <b>Project</b>      | Pearson   |
| <b>Duration</b>     | 04 Months   |
| <b>Environments</b> | Objects, Apex Classes, VF Pages , ANT Migration Tool, DevOps. |

**Project Description:**

Pearson India Education Pvt Ltd Is the World’s largest education company, with 40,000 employees in more than 70 countries helping people of all ages to make measurable progress in their lives. We’re working towards opening a world of opportunities in education by offering effective, accessible, and personalized learning for everyone. This dedication to creating positive impact shapes every aspect of our business, from our products and strategies to the way we engage with our millions of learners around the world.

**Responsibilities:**

- Deployed the application from sandbox environment to Production environment using Change Sets, Workbench and ANT migration tool.
- Used Tab permissions, Record Type permissions and Field Level Security to implement Component-based security.
- Created Visual force pages using Standard Controller, Custom controller, and Extensions.
- Created customized page layouts and record-types for Opportunity, Contacts, and Accounts to distinguish between different Processes.

- Involved in creating validation rules, workflow rules and approval process for the business scenarios
- Developed Dealer portal as partner community for dealers to create Deals and Quote Request – configured approval process and workflows.
- Involved in data loading activities as per business needs using Apex Data Loader.
- Developed unit Test Classes to cover the code for the Apex Classes and Apex Triggers
- Deployed the code from Sandbox to Production using ANT Migration tool and was part of release activities in DEV and UAT.

### Project #3:

|                     |  |
|---------------------|--|
| <b>Client</b>       | Ashirwad Pipeline Pvt Ltd  |
| <b>Project</b>      | Ashirwad   |
| <b>Duration</b>     | 05 Months  |
| <b>Environments</b> | Objects, Apex Classes, SLDS based VF Pages, SF1 Mobile App and Communities |

#### Project Description:

Ashirwad Pipeline Pvt Ltd is the India's leading Manufacturers exporters and suppliers of Column Pipe, Flow guard, Drop Pipe, CPVC and UPVC. Ashirwad was the first to give to the world, column pipes, also known as riser or drop pipes, made from PVC. Historically, column pipes were made of Galvanized and mild steel, but they had certain inherent disadvantages like high price, transporting / handling issues, rusting and scaling after a few years. Today, Ashirwad is the pioneer and the largest manufacturer and exporter of UPVC column pipes in the world.

#### Responsibilities:

- Developed various Visual force Pages and Apex classes for all the use cases – All the pages are designed using Lightning Design system.
- Designed a REST based Web Services interface to interact with FITBIT to collect the sleep data and moves data and persist in Salesforce Custom Objects.
- Developed re-usable Lightning Components like Activity Timeline, Care Plan, Care Hierarchy, etc...
- Developed Broker portal as partner community for Insured to raise Cases and search for Knowledge – configured salesforce knowledge and articles.
- Involved in creating Reports and Dashboards as per the business request using Wave Analytics.
- Implemented DevOps Automated deployments and Web Based Testing using Selenium IDE Tool for regression testing using Jenkins.

**Educational Qualification:**

| <b>Education</b> | <b>College/University</b>             | <b>Year of Passing</b> | <b>Percentage</b> |
|------------------|---------------------------------------|------------------------|-------------------|
| B.Tech           | JNTU Kakinada                         | 2013                   | 78%               |
| XII              | Sri Chaitanya Junior College          | 2009                   | 74%               |
| X                | AP State Board<br>(Hindu High School) | 2007                   | 88%               |

(Lakshman K)