

# Manoj Kumar



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## Summary

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- 5+ Years of IT experience in the area of Salesforce platform.
- Understanding of Salesforce native functionalities such as apps, objects, fields, users, roles, profiles, record types and page layout to support vital business functions.
- Worked on Aura Lightning Components.
- Worked on CloudSense(CPQ) & Conga Solution managed package implementation.
- Understanding and implementing Salesforce out of box features like Validation Rules, Workflows, etc.
- Implementing security at Object, Field and Record Level.
- Implemented Triggers, Workflows and Process Builders.
- Implemented Quip application for Salesforce
- Created Visualforce pages with the help of custom and standard controllers.
- Batch Apex, Schedule Apex and Future methods to implement asynchronous behavior.
- Having knowledge in Rest API Integration.
- Team player with good communication and interpersonal skills.

## Key Skills

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### SFDC Declarative

Objects, Tabs, Profiles, Roles, Page Layouts, Workflows, Approval Process, Permission sets, Sharing rules, Reports and Dashboards.

### SFDC Programmatic

Apex, Aura Lightning, SOQL, SOSL, Triggers, Visualforce, API Integration, Governor Limits, Batch Apex, Schedule Apex, Apex testing and Debugging Apex

### Other Skills

HTML, CSS3, Javascript, MS Excel, MS Word,

### Tools

Eclipse, Data Loader, Bitbucket, Git, Jira, Copado

### Managed package

CloudSense, Conga templates, Quip for Salesforce

## Work Experience

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**PROJECT 1: SALESFORCE DEVELOPER** – CGI Inc., Pune (As a developer for Salesforce CRM Application)

**Client:** Tire Manufacturer

**Duration:** Jan 2020 - Present

**Synopsis:**

Currently working as a Salesforce Consultant for one of the biggest tire manufacturing company. The scope of the project mainly revolve around Case Management, Account Management and API Integration.

**Key Roles and Responsibilities**

- Development of User stories assigned to me in an Agile environment
- Implemented Quip application for Salesforce
- Worked on Case management & Customization around this
- Worked with various Salesforce.com Standard and Custom objects, Fields, Record Types, Page Layouts, Roles, Profiles, Field Level Permissions, workflows, approvals and validation rules as per requirement.
- Development of Visualforce Pages, Apex Controllers, Apex Test Classes, Apex Triggers, Batch Apex.
- Development of API Integration framework within legacy systems and Salesforce.
- Provided programming estimates, identified potential problems and recommended alternative solutions.
- Defect Analysis and Fixing.

**PROJECT 2: SALESFORCE DEVELOPER** – Infosys, Pune (As a developer for Salesforce CRM Application)

**Client:** Telecommunication Service Provider

**Duration:** Dec 2018 – Jan 2020

**Synopsis:**

Currently working as a Salesforce Consultant for one of the biggest Australian based telecommunication service provider company. The scope of the project mainly revolve around Quote, Contract and Order management of various products.

**Key Roles and Responsibilities**

- Development of User stories assigned to me in an Agile environment
- Worked on CloudSense(CPQ) managed package implementation
- Worked on Conga Solutions Managed package implementation
- Worked with various Salesforce.com Standard and Custom objects, Fields, Record Types, Page Layouts, Roles, Profiles, Field Level Permissions, workflows, approvals and validation rules as per requirement.
- Development of Visualforce Pages, Apex Controllers, Apex Test Classes, Apex Triggers, Batch Apex.
- Development of API Integration framework within legacy systems and Salesforce.
- Provided programming estimates, identified potential problems and recommended alternative solutions.
- Defect Analysis and Fixing.

**PROJECT 3: SALESFORCE DEVELOPER** – Cognizant Technology Solutions, Pune  
(As a developer for Salesforce CRM Application)

**Client:** Financial Services

**Duration:** Sep 2016 - Dec 2018

**Synopsis:**

Worked on Financial & Banking application for FCA (Financial Conduct Authority) which regulates all the financial institutions in United Kingdom. The application is lively used by Financial Conduct Authority Officials and Financial firm owners.

**Key Roles and Responsibilities**

- Development of User stories assigned to me in an Agile environment
- Worked with various Salesforce.com Standard and Custom objects, Fields, Record Types, Page Layouts, Roles, Profiles, Field Level Permissions, workflows, approvals and validation rules as per requirement.
- Development of Visualforce Pages, Apex Controllers, Apex Test Classes, Apex Triggers, Batch Apex.
- Worked and involved in various Enhancement of existing functionality and Change request.
- Provided programming estimates, identified potential problems and recommended alternative solutions.
- Development of REST based API Integration.
- Defect Analysis and Fixing.

**Education**

Degree	Institute	Year	Percentage/CGPA
MCA	Lovely Professional University, Phagwara	2016	8.26
BCA	S. C. D Govt. College Ludhiana	2014	64.08%
SSC	Govt Sen. Sec. School, Multipurpose, Ludhiana	2011	73.10%
HSC	Nightingale Public School, Ludhiana	2009	69%

**Personal Details**

**Date of Birth:** 22 May 1992

**Marital Status:** Single

**Language Known:** English, Hindi, Punjabi

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