

ARYA ANKIT

A strategic sourcing and supply chain management professional with 4.5+ years of experience and a proven knowledge of process excellence, procure to pay (P2P), order management, inventory planning, costing and budgeting targeting assignments in supply chain, procurement, consultancy, audit, operations management and project management.



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Hyderabad, Telangana, India



WORK EXPERIENCE



Assistant Manager (Maintenance Repair Operations – MRO & Capital), Andhra Paper Limited (formerly known as International Paper APPM Ltd)

May 2016 – Present, Hyderabad, Telangana

- Developed and forecasted **demand planning** supply of commodities.
- Developed **annual rate contracts / agreements (ARC)** and **global sourcing contracts** for fast moving products.
- Knowledge of preparing **RFXs (RFIs RFQs RFPs BOQ)**, **comparative statements CSQ & negotiations**.
- Drive new initiatives for **continuous improvement** and **operational excellence** w.r.t. safety, sustainability, engagement, commercial and financial aspects.
- Handle **import procurement / custom clearances – procure to pay** (including FF & CHA nomination, clearance of BE/BL/ DO charges).
- Liaison with **legal, compliance and project teams** for various sourcing projects.
- Facilitate development of different **MIS** for **supply security risk assessment**, procurement trends, PR aging, PO to GRN TAT, cost accounting.
- Coordinate with **finance/accounts** for advance payments, proforma invoice payments, COD payments, ABG & PBG and LC.
- Perform monthly **internal audits**, cross check records, present findings and suggest best practices for cost optimization w.r.t. **TCO model**.
- Responsible for overall coordination and collaboration with **stakeholders** for faster TAT.
- Conducting & taking lead in **industry research, vendor mapping, inventory control, MRP planning** and achieving **100% OTIF** on time in full.
- Led a team of **2 members** and took ownership of their **on-boarding & training**

Key Achievements:

- 4.5% savings** (INR 11.4 Lacs) in MRO and **7.59% savings** (INR 51.38 Lacs) in Capex.
- Achieved **87%** delivery performance on annual PO of MRO & Capital.
- Improved overall PO to PR TAT from **21 days to 14 days**.
- Developed rate contract of INR 42 LPA achieving **savings of 8%** for mechanical seals.
- Developed **standard operating procedures (SOPs) and service level agreements (SLAs)** for Purchase and Forestry function.
- Launch of **salesforce system** for farm forestry function.

Management In Practice, Venuekart

April – May 2015, Bangalore, Karnataka

- Produced **leads** and converted them into positives.
- Collaborated with other vertical for **best practices & internal controls**.
- Led **ad hoc projects scoping, testing & design**.

Internship Trainee, TATA Motors

May-June 2012, Jamshedpur, Jharkhand

- Quality improvement in LPS 4923.
- Identify factors and processes to improve the efficiency of the assembly line.

CERTIFICATIONS / AWARDS

- Certified White Belt, Manufacturing Excellence, Six Sigma, IPAPPM
- Shine Awardee, Global Engagement Survey, IPAPPM
- Pursuing Google IT Support Professional Certificate, Coursera
- Pursuing AWS Academy Cloud Foundations

EDUCATION



MBA (Finance) – TAPMI, Manipal
2014-2016

B. Tech. (Mechanical) – Symbiosis Institute of Technology, Pune
2009-2013

Standard XII

D.A.V. Public School, Patna
2007-2009

The Scindia School, Gwalior
2006-2007

SKILLS



Industry Knowledge

Six Sigma

Project Management

DMAIC

Logistics Planning

SIPOC

Cost Monitoring

Gap Analysis

Market Research

Process Mapping

Data Analysis

Pareto Analysis

Contract Negotiation

Vendor Management

Interpersonal Skills

Value Engineering

Decision Making

E Sourcing

Team Management

Risk Management

Public Speaking

Scenario Analysis

Leadership

3PL

SOFTWARE



MS – Office

Salesforce

SAP MM / Ariba



KEY PROJECTS



- Factors responsible for **CAPA reduction**, IPAPPM
- Lean Management** of FF function, IPAPPM
- Value added food services, IPAPPM
- Triggers related to consumption of chewing gums, TAPMI

Languages



English & Hindi



French & Telugu



References

Dr. Markandey Rai, Chancellor, Indira Gandhi Technological and Medical Sciences University, Arunachal Pradesh
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