

Darshana More

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Professional Summary :

- Having 2.8 years of Technical and Functional experience as a Salesforce.com specialist.
- Experienced in analyzing the business needs of clients and convert them to functional/technical design specification.
- Extensive experience in activities related to Salesforce.com Configuration, Administration, and Customization.
- Knowledge of Salesforce CPQ.
- Knowledge of Einstein Analytics.
- Experienced in working for the Practice area to prepare presentations, case studies. Experienced in implementing Sales Force Automation and Data Validations as per the business requirements.
- Developed Triggers, Classes, Visualforce pages and Lightning Components.
- Configured and maintained user security permissions in compliance with organizational needs.
- Knowledge in using Tools like Workbench, Data Loader.
- Knowledge about Communities.
- Good Communication and innate ability to provide motivation and open innovative ideas for best possible solution.
- Good problem solving skills, quick learner and excellent team player, ability to meet tight deadlines.

Competencies:

Category	Major Skills
Clouds	Service Cloud, Sales Cloud, Marketing Cloud, Community Cloud
Programming Skills	Apex, VFpages, Triggers, SFDC Automation tools, Custom Lightning Component, Einstein Analytics, CPQ
Additional Skills	Lightning Design System, SQL, CSS

Work Experience:

Working as a Salesforce Consultant with Zensar Technologies, Pune (March 2018-Till now) Project

Details:

Project/ClientName/Location – Netgear/Netgear/US(CurrentlyWorking)

Technology: Salesforce

Methodology – Agile

Project Profile: Netgear Inc. is a multinational computer networking company based in San Jose, California, with offices in about 25 other countries. It produces networking hardware for consumers, businesses, and service providers. The company operates in three business segments: retail, commercial, and as a service provider.

Netgear's products cover a variety of widely used technologies such as wireless (WiFi and LTE), Ethernet and powerline, with a focus on reliability and ease-of-use. The products include wired and wireless devices for broadband access and network connectivity, and are available in multiple configurations to address the needs of the end-users in each geographic region and sector in which the company's products are sold.

Role: Salesforce Administrator/Developer

Contribution / Highlights:

- Analyzed the business needs of clients and converted them to technical design specification.
- Worked on Technical Design Document.
- Development of code as per the business requirements.
- Developed Apex Test Classes, Triggers.
- Worked on Configuration, Process builder, Approval processes, Assignment rules, Triggers, permission sets, User Management, reports.
- Worked on Sales Console
- Worked on BMC Remedyforce.
- Unit testing of the developed code.
- Maintain the coverage of class.

Project/Client Name/ Location: Zen Insurance (Zensar Internal Software)
Technologies – Salesforce

Project Profile: Zen Insurance is an Internal portal delivers the industry platform that property and casualty insurers require to power their business.
It is basically working software for vehicle insurance. This project is implemented on community cloud.

Role: Salesforce Developer

Contribution / Highlights:

- Worked on community cloud to provide customers and vendors one user friendly portal.
- Worked on Lead conversion.
- Worked on Reports and Dashboards.
- Development on lightning platform.
- Developed various Custom Objects, Tabs, validation rules on the objects and tabs and Custom Approval Processes.
- Unit testing of the developed code.
- Maintain the coverage of class.
- Worked Configuration and customization on lightning platform.

Education Details:

Sr No	Education	Institute	Percentage/ CGPA	Passing Year
1	B. Tech In IT	Dr. Babasaheb Ambedkar Technological University	7.99	2017
2	HSC	JJC khopoli	80%	2013
3	SSC	SSCV Deonhave	92.18%	2011

Extra Curricular Activities:

- Candidate of 'National Service Scheme' at university level.
- Candidate of 'National Cadet Corps' at university level.
- Coordinator of 'Googler' event of 'Cynosure 2k16'.
- Certified with 'Aptitude and soft skill training course' undertaken by 'Vertois'.

Strengths:

- Excellent communicationskills.
- Positive attitude when working under pressure to meet project deadlines.
- Strong motivation andflexibility.
- Quick learner.
- Adaptable and Punctual.

Personal Details:

Date of Birth: 13 – 05- 1996

Languages: English, Hindi, Marathi

Gender: Female

Declaration:

Reference will be provided upon request. All the above mentioned details are true according to my knowledge.

Place-Pune

Signature.