Sai Krishna Sama
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Professional Summary:

- Having total of 2.2 years of IT experience in which 1.5 years of experience in Salesforce Customization, Configuration and Admin.
- Experience in writing Apex triggers and apex classes in a best practice way.
- Experience in writing workflow rules and handling field updates.
- Experience in creating profiles and permission sets.
- Experience in writing batch classes.
- Experience in writing code by following governor limits.
- Experience in managing data security using OWD, Sharing rules, Role hierarchy and custom sharing.
- Worked on deployments (change sets) and Workbench.
- Experience in follow change management\deployment as per process.

Skills

Languages	Apex, Java
Tools & Systems	Data loader

Education

Vignana Bharathi Institute of Technology (B.Tech)

Professional Experience

- Working as Analyst in Navitechno Software Pvt Ltd in Hyderabad since January 2019 to till date.

Roles and Responsibilities:

- Worked as a team member.
- Represent the daily and weekly status meetings with onshore.
- Follow the process as per Client and company specific in a discipline manner.
- Responsible in accepting to work on core areas and ability to take challenges.

PROJECTS:

PROJECT 1

Title   :   ***SFDC PO SAP QUOTATION INTEGRATION***
Client   :   ***HAL (Hitachi America Limited)***
Role   :   ***Salesforce Developer***

Description :

      Hitachi registered dealers and distributor creates a deal on external site (custom URL). This data is converted to opportunity in salesforce. Salespersons approve the opportunity. This opportunity data is sent to SAP via SAP PO. A quotation is created in SAP and quotation number is sent back to salesforce.

Responsibilities:
- Worked on various Salesforce.com customizations - standard objects and creation of customized business objects and custom fields.
- Customized different page layouts.
- Create and maintain custom Apex triggers/classes.
- Created future methods to make web service calls.
- Created validation rules and workflows.

Environment: Apex, Triggers, future methods, Data Loader and SOAP UI.