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| **Role**  Salesforce Developer  **Key Technical Skills & Knowledge**   * Salesforce.com   (Configuration, Customization )   * Force.com (Apex, Visual Force, Triggers, Workforce) |  | Siddharth Potawale  Profile Summary  I have overall 5 years of IT experience out of which 3.5 years of Salesforce Configuration and Customization experience. During this tenure i was involved in various implementations on Salesforce.com / Force.com and oracle sales cloud. I have good knowledge of Application Design and Architecture.  A brief overview of skill sets are mentioned below:   * Good Experience in Customization and Implementation of SFDC Application using Apex Classes, Visualforce pages, triggers, workflows etc. * End-to-End Configuration of Salesforce.com Application. * Excellent understanding of Salesforce Security Model. * Good Experience in CRM Fundamentals. * Experience working with Force.com IDE and salesforce.com Sandbox environments.   Technical Skills   * **Force.com**: Lightning Aura Component, Lightning Data Service, Salesforce Configuration, Security Model, Apex including Triggers, Classes, Visual force Pages, Batch, Test classes, Workflows, SOQL. * **Tools:** Data Loader, Data Import, Workbench * **Operating System**: Windows. * **Front End Technology:** Visual force, HTML.   Project Experience(NetBug 2015-17)  (1) ROLE: Salesforce Developer  SOFTWARE: Salesforce.com  PROJECT: Yellow Pages  **Synopsis:**  The Application has been implemented in Force.com and provided a smart way to display customer advertisements. The customer Lead is generated through external system which integrates with application to create Customer Account and Contact in Sales Cloud. The application is also check and validate duplicate lead based on customer phone number. In case of existing lead application will create the child lead else create a new lead.  **Accountabilities**:   * Designed and Developed Apex Classes and Visualforce pages, to implement custom business logic for various functionalities. * Created Apex batch classes to implements business logic. * Created Process Builder for Queue Assignment. * Created Apex Triggers to implement custom business logic for various functionalities. * Developed Security Controls, Sharing settings, Profile CRUD. * Create Apex test classes with test coverage of org above 90% and performed Unit Testing of the application to verify the desired functioning of the application. * Deployments using ChangeSets to the connected ORGS. * Maintained coding standards and best practices set by Salesforce. * Resolved APEX defects and updated JIRA ticket * Involved in preparing the technical Implementation plan documents of project.   (2) ROLE: Salesforce Developer.  SOFTWARE: Salesforce.com  PROJECT: Bilcare (Company:Smartek21 July 2017- Jan 2019)  **Synopsis:**  The Salesforce Application has been implemented in Force.com. The application sends the Email to suppliers for Bidding process. Suppliers login to the application as per profile setting to update the bidding form. The application maintains the bidding process status flow and display the status on Custom Bid object. The application also creates the report for Suppliers and Logistic vendor with bidding cost.  **Accountabilities**:   * Created Custom Object for Suppliers and logistic vendors * Created custom object to track all the bids placed over a particular product and help Bilcare choose the one reasonable costs * Maintaining coding standards and best practices set by Salesforce * Automated business processes using Workflow and Process Builder * Created PDFs & CSV files for invoices and attaching them to notes and attachment section. * Developed Security Controls, Sharing settings, Profile CRUD * Generated Reports and Dashboards as per client requirements * Used data loader for export/import * Create Apex test classes with test coverage of org above 90% and performed Unit Testing of the application to verify the desired functioning of the application. * Configured page layouts and record types.     PROJECT: SymphonyVeeva (Cognizant Solution 2019)  **Synopsis:**  This is basically health care domain support project where the commercial user was doing sampling for particular doctor resides on his territory and Veeva CRM system which is implemented on Force.com will generate the sample receipt for particular doctors. The Tibco will extract the sample receipt from Veeva and send to the SAP system for billing generation purpose. The SAP system integrates with Fedex system which will keep the track of the product code and delivery status.  **Accountabilities:**   * Handle the sampling related issue. * Implemented batch class and custom setting data to delete the old record data for the all objects in single batch class. * Implemented trigger to restrict the specific account deletion. * Report creation and share the report access to the specific users.   Professional Certification   * Salesforce Certified Force.com Platform Developer I * Oracle sales cloud.   . Copado Certified Administrator  Personal Information:   * Name: Siddharth Pandharinath Potawale * Highest Qualification: BE Computer 2014 * Mobile Number:9822592703 * Email id:siddharth29121991@gmail.com |  |