



# LAVANYA S GAJULA

## ORACLE CX DEVELOPER

### PERSONAL PROFILE

I am an Oracle CX Developer with 4+ years of experience in developing and maintaining seamless , user-friendly CRM, PRM solutions in the industry of HealthCare and Manufacturing.

### CONTACT ME AT

101-Shaligram , Sector - 21  
Kamothe , Navi Mumbai -  
410209

lavanyagajula08@gmail.com

7208221826

<https://www.linkedin.com/in/lavanya-gajula-328856120/>

### SKILLS SUMMARY

Technical Lead  
Solution Designing  
Software Development

Groovy  
POSTMAN  
REST / SOAP Webservices  
SQL  
JAVA  
HTML5 , CSS, JavaScript

### AWARDS RECEIVED

RISING STAR for understanding and picking up project work in a quick pace

STAR for consistent enhancements and on-time deliveries

Part of Team award for excellent deliveries

Outstanding Performer of the Project for delivering requirements with zero or less Defects

Red Ribbon member of Oracle Community for Ideas for Product enhancement and useful comments / answers

Top Innovator of Oracle Community for Ideas delivered as features and helped in Product enhancement

### WORK EXPERIENCE

CAPGEMINI TECHNOLOGY SERVICES - ASSOICATE CONSULTANT

#### Technical Developer and Mentor

Siemens Healthineers Aug'17-Present  
CX solutions managing Sales and Services of HealthCare Products

- Strategized Solutions for client side deliverables
- Contributed to business development by designing CX Sales Mobile Application
- Collaborated with Project Manager to visualize and track project progress using JIRA and Confluence
- Contributed in Overall Application Security services ( Job Roles and Data Security ) for CRM and PRM using SQL
- Led Team in CRM Development, Maintenance and Support
- Developed complex requirements using Groovy , Object workflows, web service integrations using REST and SOAP
- Utilized Agile methodology to increase velocity
- Trained and mentored Fresh Talent to understand CX and pickup deliverables and work efficiently in challenging work environment
- Worked in Designing and Developing Territory Management
- Enhancement in PRM implementation flows
- Improving Lead Assignments using customizations and enhancing OOTB flows
- Lived experience in Oracle BI Reporting
- Lived experience in Data management

#### Technical Developer

Golder Solutions Jan'17-Aug'17  
CRM Solutions to manage Sales of Oil and Gas Manufacturing services

- Strategized Solutions for client side deliverables
- Contributed in Overall Application Security services ( Job Roles and Data Security ) for CRM and PRM using SQL
- CRM Development, Maintenance and Support
- Developed complex requirements using Groovy , Object workflows, web service integrations using REST and SOAP
- Worked in Data Management
- Lived experience in Oracle BI Reporting



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### SCHOLASTIC BOARD

#### Terna Engineering College

B.E (Electronics & Telecommunication)

2016

GPA : 7.43

#### S.I.E.S Junior College

12th ( Maharashtra State Board)

2010

GPA : 73.83%

#### K.V.P's English High School

10th ( Maharashtra State Board)

2010

GPA : 89.82%

### TRAININGS AND ACHIEVEMENTS

#### Certifications

- Oracle Sales Cloud 2019 Certified Implementation Specialist
- Oracle Autonomous Database Cloud 2019 Certified Specialist
- Oracle Cloud Infrastructure Developer 2020 Certified Associate
- Oracle Cloud Infrastructure 2019 Certified Architect Associate
- Oracle Cloud Infrastructure 2019 Certified Architect Professional
- Oracle Cloud Infrastructure Foundations 2020 Certified Associate
- Agile Software Development

#### Trainings

- Oracle Subscription Cloud
- VBSCS
- Oracle Commerce Cloud
- Oracle CPQ
- JAVA / JEE
- Web Development ( HTML , CSS , JS , JSON , JQuery)
- Python

#### Academics and Extra Curricular

- Member of Tech Robo club of Terna Engineering college, responsible for organizing club events
- Class representative of a batch of 80 ensuring coordination via liaising with the administration
- Published a Book getting ASIA Book of Records with 1000 co-authors
- Published 3 books along with other Co-authors

#### Others

- Trekking enthusiast
- Avid reader
- Writer
- Drawing