

# ANTRA PRAKASH | CSM®

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## SUMMARY

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- Experienced Project/Program Manager with a demonstrated history of working in the automotive, & electronic industry. Skilled in handling projects as per Agile, waterfall & Lean methodology.

## EDUCATION

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### 2014 | BE, Chemical Engineering, BIT Mesra, Ranchi | 7.88/10

- Featured among **Top 5** in the entire department
- **Published paper** "Trends in Biodiesel production by using Jatropha Curcas oil" in International journal of Emerging Technology & Advanced Engg. (ISSN 2250-2459)
- Served as a **Creative head** of Indian Institute of Chemical Engineers Students' Chapter, BIT Mesra

## PROFESSIONAL EXPERIENCE

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### TE Connectivity, Bangalore, India

June 2018 – Present

#### *Project Manager: Terminal & Connector New Product Development projects, Europe*

- Led a crucial project that involves new product development based on customer specification which resulted in revenue generation of 25M USD
- Formulated a growth strategy by taking investment approval from the upper management to develop new product that helped TE to gain new market entry and acquire new customers
- Improved the tool utilization capacity by 30% by onboarding new team and redefining scope of dying project
- Implemented and supervised risk mitigation plan throughout the project resulted in smooth project execution
- Increased portfolio expansion by introducing upgraded products on existing ones: resulted in capturing market 30M USD

### Sterlite Tech, Pune, India

Nov 2016 – May 2018

#### *Associate Manger, Supply chain management*

- Slashed raw materials cost by **20%** by carrying out a strategic alliance while ensuring the continuous improvement of services with 15+ raw material suppliers from Japan, South Korea, and Taiwan
- Developed entire **production layout**, calculated cost structure, and **partnered** with 10+ companies to set up billion-dollar manufacturing plant in Nagpur, India
- Mapped the end-to-end equipment required for LCD panel production and contacted more than 40 suppliers
- Established **partnership** with 3 TV assemblers to enter Indian display market, received 30,000 panel/month orders

#### *Associate Manger, Product Management*

Jul 2014 – Oct 2016

- Created **market entry strategies** for TV display product based on market research, growth drivers, and competitors
- **Forecasted** 5-year optimum product range for production and distribution considering extensive domestic and international market and consultation with BCG, Mckinsey, and PWC
- **Negotiated** with Government of India for a **subsidy of 20%** along with setting up of a subsidized LCD cluster involving manufacturer, supplier, and distributor in an area of more than 1000 Acres

## LEADERSHIP AND MANAGERIAL ACHIEVEMENT

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- Certified Scrum Master by globally recognized Scrum alliance
- Completed training on Project Management Level D by one of the globally recognized program of IPMA
- Received Pathway level 1 certification from Toastmasters International on public speaking & effective communicator
- Volunteered as a Academic Support at NGO: Make a Difference 2018-2019

## OTHER QUALIFICATIONS AND INTERESTS

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- Technical Skills: Advance MS Project, MS Excel, Visio, JIRA
- Hobbies: Poetry, travelling, and teaching
- Language: English, Hindi, and Korean (Beginner)