

CURRICULUM VITAE

Saahil Baviskar

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➤ **Career Objective:**

Looking up for a company/organization where I can be exposed to my potential in growing the firm as well as myself.

➤ **Career Summary:**

8+ years excellence in strategy building for company branding, networking & managing operations which helps in the growth of the company as well as myself.

➤ **Experience chronologically:**

➤ **Shanti InfoSoft LLP** From Jan 2022 to Present

Company Profile: Shanti InfoSoft LLP is a service provider company for IT projects based in Indore, with 8+ years in existence and 100+ International clients.

➤ **Present Projects:**

- **CryptoMate - NodeJs/ReactJs**
- **ServiceMarket - NodeJs/ReactJs**
- **Bloom - WordPress**
- **BBNB - PHP/Native Android & iOS**
- **LiftOut - PHP/Flutter**
- **ObeyTina - NodeJs/ReactJs**

➤ **Job Profile:**

Project management:

- Creating wireframe and flow of the project
- Writing documents for the project such as SOW, SSR, MOM, & CR
- Managing Project Management tools such as Jira, Trello, Confluence, Notion, and such.
- Developing design for the project
- Coordinate with the client and approval to start the project
- Creating working prototypes from ideation.
- Development of the product and gathering resources and manpower to

complete the project.

- Designing the product to match the practical requirement.
- Coordination and managing between teams to fulfill the project.
- Use of technology for easy and speedy work of development.
- Testing of the product developed and then submission to the client

➤ **Setblue.com** From Nov 2019 to Dec 2021

Company Profile: SetBlue is a leading offshore IT solutions services agency based in Surat, Gujarat offering professional eCommerce websites, and affordable custom software.

➤ **Present Projects:**

- **Ayo Talk - A chatting app + Social network**
- **Family Tutor - online teaching platform**
- **Deficit - Health Application**
- **ERP for Dry Cleaners**

➤ **Job Profile:**

Business Development & Project management:

- Planning, Execution of sales strategies with various medium
- Building repo for the company in the market
- Follow up and sales of generated leads
- Passing leads and handling a sales team.
- Managing sales leads and sales team performance
- Generating leads via social media, Networking groups
- LinkedIn Marketing and scheduling meetings for potential work and growth of the network
- Bidding on sites like Upwork, Freelancers, TopTal, Gigzoe, Instawork, Guru, and such
- Promoting the company in events and exhibitions
- Building healthy customer relationships
- Follow up and Closing of generated leads
- Providing a list of requirements by clients to the technical department.
- Calling meetings with clients for weekly progress
- Testing of the product developed and then submission to the client

Project management:

- Creating wireframe and flow of the project
- Developing design for the project
- Coordinate with the client and get approval to start the project
- Creating working prototypes from ideation.
- Development of the product and gathering resources and manpower to complete the project.
- Designing the product to match the practical requirement.
- Coordination and managing between teams to fulfill the project.
- Use of technology for easy and speedy work of development.
- Testing of the product developed and then submission to the client

➤ Digital Citizen From May 2018 to Oct 2019

Company Profile: Digital Citizen is a technological company dealing in Web and app-based Management systems that are meant to replace or upgrade the traditional ways of management giving the best products to the customers.

➤ Present Projects:

- **Hopres - A Restaurant Aggregator & POS**
- **Anjani Kids**
- **DB cards**
- **Kapda Bazar**
- **Aadrunzz Prototype and experimenting stage of ad tech platform**
- **MY CT services**
- **Onebook - A IoT School Management System**
- **Parking Management System**

➤ Job Profile:

Sales & Marketing:

- As mentioned in Setblue.com profile

Product Development:

- As mentioned in Setblue.com profile

➤ Multi-Media Consultants Pvt. Ltd. From August 2017 to April 2018.

➤ **Company Profile:** Multi-Media Consultants Pvt. Ltd. is a multi-disciplinary consulting engineering company based in Ahmedabad and having over 100 staff members. Established In the year 1980 the company has today emerged as one of the leading engineering consultancy organizations, offering a wide range of services in various fields.

➤ **Present Projects:**

- 1. Construction Of 69 Lacs Litre Capacity UGSR. Booster House, Chlorination Room, H.T. Room And Toilet Block At F.P. 157 TP-07 (Anjana) South Area.**
- 2. Construction of 21 lacs liter capacity RCC ESR 24 Mt Staging Height at FP-157, TP-07 (Anjana) in South East Zone, Surat.**
- 3. Work of (IA) Design, Construction, Testing & Commissioning of 120+24=144MLD capacity of Water Treatment Plant at Sarthana Water Works, Surat on the turn-key basis under AMRUT (IB) Zero Liquid Discharge System For 590MLD Capacity WTP Waste Water at Sarthana Water Works, Surat on the turn-key basis under SMART CITY.**

Client: Surat Municipal Corporation.

➤ **Job Profile:**

Office & Coordination:

- Scrutiny of Tender Under our PMC.
- Coordinating between Client and the Contractor with various office duties such as resolving issues with the working drawing, approval of working drawing from the client and providing to respective Contractor.
- Inspecting the site before the site is allotted to the Contractor.

QA/QC: (As described above)

Planning & Execution: (As described above)

➤ **Skyway infra projects Pvt. Ltd. From Dec 2014 to till Aug 2017**

➤ **Company Profile:** Skyway Infra Projects Pvt. Ltd. is a civil mechanical electrical & instrumentation contractor for the government & semi-government sector, specializing in manufacturing and constructing gravity pipeline and sewer lines and commissioning sewer & clean water supply systems, pumping stations, sewage & water treatment plants.

➤ **Project:**

Bank protection work on both sides of kankar khadi under water quality improvement of mindhola river in surat city under NRCP gabion pitching,

Retaining wall & vehicular track.

Client: Surat Municipal Corporation

➤ **Job Profile:**

QA/QC: (As described above)

Planning & Execution: (As described above)

Surveying:

- Establishment & Checking of control points
- Calculation and data preparation of coordinates and RL values.
- Preparation and checking of survey (fieldwork) data.
- Consultation with clients and PMC Engineers regarding site problems.
- Checking the Accuracy of the work and preparation of the reports as per the frequency.

Competences:

- Hard working, fast, team player, multi-tasked, and dependable.
- Planning and mapping waypoints and checkpoints.

Weaknesses:

- I strive for perfection in everything I do which may sometimes lead to delays in submitting the result.
- Not sure that all my spellings are correct.
- Curiosity is the mother of invention.

Skills:

- Negotiation & closing
- After sales Support
- Tech Savvy
- Internet Skills (Blogging, WordPress, SMM)
- Artist (Designing, Typography, Logo Designing)

Honors:

- Runner Up in the National Hackathon (App Development)
- 1st in Inter College event (Tech-Talk)

Professional Qualification:

- Master in **Business Analytics** from Michigan State University in 2022
- Degree in **Civil Engineering** from GTU with 1st Div. in the Year 2014

Instrument/Equipment Handled:

- Auto level, Plumb, C.T.M., Hand Breaker, Slump Test.

PERSONAL INFORMATION:**Interest:**

- Computer, Software; can get comfortable with Technologies quite easily
- Knowing the new businesses and experimenting with them.
- Visiting new Places and exploring them.
- Developing new infrastructure for India and our citizens.

Info:

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I hereby declare that the above statement is true to the best of my knowledge & belief.

- Saahil Baviskar