

SHUBHAM VILAS GORE

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CAREER OBJECTIVE:

- To work hard in a competitive environment for Business Expansion and provide best Product & Service to the customer across the industry.

PAST ASSIGNMENT:

TVS Logistics Services Ltd.

- TVS Logistics is an ISO 9001:2008 Certified company a part of the TVS Group.
GET – Customer Service & Operation, M&M SBU, Kanhe Facility (1st September 2015 to FEB 2017)
- Heading the Packing department with total strength 89 employees and shift strength of 45.
- Handling Claims & Complaints received from end user.
- Working closely with customer (Mahindra & Mahindra Ltd) & planning Production as per customer requirement.
- Initiatives for Process improvements and Kaizens (13 per Month).

ROHIT INDUSTRIES GROUP PVT LTD

- ROHIT INDUSTRIES is a manufacturer of Solid Carbide Cutting Tools & HSS tools Since 1963.
Worked as a SALES ENGINEER (B2B & B2C) In MAHARASHTRA (Since 15th March 2017)
- **BUSINESS DEVELOPMENT** through Inside & Out bond Sales.
- To work closely with Distributor and Existing Customer for Sells, Support & Service.
- Expanding Sales Network by adding more Distributor & Customers.
- Searching New leads & Converting them to Customers.
- Cold calling & Lead generation.
- Conducting Product Trial at Customer end & Trouble shoot Issues.
- Making Quotations as per clients in SAP ERP & Taking Regular follow up.
- Deal Settlement & Negotiation.

ACADEMIC QUALIFICATION:

- Pursued BE in MECHANICAL ENGINEERING from Pimpri Chinchwad College Of Engineering,Pune

Course	Name of the University/Board	Year of Passing	Percentage of Marks	Class
FE to BE	Pune University (PCCOE,PUNE)	2011-2015	62.50	First Class
H.S.C.	Maharashtra State Board	2010-2011	78.00	First Class With Distinction
S.S.C	Maharashtra State Board	2008-09	92.30	First Class With Distinction

PROJECTS:

Title: Design and testing of braking system for ATV.(2014-2015)

ATV is all terrain vehicle used in muddy or rough areas.Brakes are used to control vehicle speed and for safty.Here disc brakes are used because of their advantages and efficient working.

INDUSTRIAL TRAINING:

GREAVES COTTON LTD,Chinchwad,Pune(December 2014)

It is leading diesel engine manufacturer in India.It manufactures variety of engins which are uesd in marine,genset and agricultural applications.

SKILL PROFILE:

- Strong Communication ,Sales ,Presentation skills.
- Leadership.
- Numerical skills.
- Willingness to learn new things.

HOBBIES:

- Learning Financial Products.
- Travelling & Exploring New Places.
- Trekking.

EXTRA CURRICULAR ACTIVITY:

- Worked in NSS for 3 years.
- Worked as event coordinator in TECHLLIGENT.
- Arranged blood donation camp in PCCOE.

PERSONAL DETAILS:

Name	- Shubham Gore
Address	- 68,Ghate Complex, Bhadgaon Road, Chalisingaon, Dist-Jalgaon Pin code - 424101
Sex	- Male
Birth Date	- 03 th Jan 1994
Linguistics Proficiency	- English,Hindi,Marathi

DECLARATION:

I here by declare that the above written particulars are true to the best of my knowledge.I bear the responsibility for correctness of above data.

Date:

Shubham Gore

Place :