SALESFORCE
CERTIFIED
CERTIFIED
SALESFORCE ADMINISTRATOR

SALESFORCE CERTIFIED
Platform Developer I

Hari Prasad Reddy Bitla

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PROFESSIONAL SUMMARY:

- Overall **1.5**+ years of Experience in Salesforce.com.
- Extensive experience on creating custom Force.com applications.
- Salesforce Certified Administrator (ADM-201).
- Hands on experience with Lighting components.
- Extensive experience on using Apex classes, Triggers, Visual Force Pages.
- Extensive experience on using SOQL and SOSL.
- Extensive experience in data migration using Data Loader.
- Proficiency in SFDC Administrative tasks like creating Profiles, Roles, Users, custom objects, lookup relationships, junction objects, master-detail relationships, Page Layouts, Custom Formula Fields, Validation Rules, Approvals, Workflows, Reports &Dashboards.
- Experience in loading and migrating data between sandbox and production Salesforce environments.
- Experience with Salesforce toolsets (Force IDE, Data Loader, Workbench, Ant and Change Sets)
- Experienced in Configuration (Validation rules, Workflows, Approval Process, Roles, Profiles, Reports, and Dashboards) and **Customization** (Apex classes, Triggers, Visual force).

PROFESSIONAL EXPERIENCE:

- Working as a Software Engineer in Accenture, Bangalore from Nov'2018 to till date.

EDUCATIONAL QUALIFICATION:

- **BTECH** from **JNTUH with 70%**, Hyderabad, Telangana.

SALESFORCE TECHNICAL SKILLS:

CRM Technology	Salesforce.com CRM
SalesForce.com	Salesforce CRM, Apex Language, Apex Classes, Apex Triggers, Visual Force Pages, Database operations (DML, SOQL&SOSL), Workflows, Validation rules, Profiles & Permission Sets. Lightning Experience and Salesforce Einstein.
Programming Language	Apex, Java
Database	SOQL, SQL, SOSL.
Web Designing Tools	Visualforce Pages, HTML

Other Technologies	
JASPER	Jasper is used to generate reports to the customers as invoice details
PRO SMART CPQ	CPQ is used to Configure, Price and Quote Products to the customers

CERTIFICATIONS:

- Salesforce Certified Administrator (ADM-201).
- Salesforce Certified Platform Developer1

PROJECTS:

Project #1 (Current)

Title : **Cargill CPQ.**
Client : **Cargill**
Role : **Salesforce Developer\CPQ Developer**
Environment : **Salesforce.com, APEX, Visual force, PRO SMART CPQ**
Team Size : **15**
Duration : **Nov'2018 – Till Date**

Description:

Cargill mainly focus on Customer Goods and Services, they provide large variety of products to the customers all over world. This Project primarily works on CPQ where a product can be configured, define a price and given a final quotation. Salesforce will be integrated with CPQ and products which are coming from SAP to salesforce will be pushed to CPQ via integration and CPQ provides lot of customizations to the product where a Sales Representative can provide lot of options which best suits to the customer requirements.

Once the product is configured and saved, we generate reports using JASPER Technology to provide invoice details to the customer in various formats (PDF, XML,CSV,RTF,HTML,ODT) wherein we can have whole data formatted properly in the report.

Roles & Responsibilities:

- Involved in customization of the apps to suit the functional needs of the organization.
- Apart from Salesforce I can even work on PRO SMART CPQ where we can Configure, Price and Quote products.
- I do have knowledge and worked on "JASPER" which is used to generate reports in various formats to meet the client expectations.
- Developed Apex Classes, Controller Classes, Custom Objects and Apex Triggers for various functional needs in the application.
- Created picklists, dependent picklists, junction objects, master-detail relationships and formula fields.

- Designed and Implemented the Page layouts and Custom tabs to suit the needs of the application.
- Worked with various salesforce.com standard objects like Accounts, Contacts, Leads, Opportunities, Campaigns, Reports and Dashboard.
- Designed and developed validation rules, and customizations within Salesforce.com.
- Supported the data integration activities for migrating and synchronizing data using Data loader.
- Implemented scheduling Apex class.
- Involved in querying Salesforce tables using SOQL & SOSL queries using Force.com Explorer.

DECLARATION:

I abide that to the best of my knowledge the above furnished information is authentic.

Date:
Place: **(Hari Prasad)**