

CAREER OBJECTIVE :

Desirous of an IT Service Management role in a challenging workplace that welcomes innovative ideas and offers growth opportunities and positive environment for accomplishing projects .

ACADEMIC PROFILE :

B.E	RGPV University , Bhopal	6.50	July 2015
Intermediate	M . P Bhopal , Gwalior	70%	July 2009
SSC	M.P Bhopal , Gwalior	71%	July 2007

TECHNICAL SKILLS :

- Basic Knowledge of Programming Languages : **C , C++**
- Operating Systems : Windows **98/XP/Vista** , **Linux** (Only working)
- Data base management system : **MySQL**
- Other software : **MS office**

AREA OF SPECIALIZATION:

Business Development Executive (BDE) - IT Services & Technology Business analyst Development

PROFESSIONAL EXPERIENCE :

Around More than 2+year of experience in **Business development executive** with different kind of sales like IT Sales & Marketing, IT consulting, solution sales.

PROFILE SUMMARY:

- At presently working with **CloudWebApp Technologies Pvt Ltd** as a Business Development Executive (BDE) with 1.3 years of experience.
- I worked as a Business Development Executive for 1 year in Innovative Ads Solution .
- Leading sales and marketing team by planning and executing business strategy for sales growth.

- Experience in handling sales complete processes in diverse geography (USA, UK, Domestic).
- Target oriented, innovative, competent, self-motivated, efficient & flexible with strong organizational ability and zeal to face new challenge.
- Using Various Online Portals like Upwork , Guru, fiverr, craigslist, Freelancer, Social Media Portals Like (Linkedin ,Facebook) to get the projects.
- High level of negotiating skills.
- Possess excellent communication, interpersonal, analytical, presentation and ultilinguistic skills.
- Develop projects plans, achieve approval, manage a project's implementation and provide management with progress reports.
- Managed project resources, both internal and external, and communicate to client in a timely manner.
- Most in coordinate the project with development team and define the work on project with time line to develop and delivered successfully.
- Worked as a Team Leader.

Strength:

- Adaptable,
- Positive-Attitude

Hobbies:

- Cooking
- Dancing

Personal Details:

- Date of Birth: June 9th,1992
- Gender: Female
- Nationality: Indian
- Marital Status: Unmarried
- Languages Known: English, Hindi
- Father's Name: Mr.Dinesh Bansal