Ashwin Nandkumar Kulkarni

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Profile

15+ years of experience in leading digital transformation and greenfield projects in telecom and retail industry across the globe.

- Led multiple OSS/BSS transformation and greenfield projects in tier 1/2 telecom service providers with subscriber base of over 25 million.
- Delivered technical projects/consulting assignments with budgets over $ 2 million.
- Extensive experience in E2E Solution Architecture, Solution Design, Business Analysis, Product Management, Business process analysis and design, Agile Project Management, Test Architecture in Telecom and Retail Domain
- Defined Product Road Map, Requirements Management (Business and Functional), Elicitation, Analysis for multiple accounts.
- Created and operationalised a framework to ensure seamless delivery for a 200 FTE account for multiple accounts across the globe.
- Served clients across North and South America, Europe, Asia Pacific, and Central Asia.

Career Highlights

Senior Manager, Larsen & Toubro, Smart world & Communications
Aug 2020 - Present

Consulting Manager, NetCracker, Pune
March 2016 – Aug 2020

Associate Manager, Accenture, Pune
Feb. 2010 – March 2016

Sr. Technical Associate, Tech Mahindra
June 2009 – Feb. 2010

Solution Designer Infosys, Pune & Uk
Nov 2004 – June 2009

Education

Bachelor of Engineering
Electronics & Telecommunication
Pune University, 2004

Business Management
Executive Program
IIM Calcutta, 2011

Strengths

Analytical Thinking	▰▰▰▰▱
Client Relationship	▰▰▰▰▱
Team Management	▰▰▰▰▱
Communication	▰▰▰▰▱

Certifications

- **Certified Business Analysis Professional**
  International Institute of Business Analysis
  2015
- **Certified Competency in Business Analysis**
  International Institute of Business Analysis
  2012
- **Business Process Framework Certification**
  Awarded by TM Forum   2014
- **Application Test Designer**
  Massachusetts Institute of Technology 2011
- **Agile Foundation Certification**
  Accenture, 2014
- **Certified Network Associate**
  CISCO, 2005

🖥️ Work Experience

Senior Manager
L&T, SWC, Hyderabad
Aug 2020 - Present

End to End Architect in a greenfield project for full stack OSS BSS which comprises multiple vendors. Establish architecture practices, facilitate solution discussions with multiple vendors. Build client confidence via dedicated focus sessions on various aspects of architecture and solution

Consulting Manager
NetCracker, Pune
March 2016 – Aug 2020

Drive functional scoping sessions for Transformation programs, using a business process approach (e.g. Processes include Lead to Order – Omni Channel, Order to Activation. Usage to Payment, Request to Answer etc.) Contribute in Solution Design and Architecture. Analyze business requirements for customers, in pre-sales and post-sales engagements, and map business processes and customer journeys to proposed technical solution.Lead Sales Assessment/Pre Sales opportunities, Business Case Development for multiple clients across the globe. Agile Project Management.

Associate Manager
Accenture, Pune
Feb. 2010 – March 2016

Re-engineer the existing processes and provide a solution to align IT with new NGBSS framework.Responsible for customising out of the box OSS/BSS solutions of Huawei NGBSS suited to the client needsResponsible for setting up standard delivery framework and processes for a 200 FTE project for a multi-million dollar Project for a UK based Telecom Company, Agile Project Management

Sr. Tecnical Associate
Tech Mahindra, Pune
June 2009 – Feb 2010

Solution Designer
Infosys, Pune & UK
Nov 2004 – June 2009

Designing Solutions for the Core network technology (Metro/Core) to upgrade the existing Operating systems to manage the Next Generation Networks (NGN)Strategizing Migration of old systems to newer technology which involves technology understanding, Rapid Impact Assessment, Requirements understanding and delivering High level solution design. The deliverable also includes collaborating with cross functional teams to introduce the new technology smoothly into the existing setup.

⚗️ Skills & Expertise

Technical Skills

Business Process Tools	MS Visio, Bizagi, Sparx- Enterprise Architect, and Signavio
CRM Tool	Amdocs Clarify 10.1, Siebel
OSS/BSS	Amdocs DDP, CSG ACSR, CIsco NSO, NMSWorks
	HP Service Test, Amdocs API Tester, HP Application Lifecycle Management, Sterling Commerce
Project Management	MS Project, Office 365
Test Management	Test Director 8.0, HP Quality Center 10.0
Networking	Cisco Routing and Switching
Cloud Services	MS Azure
Languages	C, VBA Database: SQL Server

Functional Skills

`OSS/BSS Solution Design`   `Solution Architecture`   `Project Management`

`Product Management`   `Test Architecture`   `Business Case Support`

`Agile Delivery`   `Sales Assessment`   `Vendor Management`