



## Karan Raj

- (+91) 8178886201  
jaat.vibhor39@gmail.com

### Professional Summary

- Have an overall experience of **2.3 years** as a Salesforce Developer.
- Have **8 months** of **Salesforce Lightning** experience concluded in the relevant experience.
- **Configuration and Implementation** of Salesforce CRM/force.com applications.
- Involved in **Unit Testing** and **Test Classes** design for **Test Coverage** of Apex classes and triggers.
- Immense knowledge of **VisualForce Pages** and **VisualForce Components**.
- **Have** knowledge of **Mulesoft**.
- Worked with configuring organization wide defaults at the object level for customized access. Also implemented **security** and **sharing rules** at object, field, and record level for different users at different levels of organization
- Created **validation rules** in order to prevent records getting inserted or updated with unwanted values.
- Experience working with **Force.com IDE**, **Data Loader**, **Import Wizard** and **salesforce.com Sandbox** environments.
- Worked extensively on various standard salesforce objects like Accounts, Contacts, Opportunities, Leads and many more.
- Having implementation knowledge of **APEX** and **TRIGGERS**
- Having implementation knowledge of Sales Cloud and Service Cloud.
- Hands-on on building all types of **reports & dashboards** based on the reporting requirements of the stakeholders.
- Deployed the applications into production using **Changeset**, **Force.com IDE**, **GIT process**.
- Experience in creating automatic action firing tools whenever a record gets inserted or updated into the salesforce database using **workflow rules** and **process Builder**.
- Have good hands on control over creating **record Types** and **page Layouts** and their assignments on the basis of user **profile**.
- Hands-on on building all types of **Reports & Dashboards** based on the reporting requirements of the stakeholders.
- Good exposure on creating Approval Process for getting the records approved or rejected as per business functionality.

- Have thorough knowledge of **relationships** in salesforce as well as **lookup filters** and **Rollup Summary fields**.
- Through out knowledge of **Salesforce Security**, which gets implemented to ensure that the information of the organization and salesforce database are not getting mis-used and only authorized users are accessing the organization.
- Immense knowledge of **Assignment rules, Escalation Rules, Auto-Response rules**.

## **Experience**

- Worked with Accenture Solutions Private Limited, Pune from MARCH 2018 to MAY 2020.

## **Certifications**

- Salesforce Administration (ADM 201)
- Salesforce Platform App Builder

## **ACADEMIC QUALIFICATIONS**

Bachelor of Technology in Information Technology from AKTU (Pass out year: 2017)

Aggregate percentage: 64%

## **TECHNICAL EXPERIENCE**

<b>Salesforce Technologies</b>	Salesforce CRM, Apex Language (Apex Classes and Triggers), Batch Apex, SOQL, Salesforce Lightnings, Workflow & Approvals, Visual-Force, Custom Settings, Force.com Sites, Reports and Dashboards, Standard and Custom Objects, Field sets, Roles and Profile Management, Security and Sharing Settings, Change Sets, Customer Portal, Apttus CPQ product configuration.
<b>Salesforce Tools</b>	Eclipse, Force.com Eclipse IDE Plug-in, Apex Data Loader, Force.com Platform (Sandbox and Production)
<b>Languages</b>	Apex, JavaScript, CSS

## **Projects Accomplished**

<b>Project/Client</b>	<b>Nokia</b>
Domain	Configuration and Administration
Work Area	Salesforce Admin, Salesforce Development,Data Loader, Data Import Wizard
Role	Software Developer.