Rajesh TR

Team Lead & Salesforce Consultant with 8+ years of progressive experience in varied domains

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📞 +91-9742463053

🏠 Bangalore, Karnataka

📅 01-Jul-1990

✈ No Active Visa

SKILLS

People Management

Salesforce CPQ

Salesforce Lightning

Solution Designing

Salesforce   CRM

Apex / VF / Lightning

CPQ   SDLC

Version Controlling

Deployment   Migration

CERTIFICATES

- ❑ Salesforce 201 Administrator
- ❑ Salesforce Platform Developer I
- ❑ Salesforce App Builder
- ❑ Salesforce Sales Cloud
- ❑ Salesforce Service Cloud
- ❑ Salesforce Application Architect

EDUCATION

B.E. (TCE)   *2007 – 2011*
Vishweshwaraiah Institute of Technology
8.92/10

INTERESTS

Sports   Travelling

TV Series & Movies

WORK EXPERIENCE

Sr. Associate
PriceWaterHouseCoopers AC

31/2017 – Present   *Bangalore*
Roles & Responsibilities

- ❑ Team & Tech Lead for implementation of Quote to Cash on Salesforce Platform using Salesforce(Steelbricks) CPQ for a client in Service Industry.
- ❑ Responsible for project planning, solution designing, implementation, code reviews, deployment as well as providing support during warranty period.
- ❑ Ensuring successful and timely execution of Project within estimated budget through regular reviews with the team and Management.
- ❑ Involved in Deploying code from sandbox to live environment through change set, ant and Version Control systems.
- ❑ Involved in migrating the data like price rule/product rule using data loader.
- ❑ Involved in training interns on Salesforce CPQ and Salesforce platform.

Sr. Associates
Cognizant Technology Services

01/2014 – 30/2017   *Bangalore*
Roles & Responsibilities

- ❑ Team Lead & System Analyst for implementation of Sales & Service process on Salesforce Platform for a pharma industry.
- ❑ Responsible for identification, planning, implementation and deployment of the Sales and Service process on Salesforce platform as per the business requirement.
- ❑ Involved in Integrating Salesforce with other systems and trained business users on SFDC process.
- ❑ Developed Content management functionality for salesforce 1 mobile application, which tracks the number of views
- ❑ Ensured successful and timely submission of deliverables through code reviews, team discussions, status updates and review calls.

System Engineer
Tata Consultancy Services

03/2012 – 01/2014   *Bangalore*
Roles & Responsibilities

- ❑ Worked as an Individual contributor for gathering requirements, developing the application for insurance based client which converts the data from external system into comma separated file and stores in custom object.
- ❑ Developed customized solution on Force.com platform and worked for internal salesforce applications like uQ Application for automatic assignment of custom object records to respective users.
- ❑ Worked on developing Salesforce Service Cloud application for Contact center application in insurance company.
- ❑ Performing data load activities across multiple objects using data loader and import wizard.