

## Resume

### Kumar BS

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#### Objective:

Looking for a challenging role as a senior salesforce developer, where I can professionally grow, as well as help in organizational growth.

#### Professional Summary:

- Have 10 years of total IT experience and 7 years in Salesforce development, including Aura Lightning Components .
- Experience in building applications and solving business problems using salesforce tools and technologies, AppExchange products, Integrating with third party applications.
- **Extensive experience in design, development, Integration, writing clean code, apex design pattern, advance apex classes, testing, lightning component framework which are secure, scalable and maintainable.**
- Sound Understanding of Business Requirements and Implement Solutions.
- Strong Analytical, Problem Solving, Functional capabilities gained through my work experience.
- Good Interpersonal and Communication Skills and proven ability to get optimized results within a given time frame.
- Having 7 years of knowledge and experience in Salesforce.com and prior experience in Core Java.

#### Work Experience:

- **Working as a Computer Scientist in Adobe India from May 2014 till date.**
- Worked as Program Analyst in Cognizant from December 2010 till May 2014

#### Certification:

- **Salesforce Platform Developer I certification.**
- **125+ Trailhead badges and superbadges.**

#### Educational Qualification:

Degree	College	University	Year of Passing
B.E in Computer Science & Engineering	Adhiyamaan College of Engineering	Anna University	2010

#### Technical Skills:

- **Environments:** Force.com, Ipass, VSCode, Eclipse IDE, Data Loader, Workbench
- **Domain:** Salesforce.com, Sales Cloud, Service Cloud, Community Cloud
- **Primary Skills:** **Force.com, Sales Cloud, Service Cloud, Community Cloud, Advance Apex, Visualforce, SOSL, SOQL, Triggers, AJAX, Integration, REST API, JavaScript, Lightning Aura Components, Apex API, LWC Lightning Web Components, CPQ, Stillbrick, Q2C (Quote to Cash) , JSON, Snaplogic, Salesforce Customization, Salesforce Configuration, Workflow, Process Builder, Salesforce Security, Platform Events, Platforms Cache, SQL, Service Cloud, Chat.**
- **Secondary Skills:** Jira, Confluence, Netsuite, Zuora, Agile methodology, GIT, Jenkins, CI/CD OAUTH 2.0, Java, JSON.

**Project Profile:**

**Adobe (May 2014 – till date)**

Worked at Adobe as part of the enterprise team, as a senior salesforce developer. Worked on Account, Opportunities, Cases etc. Implemented Opportunity Linking-Delinking, data to be sent to SAP, implemented Launch foundation Services, implemented Customer Credit Check and auto-approval. Working on Gainsight (an AppExchange product) used for managing post-sales and Customer Success Management (CSM) for SMB. Use GIT and Jenkins for CI/CD, Working in the Agile model. Worked on Platform events, Platform cache, Lightning Web Components (LWC)

**Roles and Responsibilities: -**

- Design and Develop applications using Salesforce tools and technologies as well as leveraging appexchange products, Integrating with 3<sup>rd</sup> Party applications.
- Perform technical analysis, design, development, implementation of applications with necessary customizations and security considerations.
- Building framework such as trigger framework, AsyncProcess queue which are usable, scalable and follows best practice for Salesforce Platform.
- Implements unit tests, debugs and integrates code of assigned projects; performs preliminary tests to verify the functionality, accuracy, and efficiency of developed or enhanced software.
- Participate in finalizing the solutions design, code review to ensure it follows high quality coding standards and
- Solutions are scalable and doesn't have any negative impact on the performance of existing system.
- Stay up to date with the latest salesforce releases and does the impact analysis of these releases in the existing org.
- Extensive experience in writing clean code, Visualforce Pages, apex classes, Integration and triggers.
- Worked on CPQ for automating quotes, according to a preprogrammed set of rules ensuring error-free pricing.
- Build CPQ Quoting & Product configuration, pricing for Fortinet. Customer has a large family of product with many dependent components and were adding product at individual SKU level.
- Mentor and train junior/ new resources.

**Key Strengths:**

- Effective team worker, Leadership skill, Fast learner, Adaptable, Self-starter, Good at problem solving.
- Excellent communication skills, mentoring junior resources.
- Ensure timely delivery of Projects and continuous improvement of the quality of the Delivery.
- Improve Customer Satisfaction by a) Timely response to email communication b) Meeting set expectations with stakeholders d) Maintain excellent relationship with all the related teams.

I declare that the information given above is true to the best of my knowledge.

Place: Bangalore, India

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(Kumar B S)