

# Abdul Saleem

Email ID: [saleemsjobs@gmail.com](mailto:saleemsjobs@gmail.com)

Contact No: +91 8884862914

Location: Bengaluru

## Experience Summary

Experienced IT Asset management Senior Analyst with demonstrated history of working in the information technology and services industry overall professional experience of 10+ years across various roles.

Expertise in HAM & SAM, License Metering, Compliance Management and Operations, proven track record in Client-Facing Role Worked predominantly in Australia and Indian geography Onsite Travel Exposure at Australia and United Kingdom.

## Technical Skills

- Service Now, BMC Remedy
- Oracle 11i (ERP Functional), OTM, SAP (R1P, R2Q, Fusion)
- CRM Tool (Master Data Management)
- Proficient in MS office tools
- Basic knowledge of MS Visio

## Strengths

- Robust Client Relationship
- Excellent command over written and verbal communication
- Analytical and problem solving abilities
- Ability to work under pressure, self-motivated and self-driven

### Team Lease Digital, Bengaluru – IT Asset Management Senior Analyst Sep 2021 – Till Date

<b>Project</b>	Tata Consultancy Services – IT Asset Management Senior Analyst
<b>Customer</b>	Legal and General, United Kingdom
<b>Tools Used</b>	Service Now
<b>Nature of Job</b>	<ul style="list-style-type: none"><li>• Hardware, Software Procurement and Inventory Management</li><li>• Managing the Enterprise wide Agreements of Major Publishers like IBM, Microsoft, Oracle, and Adobe etc.</li><li>• Maintenance Renewals</li><li>• Request for Quotes</li><li>• Vendor Selection</li><li>• Quote Comparisons</li><li>• Cost Negotiations</li><li>• Processing Purchase Orders</li><li>• Invoice receipts and verification</li><li>• Material acceptance in system</li><li>• Vendor Management Business Unit wise Purchase and Inventory Reports Purchase and Cost Forecasts</li></ul>

	<ul style="list-style-type: none"> <li>• Co-Ordinations with Sales/Pre-sales teams for Request for Proposals (RFP's)</li> <li>• Interactions with major Vendors, Publishers and Suppliers</li> <li>• Managing and coordinating the periodic Internal Audits and Compliance checks</li> <li>• Coordinating with the Finance departments for comparing and correcting the finance books based on physical verification carried out</li> <li>• Asset Donation and Scrapping or Disposal management</li> </ul>
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**Sainsbury's, United Kingdom - Retail Associate - Technical Aug 2018 – Feb 2020**

<b>Project</b>	Service Management (Service Desk) – Retail Associate - Technical
<b>Customer</b>	Sainsbury's
<b>Tools Used</b>	Service Now
<b>Nature of Job</b>	<ul style="list-style-type: none"> <li>• Plan and facilitate all the activities involved in the service Management</li> <li>• Coordinate with technical teams and ensure the SLA is met</li> <li>• Ensure the correct process to be followed for all tickets and correct any deviations</li> <li>• Identify and diagnose issues and problems</li> <li>• Monitor issues from start to resolution.</li> <li>• Bridge call to be initiated for major incident if required</li> <li>• Ensure to contact SPOC for major incidents</li> <li>• Preparing Monthly and weekly report</li> <li>• Daily sync up call with customer and Vendor</li> </ul>

**Infosys BPM, Bengaluru – Process Specialist Jun 2014 – Nov 2016**

<b>Project</b>	Ultra logistics
<b>Customer</b>	Unilever India
<b>Tools Used</b>	Oracle11i, SAP, CRM
<b>Nature of Job</b>	<ul style="list-style-type: none"> <li>• Coordinating with carriers, customers and Unilever control tower team</li> <li>• Pool Orders, Combine Loads, Define route, Sequence and Carrier</li> <li>• Notify warehouse customer hauler</li> <li>• Customer Case Fill On Time (CCFOT) improvements and faster response</li> <li>• Truck order to contracted transporter and Truck placement within planned time</li> <li>• Document collection</li> <li>• Dispatch of the truck through Oracle Transport Management</li> </ul>
<b>Project</b>	Ultra lite Australia – Silk road
<b>Customer</b>	Unilever Australia

<b>Nature of Job</b>	<ul style="list-style-type: none"> <li>• Shipment Creation, Delinking of the deliveries, Indent drop check</li> <li>• Delivery deletion, Creating FTLs after the discussion with the distribution planner</li> <li>• Manual bulk runs, Shipment cancellation,</li> <li>• Equipment change (upsizing and downsizing)</li> <li>• Carrier change, Load ability check and approval</li> <li>• Truck order to contracted transporter and Truck placement within planned time</li> <li>• Quantity addition, Delivery Split</li> <li>• Truck Type Change, Carrier Change</li> </ul>
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**Hewlett Packard, Bengaluru – Production Lead Dec 2009 – Nov 2013**

<b>Project</b>	Pricing Configuration and Catalogue Management
<b>Customer</b>	Hewlett Packard – EMEA
<b>Tools Used</b>	SAP, B2B, CRM
<b>Nature of Job</b>	<ul style="list-style-type: none"> <li>• Accountable for the smooth operation of the department</li> <li>• Provide support, query handling, new process updates from clients to Team</li> <li>• Preparing weekly, monthly score cards and slides</li> <li>• Maintaining and designing catalogues for EMEA region for HP B2B website by constantly taking updates, from clients and sales team</li> <li>• Maintaining huge volumes of accounts for HP B2B Customers</li> <li>• Creating Configurations for various purposes which includes big deals, customer catalogues, and regional SKUs using</li> <li>• Product configuration tool (Easy Config)</li> <li>• Responsible for preparing Root cause analysis (RCA) for high level Escalation</li> </ul>

**Infosys BPM, Bengaluru – Senior Process Executive - Jun 2007 – Dec 2009**

<b>Project</b>	Service Management, Quote to Cash
<b>Customer</b>	Cisco systems
<b>Tools Used</b>	Oracle ERP functional, SAP
<b>Nature of Job</b>	<ul style="list-style-type: none"> <li>• Creating new Customer ID, Bill to ID for customers and linking the contract for the BID and CID created</li> <li>• Generating quotes for customer, Processing renewal quotes and converting them to Oracle sales order</li> <li>• Entering the order in Oracle 11i ERP tool for generating Sales order number</li> <li>• Emailing the customer with sales order number which is generated against their purchase order sent to us</li> </ul>

**Employment Summary:**

<b>Experience</b>	<b>Organization</b>	<b>Role</b>
Sep 2021 – Till Date	Tata Consultancy Services	IT Asset Management Senior Analyst
Aug 2018 – Feb 2020	Sainsbury's, United Kingdom	Retail Associate - Technical
June 2014 – Nov 2016	Infosys BPM, Bengaluru	Process Specialist
Dec 2009 – Nov 2013	Hewlett Packard, Bengaluru	Production Lead
Jun 2007 – Dec 2009	Infosys BPM, Bengaluru	Senior Process Executive

**Qualification:**

<b>Degree</b>	<b>Institute</b>	<b>Major and Specialization</b>
Bachelor of Business Management	Sahyadri Arts & Commerce College – Kuvempu University	Finance and Business Management

**Rewards and Recognition**

- Special Performance Award for the Year 2012
- Extra Miler Award for Q1 Year 2013
- Customer Champion Award for two consecutive Q1 & Q2 Year 2013
- Process Champion Award for Q3 Year 2013