

KISHOR MAHADEO KAMBLE

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Targeting assignment in **Leading Projects of SCM/ CLM/ ERP Implementation** with an organization of high repute across IT industry

|| Career Summary



Qualified professional with nearly 8+ years of experience in:

Leading ERP/SCM/CLM Projects
Requirement Gathering and Analysis
Client Relationship
Liaising & Coordination

ERP Techno Functional Consulting
Service Delivery / SLA Management
ERP/Software Implementation
New Process Development

- Proficiency in entire lifecycle of **ERP/SCM/CLM implementation and techno-functional consulting**; encompassing **designing, sizing, set-up, configuration, UAT & support of ERP/SCM/CLM landscapes**. Gained proficiency in **functionality & business processes of various domain**
- Experience in creating project specific guidelines and ensuring that the process surpasses achievement of delivery & service quality norms for all valuable clients
- Excellent interpersonal, communication and leadership skills with demonstrated abilities in team management & customer relationship management
- Highly skilled in end-to-end process of Business Analysis entailing As-Is / To-Be Analysis, mapping & finalizing requirements, documenting (BRD, Test Cases & Scenarios) functional specifications, determining business scenario and mapping them into solutions
- Proficient in understanding the needs of multiple stakeholders, evaluating & analyzing data, creating solutions
- Acted as the primary liaison between the Business Units, Information Technology (IT) and 3rd party vendors
- Demonstrated skills in interviewing business units, stakeholders and technical leaders to gather and clarify business requirements; analyzed corporate business processes to develop customized solutions to reduce costs, increase revenue and maximize profit
- Coordinated the documentation of business requirements and scoping of requirements across multiple business functional areas
- Developed to-be business process flows, identified the impact of the implementation to these business process flows and coordinated the review of the detail design for the business
- Rich working knowledge of networking technologies like SaaS based applications, MS VISIO, JIRA, Cloud based applications.
- Possess sound critical thinking skills & work ethics with high degree of curiosity to drive the next levels of business questions and insights; ability to constantly push personal boundaries to new levels

|| Work Experience



Since Jan 19 | Harman Connected Services, Pune | Lead Consultant-Professional Services
Nov'17 to Nov 18 | Mondial IT Consultant Pvt. Ltd., Mumbai | Senior Consultant
Nov'16 to Nov'17 | Hilti Manufacturing India Pvt. Ltd., Gujarat | Deputy Manager ERP
Aug'13 to Oct'16 | Base Management P. Ltd./ Proteus Technologies P. Ltd., Mumbai | Sr. ERP Implementer
Growth Path
Aug'13 to Mar'15 ERP Implementer at Base Management Pvt. Ltd.
Apr'15 to Oct'16 Senior ERP Implementer at Proteus Technologies Pvt. Ltd.

May'11 to Oct'12 | I-Surface Software Solution Pvt. Ltd., Mumbai | Software Support Executive

Key Result Areas

Managing techno-functional implementation of Enterprise applications entailing:

- Understanding client's business requirements and preparing Detailed Process Flow for functional requirements.
- Mapping business requirements (As-Is & To-Be Analysis); identified and analyzed gaps in the current process, procedures and work practices; Prepare Business Requirements Document (BRD), Use Case Specifications, Functional Specifications (FSD), Systems Design Specification (SDS); documented blueprint sign-offs for each department.
- Wrote functional design specifications for Reports, Interfaces, Conversions, Forms & Workflows for interpreting code logic.
- Design application based Software Requirement Specifications (SRS), Business Requirements Document (BRD), Use Case Specifications, Functional Specifications (FSD), Systems Design Specification (SDS), Requirement Traceability Matrix (RTM) and Testing documents.
- Managed an entire lifecycle implementation of the ERP Module including business blueprinting, realization, unit testing, functional integration testing, user acceptance testing, cut-over activities and post go-live support.
- Undertaking Support Issues, Support Requests, Bugs-fixes and Basic Release Management.
- Executing Gap Analysis to ensure that business requirements and functional specifications are tested and fulfilled.
- Supporting effective Change Management as per client's requirements; acquiring project sign-offs.
- Ensuring timely execution of projects plan, implementation activities.
- Preparing periodic status reports for updating PMO for addressing the project progress, risks & issues.
- Building & maintaining healthy business relations with clients, ensuring high customer satisfaction by achieving service quality norms.
- Creating a dynamic environment that motivates high performance amongst team members; imparting trainings for skill-development.

|| Education



Pursuing PGDM (SCM) from Prin L.N. Welingkar Institute of Management Development and Research, Mumbai

B.Sc.(IT) from University Department of Information Technology, Mumbai, Mumbai University in 2010

|| Certification



Icertis Certified ICM Professional (ICIP) from Icertis.

|| IT Skills



Enterprise Systems: SAP Business By Design, Icertis CLM, INFOREAM, BASE E12

Database Language/Tools: MS SQL Server 2012, Oracle11g/12c

Report Writing Tool: SAP Crystal Report 2016, Birst

Project Management Tools: MSTFS, MS Visio, MS Excel, MS Office, MS PowerPoint, MSTeams

|| Personal Details



Date of Birth: 5th April 1989 | **Languages Known:** English, Hindi & Marathi.

*Please refer to annexure for projects**

II Annexure for Major Projects Handled



Organisation: Porsche AG, Stuttgart Germany
Title: Implementation of Icertis CLM (We-Contract) Solution for Procurement Department
Duration: Feb 19-Feb 20

Organisation: Porsche AG, Stuttgart Germany
Title: Implementation of Icertis CLM (We-Contract) Solution for MSD Comply wide rollout
Duration: Dec 19 –Jul 20

Organisation: Hilti Manufacturing India Pvt. Ltd., Navsari, India
Title: Implementation of SAP Bussines By Design
Duration: Dec 16 –Nov 17

Organisation: **VHB Life Science Pvt Ltd.**, Mumbai, India
Title: **ERP (Supply Chain Management) Implementation**
Duration: Jul 16 –Sep 17

Organisation: **The Supreme Industries Ltd.**, Talegaon, India
Title: **ERP (Supply Chain Management & Manufacturing) Implementation**
Duration: SEP 15 –Feb 16

Organisation: **Sava Healthcare Pvt Ltd.**, Pune & Ahmedabad, India
Title: **ERP (Supply Chain Management & Manufacturing) Implementation**
Duration: Mar 15 –Aug 15

Organisation: **The Supreme Industries Ltd.**, Khopoli, India
Title: **ERP (Manufacturing) Implementation**
Duration: Aug 14 –Feb 15

Organisation: **Kinedex Healthcare Pvt Ltd.**, Navi Mumbai, India
Title: **ERP (Supply Chain Management) Implementation**
Duration: Mar 14 –Jul 14

Organisation: **Koye Pharmaceutical Pvt Ltd.**, Mumbai, India
Title: **ERP (Manufacturing) Implementation**
Duration: Sep 13 –Nov 13
