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# Sujogya Kumar Padhi

## Professional Summary

Results-driven IT professional with 8+ years in Salesforce development, specializing in Sales, CPQ (Steelbrick), and Health Cloud applications. Proficient in customizations, and automation tools like Flows. With experience in Omniscripts and Discovery Framework, I offer solutioning for capturing responses using a user-guided UI. Skilled in Lightning components, Apex, and client presentations. With a rich exposure to SDLC and agile methodologies, I am recognized as an effective team player with excellent communication and interpersonal skills. A self-motivated individual, I bring a strong technical acumen and a passion for continuous learning to each project.

## Work History

### IBM - Package Consultant (Salesforce)

Hyderabad

08/2021 - Current

#### Project 1: Client - Aerogen (Ireland/UK/USA)

##### Roles and Responsibilities:

- Successfully orchestrated the onboarding of the client onto the Salesforce platform.
- Engineered Sales Cloud customizations tailored to meet the client's specific requirements.
- Innovatively crafted a gamification module, enabling the client to reward badges and avatars for day-to-day activities within the Salesforce Org.
- Provided effective leadership to the project team, ensuring the efficient delivery of functionalities.
- Led design discussions, collaborating with user groups for comprehensive requirement gathering during planning and implementation.
- Developed various Triggers and Apex Classes, enhancing the platform's functionality.
- Designed and implemented Aura Components to address specific client needs.
- Implemented Data Validation rules, Flows, and Formulas aligning with business requirements.
- Contributed to the Salesforce CPQ (Steelbrick) quote generation process.
- Provided training to end-user system Admins on utilizing the Salesforce Data Loader tool for efficient record management.

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## Skills

- APEX
- LWC
- Flows
- Aura Framework
- Omnistudio
- JIRA
- Agile Methodology

## Certifications

- Salesforce Certified Platform Developer I
- Salesforce Certified Administrator
- Salesforce Certified Platform App Builder
- Salesforce Certified Service Cloud Consultant
- Salesforce Certified Sales Cloud Consultant
- Einstein Prediction Builder AP Certification
- Salesforce Certified Associate
- Salesforce Certified Javascript Developer I
- Salesforce Certified Sharing and Visibility Architect

## Education

06/2015

**GIET Gunupur, BPUT**

Gunupur, Odisha

B.Tech in Mechanical Engg.

## Project 2: Client - HSE (Ireland/UK)

### Roles and Responsibilities:

- Spearheaded the implementation of new functionalities and maintained the HSE Covax Vaccination platform.
- Utilized Omniscripts with Discovery framework to capture patient Consent and Eligibility.
- Successfully delivered a Proof of Concept (POC) for managing Epilepsy encounters of patients using Salesforce Health Cloud.
- Engineered a custom component enabling universal value searches across records on various devices, including Tablets and mobiles.
- Automated processes using Flows, streamlining workflow efficiency.
- Implemented security models using Organization-Wide Defaults (OWD), permission sets, and profiles.
- Created dynamic Flexi-pages to ensure adaptive views based on the current user and field values.
- Leveraged JIRA for collaboration and tracking of requirements/issues.
- Utilized VS Code for seamless deployment processes.

## Salesforce.com - Technical Engineer

Hyderabad

07/2019 - 08/2021

### Key Responsibilities:

- Proactively monitor customers' Orgs using a suite of internal tools, ensuring optimal performance and efficiency.
- Develop automation scripts leveraging Splunk Queries to empower internal teams with streamlined data retrieval processes.
- Function as an individual contributor within the dynamic Customer Success Group, driving impactful solutions.
- Engage in collaborative meetings with customers and stakeholders, providing insightful guidance to enhance their Org's performance.
- Address customers' concerns through hands-on troubleshooting, offering expertise in optimizing SOQL queries, resolving rowlocks, and enhancing Apex code for superior performance.
- Harness Splunk queries to extract relevant details related to alerts in customer Orgs, facilitating comprehensive issue resolution.
- Conduct deep-dive analyses of cases, uncovering trends in alerts for individual customers, and delivering succinct summaries.
- Ensure swift resolution of ad-hoc customer requirements, optimizing processes with efficiency and agility.

## Tech Mahindra - Senior Software Engineer

Hyderabad

01/2019 - 07/2019

### Client Experience: Roche Diabetes Care (Germany)

- Played a pivotal role in maintaining and supporting vendor-based applications, showcasing adaptability and proficiency.
- Led the development of Salesforce applications, contributing to the client's technological advancement.
- Demonstrated overall leadership by effectively managing the project team, ensuring timely delivery of functionalities.

GPA: 8.12

06/2011

**Kendriya Vidyalaya**  
Bhawanipatna, Odisha  
Intermediate (Science)  
Percentage: 89.6

06/2009

**SSSVM**  
Bhawanipatna, Odisha  
Matriculation  
Percentage: 91.2

- Conducted Code Reviews, fostering a collaborative environment and ensuring code quality and best practices.
- Engaged in design discussions, collaborating with user groups to comprehensively gather requirements during planning and implementation.
- Developed a diverse range of solutions, including Triggers, Apex Classes, Batch Apex, and VisualForce pages, tailored to meet specific business requirements.

### **Tata Consultancy Services - System Engineer**

Hyderabad

10/2015 - 12/2018

#### **Project 1: Client - Western Union Speedpay (USA)**

- Crafted Support Request Forms using Visualforce and Apex Classes for streamlined Query Request submissions.
- Developed detailed requirements specifications and executed seamless data migration from Excel to Salesforce org.
- Engineered Apex Classes, Triggers, and Schedulers to meet diverse functional needs within the application.
- Actively engaged in design discussions, ensuring alignment with user group expectations.

#### **Project 2: Client - Western Union Business Solution (USA)**

- Interpreted client requirements for developments and enhancements.
- Configured user roles, permission sets, and profiles for streamlined operations.
- Developed robust Workflows, process builder configurations, and Validation rules.
- Contributed to the overall system functionality through the development of Triggers, Visualforce pages, and Apex Classes.
- Formulated Batch Classes and Scheduled Classes for optimized data processing.
- Produced deployment instructions and unit testing documents, ensuring the reliability and stability of solutions.