

Mohit Jain

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SUMMARY

Analytical professional with 3 years of experience in generating and analyzing data reports. A strategic mindset that focuses on problem solving tasks and maintaining priorities on strict deadlines. Experienced in Finance, Education, Sports, Retail, and Digital Marketing domains.

TECHNICAL SKILLS

Languages and skills	Python, Statistics, Web Scraping, Machine Learning
Platforms worked on	BDB Dashboard Designer, BDB Data Prep and Pipeline
Analytics & BI Tools	Tableau, PowerBI, MS Excel, ETL, Predictive Workbench
Database	MySQL, Postgres

BLOG

Written a blog about financial analytics on Yujaa - [Quality QuickBooks Analytics by Yujaa](#)

PROFESSIONAL EXPERIENCE

Client & Delivery Consultant, Emplay Analytics, Bangalore, India

Jul, 2019 – Present

Sales Analytics Dashboard

- Created a series of dashboards and reports to visualize the entire sales process with multiple data analysis results, which is helping the C-level executives to plan and strategize the future sales process and work on the current areas of improvement.

Automated the monthly 'Data Reconciliation and Preparation' process

- Automated the monthly data reconciliation process for the data provided by the client, which has resulted in quick turnout time (from 2 days to 1 hour) and improved accuracy.
- Designed the solution and implement single-handedly.
- Written SQL queries and python script which reconciles the data, prepares the data for direction by product, and generates the intermediate analysis reports as well.

Completed Multiple Ad-hoc Analytics projects and provided the outputs as aesthetic and visually enrich reports to clients -

- Impact Analysis to measure the success of the different programs and training given to reps
- Pipeline Analysis, Large Deals Analysis, Business Values Assessment, Ramp Analysis and provided key insights to clients to identify the setbacks and improve in various areas
- Written the logic for monthly insights reports and contributed to the process of template designing as well
- Working with internal analytics, product & testing teams on the new requests from clients

Account Management and On-time Client Deliveries –

- Managing one of the biggest accounts which our company has. Also helped in growing it from the pilot phase to Enterprise level.
- Rigorously delivering multiple analysis reports, which started for a few reps, and now we are delivering for all the sales reps in the organization.
- The client with which I have been working, had nominated us and we got the ‘Brandonhall Award’: ‘Best Advance in Machine Learning and AI’ for the hard work we put in.

Data Engineer, BizViz Technologies Pvt Ltd., Hyderabad, India

Jun, 2017 – Jun, 2019

Fraud Analytics (Procure to pay process)

- Created fraud analytics dashboard which helps in finding the fraudulent transactions during the P2P process based upon business rules. It also helps to find out the users which were involved in such transactions.
- Create an Optimized data mart using dimensional modelling and wrote Advanced SQL queries and window functions for getting the output in desired format.

Interactive Data Partners

- Created an end to end educational analytics solution for an international research university to monitor their administrative performance. Efficient dashboards along with the data entry forms were created to ease the process of maintaining the data as well. .

Global Ecommerce Analytics Solution

- Created a global solution for E-Commerce merchants to track their sales data, inventory, different deduction charges, and prediction for sales and inventory for upcoming months using Machine Learning Algorithms.
- Designed ETL models and wrote SQL queries using analytical functions for fetching aggregated data and calculating the KPIs. Incorporated Predictive models using the predictive workbench. Designed and Developed the dashboard.

Yujaa Cloud Analytics Platform

- Yujaa is a cloud Analytics Platform that provides real-time business dashboards to the clients for various data connectors. Researched about APIs of different Sites and gave inputs to developers to create the data connectors.
- Explored various domains and gained knowledge of analytics for the individual. Some domains are – Financial Analytics, Ecommerce Analytics, Campaign Analytics, Sales Analytics, Project Management tools Analytics.
- Designed Business KPIs and wrote sql queries, created stored procedures for ETL.
- Designed Business dashboards for multiple domains that are being used by many customers on Yujaa.

EDUCATION

Year	Degree	Institute/School, City
2017	B.Tech. (ECE)	Jaipur Engineering College & Research Centre, Jaipur
2013	Class XII (CBSE)	St. Soldier Public School, Jaipur
2011	Class X (RBSE)	Shree Mahaveer Digambar Jain Senior Sec. School, Jaipur

CERTIFICATIONS

-  Database Design and Modeling
 -  Databases and SQL for Data Science
 -  SQL for Data Science
 -  IBM Data Science Specialization
 -  Data Analysis with Python
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AWARDS & ACHIEVEMENTS

- Honored for being Subject topper in mathematics in Intermediate on 26th January, 2014.
 - Winner of school mathematics competition for 8-10th class and got the first prize on 14th November, 2010.
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