

NIKITA KAMD

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Pune (Maharashtra)

Professional Summary

Technical Professional with 2 years of experience as a Business Development Professional and Salesforce Administrator involved in Mortgage related product Sales, Customer handling, retention acquisition, analysis, and maintenance of CRM systems in various businesses.

I have the motivation to take responsibility as well as the ability to contribute and be a productive member. Ability to learn, explore, and implement new technologies.

Skills

- Salesforce Configuration
- Project Management
- Profiles and Permission set
- Objects and Relationships
- Security Model
- Reports and Dashboards
- workflow and Approval Process
- Sales Cloud
- Data Management

Work history summary

Role: Associate Software Engineer (Salesforce Admin)

Organizations: Webmatics solutions private limited

Hyderabad (November 2020 – Current)

EXPERIENCE

- Hands on Configuration of all new and existing salesforce.com features including user management, roles, profiles, permission sets, custom objects, new page layouts, custom fields, formula fields, validation rules, workflows rules, email templates, process builder, flows understanding the requirements of internal stakeholders and implementing the solutions for it on salesforce.com.
- Gathering the requirements and implementing it for best user experience.
- Responsible for business generation, execution of marketing activities in the target area.
- Having Knowledge and experience with security models and its access



levels.

- Experience in activities related to salesforce.com, configuration, customization, administration, data migration.

ROLES AND RESPONSIBILITIES

- Support operational salesforce (sales cloud)
- Manage day to day Administration of the salesforce.
- Creating data model objects and fields.
- work with the business analyst to understand customer requirements.
- Translate requirements into solutions using our client's product and salesforce configuration.
- Exposure working and understanding of salesforce out of the box functionalities like (but not limited to) objects, roles, fields, customizations, approval process, validation rules, process builder, flows, lifecycles, deployment, changesets, person accounts, data loader of the SFDC platform.
- Custom objects for expense sheet.

Education

2020

Bachelor of Science

Rashatrasant Tukdoji Maharaj Nagpur, University

Wardha (Maharashtra)

Declaration:

I hereby declare that the information given above is correct to the best of my Knowledge.

Nikita Kamdi

