

## Mayank Kumar

| Project Management | Consulting | Automation |

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Business Analysis / Project Management professional with extensive experience of working on IOT based supply chain / logistics automation and process re-engineering projects. Multi-industry consulting experience with some of the largest companies of the country like Ultratech Cement, Asian Paints, Sterlite Copper and JSW for implementing innovative transformation solutions

### Projects

- ❖ **Parag Milk Foods: Monitoring of temperature violation**
  - Tracking of refrigerated vans for temperature and route violations using GPS, temperature, and door sensors
- ❖ **Asian Paints: E-pod**
  - GPS based mobile app solution to capture electronic proof of delivery, route and other violations during the journey
- ❖ **JSW: O2C cycle digitization**
  - O2C digitization using RFID for *in* plant tracking and GPS for enroute tracking followed by electronic proof of delivery and freight settlement. Central application deployed at AWS that runs all the units of JSW
- ❖ **Sterlite Copper: Port to Plant Tracking**
  - Tracking of Port to Plant vehicle movement of raw material using RFID
- ❖ **Ultratech Cement: Inplant Automation**
  - Tracking of vehicle movement inside the plant and weighbridge automation using RFID
- ❖ **Dalmia Bharat Cement: Unmanned**
  - Completely unmanned cement and FG dispatch system with automated weighbridges, automated MRP printing and bag counting using RFID

### Key Competencies

- ❖ Sound knowledge of SDLC and Agile methodology
- ❖ Strong communication and presentation skills
- ❖ Strong analytical skills
- ❖ Excellent account management skills

### Personal Details

**Nationality:** Indian

**Languages Known:** English and Hindi

**Marital Status:** Married

### Professional Experience

- ❖ **Autoplant System India Private Limited: August 2015 till date**
  - Project Manager (April 2019 till date)
    - Single point of contact for the customer
    - Creation of project plan and tracking the progress vs plan
    - Sprint Planning based on project priorities
    - Conducting internal weekly reviews and periodic steering committee meeting
    - Resource Planning
    - Ensure that risks are addressed, projects are formally closed, subsequently reviewed and appropriate action is taken
  - Functional Consultant (August 2015 to March 2019)
    - Requirement gathering and solution design
    - Change management, process re-engineering and ensuring adherence
    - Integration designing and testing
    - Data Analysis / Root cause analysis
    - Quality gate reviews
    - User Training
    - Writing user stories and other project documentation
- ❖ **Creative IT India Private Limited: February 2015 to May 2015**
  - Business Analyst
    - Documentation of Functional Design Specification
    - Support pre sales with demos and presentations
    - Business process mapping to existing systems for prospects
- ❖ **BigSun Technologies Private Limited: November 2013 to January 2015**
  - Sales Manager
    - Requirement documentation
    - Discuss feasibility and communicate requirements to the technical team
    - Participate in the ERP/E-Commerce related discussions to continuously help evolve the system in being more effective and efficient
    - Pre-sales activities by providing demos to new prospects.
    - Effort Estimation
- ❖ **Zetabyte Solutions Private Limited: April 2013 to November 2013**
  - Associate Sales Manager
    - Lead a team of Business development executives
    - Qualify and nurture leads
    - Run email campaigns based on market research
    - Getting renewals and growing business from existing customers
    - Post sales services and managing payment cycle smoothly

### Professional Qualification

- ❖ **Certified Business Analysis Professional:** Pursuing CBAP certification from IIBA
- ❖ **Bachelor in Computer Engineering** from Maharashtra institute of Technology, Pune affiliated to University of Pune

### Academic Qualification

- ❖ **HSC (XII)** from Chinmaya Vidyalaya, Bokaro, Jharkhand
- ❖ **SSC (X)** from Don Bosco Academy, Patna, Bihar