SASIBUSHAN NAIK

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PROFESSIONAL SUMMARY

Over **13.5** years of experience in IT Software development/configuration in SFDC. Skilled at analyzing process flows, suggesting business process improvements, heavy focus on simplification and scalability. Enjoy solving complex problems in a fast-paced environment, and committed to helping companies simplify their business and IT Processes. Engaged on more than 13 Salesforce implementations at over 10 different customers.

WORK HISTORY

Technical Manager, 05/2019 - Current

PwC – Bangalore

Senior Advisory Consultant, 02/2018 - 05/2019

IBM – Bangalore

Senior Technical Lead, 05/2016 - 02/2018

PwC SDC – Shangahi

Software Engineer Senior Analyst, 08/2014 - 05/2016

Accenture – Bangalore

Senior Software Engineer, 01/2011 - 08/2014

Hexaware Technologies – Mumbai

EDUCATION

B.Tech: Electronics And Communication Engineering, 04/2008

BIT Institute of Technology - Hindupur

SALESFORCE CERTIFICATIONS

- **Salesforce Certified Platform App Builder.**
- **Salesforce Certified Force.com Administrator.**
- **Salesforce Service Cloud Consultant.**
- **Salesforce Sales Cloud Consultant.**
- **Salesforce Certified Platform Developer I**
- **Salesforce Certified Data Architecture and Management Designer.**
- **Salesforce Certified Application Architect**
- **Salesforce Certified Integration Architecture**
- **Salesforce Certified Tableau CRM and Einstein**

- **Salesforce Certified Sharing and Visibility Designer.**
- **SAFe 6 Agilist Certification**

- Discovery Consultant
- **Salesforce Certified Business Analyst**

TECHNICAL SKILLS

- **CRM tools Force.com** - Sales cloud, Service cloud
- **Salesforce.com Development** - Apex Classes, Familiarity with platform authentication patterns (SAML, SSO, OAuth), SOQL, SOSL, Visualforce (Pages, Components & Controllers).
- **Salesforce.com Administration -** Reports & Dashboards, Validation rules, Users, Roles, Profiles, Deployment, Workflow Rules, Process builders, Flows, Approval Process, Sandbox Refreshments, Apex Data loader, import wizard, Custom Apps, Custom Labels, Sharing Settings, Communication Templates
- **Lightning Development -** Salesforce lightning design system, Lightning Components, Lightning, apps, Aura Framework, JavaScript functions, server-side controllers,
- **Tools/Utilities -** Eclipse, Visual Studio code, Force.com Data Loader, Force.com Platform (Sandbox, and Production)
- **Languages -** Apex, JavaScript, HTML, CSS

RESPONSIBILITIES

- Collaborate with client stakeholders to define requirements, deliverables, and set and manage expectations.
- Translate business requirements into well-architected solutions that best leverage the Salesforce platform.
- Lead technical design sessions; architect and document technical solutions aligned with client business objectives.
- Identify gaps between client's current and desired end states.
- Provide oversight and governance of Salesforce projects.
- Follow and help define coding standards. Lead code reviews during projects to ensure quality and appropriate design patterns are followed.
- Manage the technical delivery of custom development, integrations, and data migration elements of a Salesforce implementation.
- Maintain a target billable utilization aligned to the role.
- Ability to understand a project and deep dive to debug issues.
- Proof-Of-Concept (POC) development with prospects
- Travels to client sites for projects, estimated 50-75%·
- Regularly review performance metrics.
- Check in with employees to ensure they're making progress.