RAYAPATI PRAVEEN KUMAR

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Profile Summary

- Overall **3.6 years of experience on Salesforce.com** Platform – CRM,Force.com, **Apex**, **Triggers**, **lightning**, **Visualforce**, **Workflows** and **Approvals**, Community Setup, Test Classes, **Deployment**, Apex data loader etc.
- Hands on experience on designing pages using **Visual force** and HTML.
- Experience in **Creating profiles, Roles, Users, Email Services**, **page Layouts**.
- **Workflow Alerts, Actions, Reports, Dashboards and ApprovalProcess**.
- Experience in **Administration, Configuration, Implementation** and Support on Salesforce.com platform.
- Integration Methodologies, different API, **Trigger framework, Recursive Triggers, VF Remoting**, **Asynchronous Framework.**
- Implemented **security and sharing rules** at object, field, and record level for different users at different levels of organization.
- Hands on experience in developing **APEX classes, Triggers**.
- Extensive experience using **Salesforce Administration** (SFA), **Org-Wide Default Sharing rules**, Reports & Dashboards.
- Experienced in querying salesforce.com database using **SOQL** queries and **SOSL** Queries using Force.com Explorer.
- Experienced in scripting languages like **HTML, XML, CSS, JSP, WSDL, SOAP, AJAX, APEX** Web Services API development skills and Java Script, Web Services-Axis
- Involved in various stages of **Software Development Life Cycle (SDLC)** including analysis, development, deployment and maintenance of standalone, Multi-tier, web-based and portals based object oriented enterprise applications.

EDUCATION

MBA(2015-2017), Krishna Chaitanya Institute Of Science & Techonology– Nellore, with aggregate of 69%.
B.Sc– Computer Science(2012-2015), Sri Vema Degree College – Naidupeta, with aggregate of 79% .
Intermediate(2010-2012), Sri Vema Jr.College – Naidupeta, with aggregate of 73%.
SSC(2009- 2010), APSWR School – Naidupeta, with aggregate of 79%.

EXPERIENCE

Working as a Salesforce Developer with **Birla Soft Ltd**, Bangalore from March 2019 to till date .

CERTIFICATIONS

- Salesforce **Platform Developer I Certification**, Salesforce.com
- Salesforce **Administrator Certification (ADM 201)**, Salesforce.com

SKILLS

Salesforce.com
Sales Cloud
Service Cloud

Apex
Triggers
Visualforce
Workflows
Approvals
SOQL,SOSL
Reports
Dashboards
Apex Data Loader
Lightning
Integration
Force.com IDE

Other
JavaScript
HTML
CSS
Java
C
C++
Oracle
SQL

Tools
MS VS Code
Eclipse IDE
Apex Data Loader

PROJECTS

Project#3
Role   : Salesforce Technical Consultant
Client   : US Based Manufacturing Company

Description:
The project involves the use of Salesforce sales cloud, Apttus CPQ tool and Force.com platformto buildanOpportunity and Quote/Proposal management module..

Role & Responsibilities:

- Involved in Salesforce.com configuration/customization
- Involved in Apttus Product configuration and Finalization, Option/Attributes configuration,Product catalog for Apttus cart.
- Template creation using Apttus X-Author..
- Quote/Proposal document generation using Apttus.
- Design and development of Opportunity management module.
- SOAP based integration from Salesforce to a third party pricing tool.

Worked On : Apex Batch classes, Apex Classes, Visual force page, Work flow, Triggers, Deployment,Salesforce reports/Dashboards and SOAP Based integration.

Project#2
Role   : Salesforce Technical Consultant
Client   : US Based Manufacturing Company

Description:
The project involves the use of Salesforce sales cloud and Force.com platform for a sales application. An Opportunity management application was developed.

Role & Responsibilities:

- Communication with client on the project requirements, schedules.
- Provide estimates to the client.
- Worked as an offshore team leader, leading 5 team members.
- SPOC for the technical deliverables of the project.
- Design and development of various modules of Opportunity management.
- Code Review.
- Provide support to team in technical/functional issues.

Worked On: Apex Batch classes, Apex Classes, Visual force page, Work flow, Triggers, Deployment,Salesforce 1, Salesforce reports/Dashboards and Rest APIs.

Project#1

Role   : Salesforce Consultant
Clien   : US Based Retail Company

Description:
The project involves the use of service cloud of Salesforce CRM and Force.com platformfor buildingaservice application. A case management application was built.

Role & Responsibilities:

- Provided estimates to the client.
- Developed various classes/triggers to support the case life cycle.
- In the design and development of user interface for the customer in the customer portal. An efficient and easy UI for creation, search, and update of case via customer portal was built.
- In the development of email services to create and update a case via email.
- Design and development of complex logic to associate a case with the asset(s)/account/entitlement(s).
- Configuration of standard features of Salesforce (including entitlement process).
- Provide support to team in technical/functional issues.

(R Praveen Kumar)