

HARIKISHAN ATMAKUR

SALESFORCE ADMIN / DEVELOPER

CONTACT



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EDUCATIONS

Sep, 2010 – Nov, 2014

MASTER OF COMPUTER APPLICATIONS

Jagans college of engineering & technology.

August 2009 - August 2012 | 74.6%

MY SKILLS

- CRM Packages : Salesforce CRM, Model N.
- Programming Languages : Apex, and Core Java
- Database : Sql server 2008 R2
- Tools : Apex Data Loader, Import Wizard, Demand too, and X data.
- Tiketing Tools : Service Now, BMC Remedy, Tech Ease.
- IDE : Eclipse.
- Deployment tools : Git, Bamboo, Mavenmate
- Knowledge of : HTML, XML, JavaScript, CSS.
- Operating System : Windows family.

PROFESSIONAL SUMMARY:

- Having a Total of 6 Years of experience in IT Development and Support as a Software Engineer and Relevant experience in salesforce is 2.8 years
- Good Exposure on CRM Software Using Salesforce.Com (Configuration & Customization).
- Have worked on designing and implementing applications on Force.com and configuring Salesforce.com.
- Extensive experience in configuring standard Salesforce, such as assignment rules, escalation rules, validation rules, custom fields, page layouts, workflows, approvals, and actions.
- Experienced in building reports, report folders, dashboards, and creating analytic snapshots.
- Have experience with Force.com IDE, Data Loader, Import Wizard, Dataloader, X data, and salesforce.com Sandbox environments.
- Expertise in implementing the Security Model and Sharing Rules in Salesforce.
- Knowledge on Integration.
- Ensured consistency of usage conventions, compliance with best practices, and integrity of data.
- Team player with good interpersonal skills, strong understanding of fundamental business processes, excellent Communication and Problem solving skills.

PROFESSIONAL EXPERIENCE:

- Currently working as a Salesforce Administrator for Fidelis Corporate Solutions Pvt. Ltd. Assigned client location was DRL (Dr. Reddys Laboratories), Hyderabad from May 2021 to tilldate.
- Worked as a Software Engineer for Aspirant Soft Solutions, Hyderabad from Oct 2018 to May 2021.
- Worked as a Software Engineer for Delite, Hyderabad from Jan 2016 to Sep 2018.

SALESFORCE PROJECT EXPERIENCE:

Project #1 : GTM (Global Tender Management)

Description:

The Global Tender management (GTM) System is an end-to-end solution that helps our pharmaceutical and medical device customers more effectively respond to tenders, empowering them with the relevant information and reducing unnecessary risks. The system goes to work as soon as a tender has been selected for consideration from either the government or private sector issuing authority.

- Team Size. : 4
- CRM. : Salesforce.com
- Tools. : X Data, Dataloader, Demand Tool, and workbench data loader
- Technologies: SFDC
- Duration. : May 2021 to till date.

Roles & Responsibilities :

- Worked in complete Configuration, Security Settings, Workflows and ApprovalProcesses, process builder, and flows.
- Configured X-data templates into the production and sandbox.
- Created X-data Templates.
- Worked with Force.com IDE, Data Loader, ChangeSets to Migrate Data.
- Involved to create reports, report folders, dashboards, and analytic snapshots.
- Created sharing rules and permission sets.
- Granting access for different objects using profiles
- Created test classes
- Used HTML, JavaScript, CSS to Develop VF pages.

Project #2 : Bleepy (Hospitality)

Description :

This application is mainly used for the availability of doctors for consultation for emergency cases, it uses standard Salesforce objects and custom objects.

- **Team Size.** : 6
- **CRM.** : Salesforce.com
- **Tools.** : Dataloader, Demand Tool, and workbench data loader
- **Technologies:** SFDC
- **Duration.** : April 2020 to May 2021.

Roles & Responsibilities :

- Worked in complete Configuration, Security Settings, Workflows and ApprovalProcesses, process builder, and flows.
- Created test classes
- Used HTML, JavaScript,CSS to Develop VF pages.
- Implemented the Custom components, Security Model, and Sharing.
- Worked with Force.com IDE, Data Loader, ChangeSets to Migrate Data.
- Involved to create reports, report folders, dashboards, and analytic snapshots.

Project #3 : E farm (Agriculture)

Description :

This is completely sales application, which can be used for farmers for booking agricultural vehicles like tractor, trucks and trolley's etc.

- **Team Size.** : 4
- **CRM.** : Salesforce.com
- **Tools.** : Eclipse
- **Technologies:** SFDC sales cloud
- **Duration.** : April 2019 to March 2020.

Roles & Responsibilities :

- ·Involved in creating users, fields, objects, roles for fulfilling different business requirements
- ·Involved in Configuration, Security Settings, Workflows, and approval processes.
- ·Participate in Customer discussions and project related day-to-day interactions. Obtain the necessary clarification from the customer as and when required.
- ·Involved in creating validation rules and Custom Settings, Security Model, and Sharing.
- ·Created sharing rules and permission sets.
- ·Granting access for different objects using profiles

OTHER PROJECT EXPERIENCES AS FRONT END DEVELOPER:

Project #4 : Amnesia (Visitors Management)

Project #5 : Lift Inspections

CERTIFICATIONS:

