



VAISHALI KAWLE

CONTACT DETAILS

📍 Nagpur, Maharashtra

📞 9146757953

📅 1 Jul '95

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in [LinkedIn](#)

SKILLS

Salesforce Admin,
Development, Apex trigger,
Batch Apex, Test Classes,
SOQL.

LWC

Intermediate

HTML

Intermediate

CSS

Intermediate

JAVA SCRIPT

Intermediate

LANGUAGES

English

Hindi

Marathi

AWARDS

Best employe Award
2017

Best Employee Award
2019

Star Employee Award
2020

Star of the Month
2021

OBJECTIVE

Thrives in stimulating environments, encourages effective teamwork, takes initiative, and motivates team-efficiency. Highly analytical, detail-oriented, and provides deep insights backed by thorough research. Aspires to work in an environment that prioritizes collaborative working amongst peers who motivate each other to achieve common goals.

EDUCATION

JD COEM, Electronics and telecommunication- Engineering
Aug 2012 – Aug 2016

Sindhi Hindi Girls High School- SSC Board
2010

Dayanand Arya Kanya Mahavidyalaya , Science - HSC Board
2012

WORK EXPERIENCE

Stratosphere IT Services Pvt Ltd., NAGPUR- Salesforce
Developer(With Support role)

Jul 2022 – Present

PROFILE SUMMARY

- Resolving L2 issues and updated in ESP(Service Now) tool.
- Configured Administrative permissions to grant /deny access to platform features.
- Looked after regular high priority Critical updates from Salesforce.
- Monitoring the critical Jobs in Rundeck tool.
- Part of monthly Database release activity and monitoring the oracle jobs.
- Creating the Resource group and adding the same to Xylem partner in ITDS.
- Troubleshooting and debugging the issues as per the norms.
- Validate the FIELD_CUSTOM_VALIDATION error and update the same.
- Configured the Omni supervisor access to the users

ICICI BANK PVT LTD, NAGPUR- Assistant Manager

Aug 2016 – Feb 2022

PROFILE SUMMARY

- ICICI BANK Is used to work on Sales And Service Cloud.
- ICICI Bank using CRM software to manage the customer.
- By using CRM They are managing the Customer data to cross sale the product .
- I used to work on sales domain for all of the customers .
- For cross selling the product we used to create the lead
- We need to pop the Prequalified offers.
- We need to cross sale the product and maintain the record of customer.
- We used to sale all the product which are there in Bank like Saving's Ac, Current Ac , Insurance ,Mutual fund's ,Loan.

PROJECTS

CRM Next

PROJECT - 1

☒ CRM Next

PROJECT OVERVIEW:

Boost productivity and effectiveness with a smart tool to interact with other teams and team members. Share and get information on the go.

ROLES AND RESPONSIBILITIES:

☒ Customize and personalize Salesforce.com based on requirements.

☒ Creating Objects and Validation Rules inside Salesforce.com and Mapping them to the existing functionalities and Objects.

☒

Maintain and developing the Custom objects, Custom fields, Custom tabs, and Validation rules, and Record Types.

☒ Customized different Page layouts and assigned them for different profile users.

☒ Creating Workflow Rules, Tasks, Email Alerts, and Components to the needs of the application.

☒ Worked on workflows for field updates based on time-dependent workflow.

☒ Involved in creating Batch Apex and Scheduling Apex classes based on the client

requirements. Involved in field and record level Security.

☒ Sending mail to particular users using Workflow, Process Builder, and Apex code, Trigger

☒ Import & Export of the Bulk data through Data Loader.

Csone

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