

Personal Information:

SYED KHADIR PASHA

Key Account Manager

#11 th cross hosalli main road padarayana pura,bangalore-560026 Email:
syedkhadeer7019@gmail.com
Contact no: +91-6360776257

Objectives:

Enthusiastic Business Development executive eager to contribute to team's success through hard work, attention to detail and excellent organizational skills. Motivated to learn, grow and excel in E-commerce industry.

Work Experience:

18/08/2019-26/11/2020

Customer Support executive (Ajo Ecommerce Private Limited)

28/11/2020-03/02/2022

Teleperformance DIBS (Flipkart Internet Private Limited, Bangalore)

03/02/2022-Working

Sunrising Staffing Company (Meesho Private Limited)

KEY ACCOUNT MANAGER

- Knowledge of relevant processes to be able to influence sellers to come on to Marketplace Work closely with the Seller's team to get the catalogs live on the marketplace.
- Assist with branding and introducing new products to client markets
- Identify, plan and execute the right model for onboarding sellers as desired
- Influence and enable Fulfillment adoption of existing sellers
- Work closely with various internal groups (including Tech and Category teams) to understand business requirements, implement new processes and contribute to ongoing process improvements.
- Responsibility for the operational performance of outsourced partners
- Establish relationships with potential clients and facilitate integration with partner service solutions
- Assist in marketing strategy development for national and regional divisions
- Leverage new opportunities via the execution of new business projects
- Streamline profit margins through price adjustments and cost reduction analysis

Year of Passing

2019

Education

Bachelor of Commerce: RPA first grade college,
Bengaluru

2016

Higher Studies: Udaya PU college, Bengaluru

SSLC: Kinto convent high school, Bengaluru

Skills

- Excellent time management skills, energetic and self-starter.
- Good Communication & Telephone etiquettes.
- Decision-making, problem resolution and creative thinking skills.
- National Sales Support.
- Able to work in fast-paced, self-directed entrepreneurial environment.
- Able to multi-task the activities with shifting priorities.
- Confidence & Quick learner.
- Interest, Patience & Adaptability.
- Good Motivator & Team Player.

Strengths

- Good communication skill
- Committed, Hardworking and quick learner
- Ability to Work with team or as individual
- Positive and Aggressive

Additional Information

Hobbies : Cricket, Carrom,
DOB : 25-01-1998
Languages known : English, Hindi, Urdu & Kannada
Gender : Male
Marital Status : Single
Nationality : Indian

Declaration

I hereby declare that all the above information is truly correct to the best of my knowledge.

Place: Bangalore

Date:

Syed khadirpasha.