

Vipul Narayan

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Current Location: Lucknow

SUMMARY

Professional overall 4+ years of experience. As a salesforce developer having 3+ years of experience. Comprehensive knowledge of platform development, agile methodologies, cloud services, and web-based applications in the salesforce platform. Adept at explaining highly complex data systems to a wide variety of audiences. Proven multitasker independent worker and a team player.

PROFESSIONAL SNAPSHOT

- Working as Salesforce CPQ Developer at **Accenture**, from October 2021.
 - Worked as Salesforce Developer at **Cloud Analogy** from September 2019 to September 2021.
 - Worked as Xamarin developer at **Mobilotte** from November 2018 to August 2019.
 - Worked on Service Cloud and Sales Cloud.
 - 3+ years of professional experience in SFDC development and implementations with around 1.8+ years of experience in lightning app & lightning component development.
 - Professional in salesforce.com/force.com development and configuration including advanced apex / Visualforce as well as lightning apps, service cloud, HTML, CSS, JavaScript, Process Builder, Flow, Workflow, Page Layout.
 - Expert in project management tools like Jira, Trello.
 - Good problem-solver, able to quickly grasp complex systems and identify opportunities for improvements and resolution of critical issues.
 - Good team player and also have the ability to work independently.
 - Worked on small projects and also on large public releases for large companies.
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EDUCATION

- **MCA** | KIET Group of Institution, Muradnagar Ghaziabad (2016-2019)
Result: - **72%**
 - **BSC** | Sherwood College of Profession Management (2012-2015)Result: - **58%**
 - **12th** | Red Rose School (2011)
 - Result: - **59%**
 - **10th** | Lucknow Public School
(2011)Result: - **72%**
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CERTIFICATION

- Salesforce Platform Developer I
 - Salesforce ADM 201
 - Copado Certified Administrator
 - Copado Certified Developer
 - Flosum Certified Professional
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TECHNICAL SKILLS

- **Salesforce:** CPQ, Salesforce lightning, apex controllers, apex classes, Apex Triggers, Visualforce pages, apex webservices, SOQL, Flexi Pages, flow, process builders and workflows.
- Basic knowledge of admin, LWC and Integration.

- **Salesforce tools:** eclipse, force.com eclipse ide plug-in, change sets, force.com import wizard, force.com platform (sandbox and production)
- **Integrating tools:** apex data loader, workbench.
- **Languages:** apex, SOQL.
- **Web technologies:** html, xml, CSS, java script.

PROJECT EXPERIENCE

Service Cloud Experience:

Project 1:

Project name: Marketing

Description:

- This project was about building an efficient and SOX compliant process for execution of marketing performance tools.
- And to create simple and flexible design flows that allows our various design teams collaborate and organize everything from design briefs and requests, to QC, feedback and validation on designs as well as tracking design lead times.

Technology: Apex, Trigger, Flows, Process Builders, Workflows, Validation rules, Email Alerts.

Roles and responsibilities:

- Created record type and page layout.
- Developed different types of flows, process builders, workflows, validation rules, email alerts as per the requirement.
- Worked on triggers and apex classes.

Project 2:

Project name: Surveys

Description: The main goal of this project is to send email to the users and users submit their feedback. When the user submits their feedback, we need to capture the time as well as the IP address of the user. And once the user submitted their feedback restrict them to submit again.

Technology: Trigger, Apex, Templates, Process Builders.

Roles and responsibilities:

- Worked on Trigger, Apex class and Test class.
- Created Email Alerts.
- Created Process Builders and Flows

Project 3:

Project name: Counterfeit Claims Case

Description: This project is mainly created to control the Fake products. When the user submits the detail from the form a Case regarding that detail created in salesforce.

Technology: This project is mainly created to control the Fake products. When the user submits the detail from the form a Case regarding that detail created in salesforce.

Roles and responsibilities:

- Created a new Case record type 'Counterfeit Claims Case'.
- Created some email templates and email alerts to alert the vendors to stop the sale of counterfeit(fake) cases.
- Created a LWC form to create a counterfeit claim case record.

Sales Cloud Experience:

CPQ Experience:

- Daily connects with Product Owners and End users for new requirement gathering, solutioning.
- Excellent Hands-on experience of CPQ functionalities.
- Implemented complex Product bundle configurations.
- Implemented Price waterfall model for multiple Country Rollouts.
- Worked on Product rules to achieve complex requirements.

- Worked on Quote template & its related objects for customizing Quote documents.
- Delivered Multilevel Advanced Approvals for multiple countries.
- Automated Manual tasks by implementing optimal Workflows & Process builders.
- Implemented Custom Actions to enhance the functionality.
- Also worked on various CPQ objects such as Quote, Quote Lines, Lookup data, Product options, Features, Configuration attributes, Quote terms, Localizations, Import Formats, Contracted Prices and Summary Variables.

DECLARATION

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned.

Vipul Narayan