

Industry -Grocery, Fashion & Lifestyle, Electronics, Software, Specialty, DTC, e-Commerce, QSR and CPG companies

Vertical - ERP, CRM, SCM, DMS, Retail, POS, Hospitality, OMS, ecommerce, Omncommerce, PDM, PIM, PLM, MDM, DAM, Data Governance & BI tools and analytical tools

Educational Background:

- *MBA (e-Commerce –In 2008, Devi Ahilya University – Center for e-business (IMS DAVV)*
- *Bachelor of Commerce with computer, In 2006, Devi Ahilya University*

Certification:

- *Oracle Certified–OCA /OCP, 2008 Oracle University – Online*
- *SCM – In 2009, from IIT Delhi – Online certification*
- *Product Management – PRAGMATIC*

Professional Skill Set –

- *Business System Analyst*
- *Team Management*
- *Leadership*
- *Data Analytics,*
- *Design thinking,*
- *Problem solving*
- *Decision Making*
- *Product Roadmap*
- *Document Prototype,*
- *User Stories,*
- *Project Planning*
- *Work Prioritization*

Technology/ Tools: SAP Business One, LS NAV Retail,ODOO ERP, Retail POS, M-POS, Sales force CRM, EPM – Anaplan Analytics solutions, Microsoft Dynamics CRM, ZOHO CRM, Magneto, Woo commerce, Shopify, OS commerce, Open cart, Word press, B2Bi EDI implementation.

EXTRA CURRICULA ACCOLADES

- *Member of DAVV University Cricket Team for U.T.D Cricket*
- *Tournament Acted as a Captain of PMB Gujarati Commerce College*
- *Cricket Team. Member of School Cricket team for various Inter-School*
- *Tournaments. Winner – Inter College Carom-Board Competition*

NITESH BANSAL –

Agile Product Owner | Retail SME | Sr. Retail Consultant | Solution Architect

MBA (e-Commerce & IT) | **Mobile**-+91 8588825626 | **Email**:bansal.nits@gmail.com |

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About Me- Enterprise Management consultant over decade work exposure in Business transformation, Digital, Enterprise & Product Development Practices.

Industry & Domain Exposure – 10+ Yrs

- **Consulting Services – 60 Months**–Retail, ITES, e-Commerce, CRM and ERP
- **Product Based – 30 Months** - Marketplace / Lending/Retail
- **Retail Company - 36 Months Yrs** – Retail

INDUSTRY WORK EXPOSURE

Consistently contribute in solution consulting, enterprise practices, client management, business model innovation, customer experience digitalization, process automation, building digital retail platforms, business process reengineering, Platform Migration, New implementation, Value assessment, Business process automation, Product evaluation, development, Solutions assessment, Solutions designing, Client discovery, Client RFP, point of view and, Proof of concept.

- Work collaboratively with peers from the Retail Business Unit and Other ERP technology practice heads in POC /POV/ RFP (Infosys). In some cases, working as supporting consultant vs. leading role.
- In-depth understanding of retail business value chain, enterprise technology, business environments, and practices. Use familiarity with competitor’s products and services to differential our offering.
- Deal with across cross-functional team, stakeholders, key users, project managers, program managers, business heads, internal technical & functional team members. #Business & Digital transformation via enterprise strategy, solution strategy, solution deployment & project management life cycle.
- Design and propose the enterprise solution of a complete Retail applications footprint for different retail enterprise applications and technologies. (Omni Channel Commerce, Point of Services, CRM systems, ERP retail, Merchandising, OMS & e-Commerce solutions)

Business Value Chain – End to End Implementation

ERP & Retail - Procure to Pay, Order to Cash, Store, Point of Sale, e-Commerce, Loyalty, Omni channel, SCM Distribution, EDI Integration, Chart of accounts, G/L mapping, G/L determination, account scheduling, banking, payment,finance, trading, business partner’s masters, transaction master, item master, variants, tenders, locations, POS, store distribution cycle, loyalty management, offers & gift voucher, coupons

e-Commerce Marketplace & Omni Commerce- Retail–All Module, seller on boarding, inventory uploading, CRM management, multi marketplace integration, stock management, digital marketing, SEM, SEO, social pages, Google Analytics, payment gateways, Omni channel solutions, AEM, O2O model, track multi order fulfillment status, supply chain management rejections returns, vendor management,

Warehouse Management & Logistics SCM -Supply Chain Planning-Mulita modeling, Demand/Supply, Forecasting, Inventory Management, Receiving, QC Inspection, Gate Entry, Shipping, Replenishment, Pick –Pack, put –Away, Stock Request from W/H, Stores, Inter-transfer, Cycle count and in bound and Out bound cycle, Network Optimization, Asset Management, Yard & Dock management

CRM – Sales and Services cloud, Marketing, Chatter, Portal and Commerce cloud

Awards & Accomplishment -

- Selected /shortlisted in PROCTOR & GAMBLE Startup challenge.[®]
- Won the First Employee Alchemist awards in Snap deal Enterprise Technology Team.
- Best ERP Implementation team “MS Dynamics NAV” at Serv Pro Technologies.
- 3 End to End full ERP lifecycle implementation on LS Retail NAV platform as LS Retail Consultant.

<p>Consulting Services -(Retail, CPG & Logistics Unit – Global Practice)</p>	<p>Infosys Limited – Senior Retail Consultant –from Aug-2018 to till date</p>	<p>Designation–Senior Consultant (RCLDCG –Domain and Process Consulting Practice) Roles & Responsibility:</p> <ul style="list-style-type: none"> ➤ Closely working with top-level management executives, across cross functional practice heads, stakeholders, project managers, program managers and functional consultant in process and domain consulting. ➤ Design and propose enterprise solutions to brands/retailers in retail applications footprint (including ATG Commerce, SAP Retail, Oracle Retail, Omni-Channel Commerce, Point of Services, CRM systems, JDA retail, Merchandising, Sterling OMS) ➤ DCG Initiative- Training, Webinar, Whitepaper, POV & Product Development. <p>Project 1 -Kroger (USA) -EDI Migration –Responsibilities included – requirements gathering, product backlogs, user stores, functional design, documentations, scrum ceremonies, implementation, release planning, SLA tracking, detailed status reporting, and onsite offshore co-ordination</p> <p>Project 2 –RALPH LAUREN-B2B Website (Web & Mobile App) –Responsibilities included – requirements gathering, product backlogs, user stores, functional design, documentations, scrum ceremonies, implementation, release planning, SLA tracking, detailed status reporting, and onsite offshore co-ordination.</p> <p>Project 3- Mondelez–Data Governance – Data Retention, Monitoring, Harmonization and data maintenance</p>
<p>Consulting Services- Startup</p>	<p>360RetailPro – From JUL- 20017 – to APR- 2018</p>	<p>Designation – Director and Founder (Domain and Process Consulting Practice) End to End responsible for business development, client acquisition, point of view, proof of concept, strategies alliances, marketing, solutions & business and ROI.</p>
<p>Retail -Product Based</p>	<p>Citixsys –iVend Retail - from MAY- 2016to JUNE- 2017</p>	<p>Designation – Product Owner (Product Development & Management Practice) External Product Development- (POS, Omni Channel & e-Commerce) – Responsibilities included- product management, competitor analysis, product roadmap, requirements gathering, wireframe, specification, user stories, testing and product release and feedbacks. Correspondingly, responsible for demo stack database and product demo.</p>
<p>Product Based (Marketplace)</p>	<p>Snapdeal.com - (Sales force - ERP/CRM Team) (From OCT-2014 – to May 2016</p>	<p>Designation – Lead Business Analyst (Enterprise &Salesforce Practice) Internal Product Development – (Marketplace SCM BI CRM Solutions) Worked as a Product Owner –Closely worked with key stakeholders – Responsibilities included - requirements gathering, designing, product backlogs, user stores, functional design, documentations, scrum ceremonies, implementation, release planning, SLA tracking, pre and post go live supports.</p>
<p>Consulting Services</p>	<p>Serv Pro Technologies –& (Enterprise Practices) –from AUG2012 – to SEP- 2014</p>	<p>Designation – Sr. Functional & Pre Sale Consultant (MS Dynamics and CRM) Enterprise Consulting Solutions – (Finance, WMS, Trade & Logistics, ecommerce, Retail Store, POS, CRM, Loyalty)- Responsibilities included - ERP consulting, client discovery, implementation, migration, business requirement gathering, process mapping, configuration, pre sales, documentation, UAT, CRP and sign off. providing Pre and Post go live support.</p>
<p>Retail Organization</p>	<p>Pakiza Retail Private Ltd –. from JAN- 2009 – to April-2012</p>	<p>Designation – System Business Analyst (CIO/COO/CTO Team) ERP & Operation Analyst - Inventory Management, Stock/Sales analysis, Bucket Analysis, OTB, Retail planning, category management, distribution, in store audits, vendor management, supplier & procurement life cycle management, warehouse & inventory planning and analysis, order management, Customer analytics, Loyalty program design, Inter transfer, Sales and distribution transformation</p>
<p>Consulting Services</p>	<p>E web vision-Business Development Executive (BD Team) –JUN -2008 – to DEC-2009</p>	<p>Responsible for business development and client engagement, Presentation, Demo, Proposal and kick off mail, CRM management – Leads, Accounts, Opportunities, quotes and sales order cycle</p>