

# Contact

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# Education

B.Tech (IT) From  
Guru Govind Singh Indraprastha University  
Delhi

SSC from CBSE , Delhi  
HSC from CBSE, Pathankot, Punjab

# Technical Skills:

- Apex
- LWC
- Trigger
- VisualForce
- Flows
- SOQL,SOSL
- CSS,HTML,JavaScript

# TOOLS:

- Salesforce AI Einstein GPT
- Force.com
- IDE Apex
- Data Loader
- Workbench
- VS Code Studio

# CERTIFICATION:

Salesforce PD 1  
Salesforce Associate Admin Certified  
Copado Certified( Fundamental Level -1)

# BEERPAL SINGH BHADORIA

## Salesforce Developer

Detail-oriented with 3.7 years of Work experience in Salesforce Industry which includes Admin & Developer Role. Exposure in Sales and Service Cloud, Apex and Apex Data Management tools, Apex Classes, Apex Trigger, Visual Force, Automation Tools. Aiming to leverage my skills to successfully fulfill the Salesforce Developer role at your organization. Total having 9+ year of Experience in Leading project Handling.

## EXPERIENCE

### 2021-Present

#### Xapotech System Pvt Ltd | NOIDA ADMINISTRATOR AND DEVELOPER

- Developed custom Salesforce applications using Apex, Visualforce, Lightning Web Components, and Salesforce Lightning Design System (SLDS).
- Collaborated with cross-functional teams to gather requirements, analyze business needs, and design scalable solutions that aligned with best practices and industry standards.
- Implemented and maintained Salesforce automation tools such as workflows, process builder, validation rules, and triggers to automate business processes and enhance productivity.
- Implemented data security measures and maintained data integrity by configuring user profiles, roles, sharing rules, and permission sets.

### PROJECTS

#### Warehouse Management (Sales Cloud)

Created various Custom Object, Profiles and implemented Fields level and Object level security to maintain crucial information on the profile.

- Perform Salesforce.com administration/configuration/data migration duties as directed.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects. Validation rules and Assignment rules as per business requirement.
- Customized page layouts for Opportunity, Contacts, and Accounts depending upon user profiles and created permission sets where necessary.
- Implemented Salesforce automation using web-to-case forms, email-to-case, assignment rules, automation and queues, auto response rules, escalation rules, chatter groups, person accounts, cases and solutions. Created and used Email templates in HTML and Visual force.
- Implemented Visual force Pages, Apex components, Controllers, Triggers and working with Force.com.
- Created Workflow Rules and defined related tasks, Time Triggered Tasks, Field Updated, and Email Alert to execute business logic. Created custom Reports and Dashboard.

### Sobha Real Estate (Service Cloud)

- This implementation at Sobha Real Estate to track customer inquiries and complaints between tenants & real estate. The main goal of this project is to map their operational activity, including buying and selling a property and renting residential and commercial places.
- Worked on various custom objects created as per the project requirement.
- Worked on Roles and Profiles for the organization, which helps them in maintaining the security for different individuals who are working in the organization.
- Customized several Formula fields, Workflow Rules, Validation Rules. Created several Custom buttons and links on custom and standard objects.
- In Service Cloud extensively worked on Case Assignment, Case management system like Omni-Channel (Hands-on experience on queue based, skill based & external ID) and Knowledge Base.
- Worked extensively on Apex Triggers, Apex Classes, Visual force pages.

## OTHER SKILLS:

Leadership Skill  
Effective Problem Solver  
Good Communication

## LANGUAGE

English  
Hindi

## EXPERIENCE

2015-2021

Reliance Jio Infocom Pvt Ltd ,Delhi

### TEAM LEAD

- Leads large projects and assigns tasks to supporting Network Engineers and other technical staff with minimal supervision from Team Leader and/or Manager
- Directs, administers and controls the day to day operations and activities of facilities and programs in an assigned area.
- Provides leadership, support and guidance to facility management.
- Ensures compliance with established company and regulatory guidelines and procedures to provide high quality service and outstanding customer care.
- Directs and oversees the business of the assigned facilities within a defined area through effective leadership and management of customer service, quality care, marketing, and responsible fiscal management.
- Implements location-specific and area quality goals and action plans in order to achieve quality standards.
- Provides informal feedback on an ongoing basis and formal feedback in the annual performance evaluation process to identify and develop talent.
- Manages the staffing through the appropriate hiring, firing, and disciplinary actions in collaboration with HR.
- Ensures and promotes the development of the area management team/succession planning through coaching, training, and leadership development.
- Ensures a strong and robust communications process between all managers and staff within the area and across the division as needed by leading communications sessions and meetings with managers and ensuring the appropriate dissemination of communications to support staff.
- Ensures all employees receive the appropriate training and education, including ongoing compliance training.
- Collaborates with the General Manager, Group Vice President of Operations, and Regional Vice President of Operations when necessary to respond to Joint Venture (JV) opportunities and identify merger and acquisition opportunities
- Documentation of the architecture, planning and engineering of data networking.
- Interfaces with clients, vendors, and other teams on multi-faceted projects involving voice and data requirements in support of enterprise technologies.
- Maintains project data base by writing computer programs; entering and backing up data.
- Maintains product and company reputation by complying with federal and state regulations.
- Contributes to team effort by accomplishing related results as needed.

2014-2015

RV solution Pvt Ltd

### Project Engineer

- Develops project objectives by reviewing project proposals and plans; conferring with management.
- Determines project responsibilities by identifying project phases and elements; assigning personnel to phases and elements.
- Determines project specifications by studying product design, customer requirements, and performance standards; completing technical studies; preparing cost estimates.
- Confirms product performance by designing and conducting tests.
- Determines project schedule by studying project plan and specifications; calculating time requirements; sequencing project elements.
- Maintains project schedule by monitoring project progress; coordinating activities; resolving problems.
- Controls project plan by reviewing design, specifications, and plan and schedule changes; recommending actions.
- Prepares project status reports by collecting, analyzing, and summarizing information and trends; recommending actions.
- Maintains safe and clean working environment by enforcing procedures, rules, and regulations.

2010-2011

Hughes Communication India Pvt Ltd

### Consultant

- working with clients to understand their needs and to agree the scope of each consulting project
- conducting research, surveys and interviews and analysing data to gain insights into the business
- analysing statistics
- detecting issues and investigating ways to resolve them
- assessing the pros and cons of possible strategies
- exploring business problems and modelling different solutions
- attending meetings and compiling and presenting information orally, visually and in writing to keep clients up to date on progress
- making recommendations for improvement and presenting these to clients
- implementing agreed solutions
- developing and implementing new procedures or training to support the changes proposed.