Nikhil Naik

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PROFESSIONAL OVERVIEW (4.1 Years Experience)

- Experience in **Development, Administration, Configuration, Implementation and Support** of Salesforce CRM based on Apex language.
- Strong exposure to **Apex Programming** and **LWC programming**.
- Developed various **Apex classes, Controller classes and Apex Triggers** for various functional needs in the **application of LWC** with best practices.
- Good experience in **Lightning Components and Salesforce Lightning Design System** (SLDS).
- Experience in understanding business requirement to design the required entities like **custom objects, creating the relationships and junction objects**.
- Experience in creating various **Reports** (summary reports, matric reports, pie charts, dashboards and graphics), Dashboard and Report Folders.
- Experience in using **Data Loader** for insert, update and bulk import or export of data from Salesforce.com Objects.
- Experience in using declarative features like **validation rules, workflows, process builder, flow builder, approval process, dynamic approval process, sharing rules** automation for satisfying complex business process automations.
- Experience in **implementing security and sharing rules** at object, field, and record level for different users at different levels of organization, also created various profiles and configured the permission based on the organizational hierarchy.
- Experience in SFDC Development using **Apex classes, Apex Triggers, Batch Apex, Schedule Apex, Queueable Apex, Future Method.**
- Hands on experience in **developing Triggers** for various functional needs in the application.
- Experience working with writing the **Apex Test Classes and SOQL, SOSL** Queries.
- **Proficient knowledge of Governor limits**. Experience in optimization of existing code in accordance to the governor limits.
- Basic knowledge in working on web services and giving solutions by REST integrations with Serialization, Deserialization, HTTP call, Oauth 2.0, Web Server Authentication.

CERTIFICATION DETAILS

- Platform App Builder
- Platform Developer I
- TrailHead Details :
  - **Ranking**: Double Star Ranger. **Points** : 1.47Lac+. **Superbadge** : 11.

TECHNICAL SKILLS

Declarative Features	Lightning Flow Builder, Process Builder, Work Flow, Approval Process, Validation Rules.
Programmatic Features	Apex Programming Language.
Web Development	Lightning Web Component, HTML, JavaScript.
Database	SOQL and SOSL.
Data Management and Tools	Data Loader, Data Import Wizard, Workbench, VS Code

WORK EXPERIENCE

- Working for Brandwidth Technologies, Bengluru, India as a Software Engineer from 25th Feb., 2019 to Till Date.

PROJECT SUMMARY

Project 1 (Current Project) :

TITLE   : TELECOMMUNICATION DOMAIN.
CLIENT NAME   : KDDI
TEAM SIZE   : 9 (7 DEVELOPER, 2 QA)

PROJECT OVERVIEW   : KDDI Corporation is a Japanese telecommunications operator formed on October 1, 2000. KDDI provides mobile cellular services, long-distance, international voice & data communications services and Fiber to the Home (FTTH) services. This project focus on utilizing the Salesforce platform to improve and streamline various aspects of the telecommunication business process. We developed The Sales Cloud Application for that managing the Landowner Data for Tower Installation Company.

ROLES AND RESPONSIBILITIES:

- Developed custom business logic using Apex Classes, Triggers, Asynchronous Apex, LWC Components.

- Created the LWC Component Using @Wire Service, Pub-Sub Communication, Navigation Service.

- Defined Lookup and Master Detail Relationship on object as per requirement.

- Handled configurations related requirement related to Process Builder and Lightning Flow Builder and also taking care of Data Security Model to ensure security.

- Used Field-Level, Organizational and Session level security to implement component.

- Used Tabular, Summary and Matrix reports to create Standard reports and Custom Reports.

- Used SOSL and SOQL with consideration to governor limit for data manipulation needs of the application

- Implemented Asynchronous Apex(Future Method, Batch Apex, schedulable batch Apex).

- Worked on the Batch jobs and Schedulers.

- Used Apex Controllers to make call for external requests to retrieve data through REST API Integration.

Project 2:

TITLE   **: INSURANCE DOMAIN.**
CLIENT NAME   **: THE HARTFORD**
TEAM SIZE   **: 8 (6 DEVELOPER, 2 QA)**

PROJECT OVERVIEW   : The Hartford Financial Services Group, Inc., usually known as The Hartford, is a United States-based investment and insurance company. The Hartford is the 13th-largest property and casualty insurance company in the United States. The project's goal is to enhance the customer experience, improve sales and marketing efforts, and increase efficiency and effectiveness in policy management and claims by managing, processing data for Client.

ROLES AND RESPONSIBILITIES:

- Created the LWC Component Using various communications features available in LWC.
- Developed custom business logic using Apex Classes, Triggers, Asynchronous Apex, LWC Components.
- Used SOSL and SOQL with consideration to governor limit for data manipulation needs of the application
- Created Assignment Rule, Auto-Response Rule, Lead Conversion, Case Assignment Rule, Queue.
- Used Tab permissions, Record Type permissions, Field-Level, Organizational, Network-based and Session level security to implement component.
- Used Tabular, Summary reports to create Standard reports and Custom Reports.

Project 3:

TITLE   **: CLEAN ENERGY.**
CLIENT NAME   **: NATIONAL GRID, UK**
TEAM SIZE   **: 8 (6 DEVELOPER, 2 QA)**

PROJECT OVERVIEW   : National Grid plays a vital role in connecting millions of people to the energy they use, while continually seeking ways to make the energy system cleaner. In this project, a leading National Grid Ventures and National Grid Partners wants to implement Salesforce CRM to streamline its sales, service, and marketing processes, and to improve collaboration with its stakeholders. Optimize marketing campaigns and lead generation by leveraging Salesforce Marketing Cloud. This project focus on utilizing the Salesforce platform to improve and streamline various aspects of the Energy Sector.

ROLES AND RESPONSIBILITIES :

- Defined Lookup, Master-detail relationships on the objects to establish connectivity among objects .
- Automating business process with the help of Process Builder, Work flow, Approval Process, Validation rule

- Worked on Data Security Model using Profiles, Permission sets, roles and Sharing Settings to ensure safety of data.
- Worked on Lead Management in Sales Cloud by creating web-to-lead, Assignment rule, Auto-response rule and setting up validation rule and formula field to validate the data.
- Developed Lightning components for UI using Lightning Design System as per clients requirements.

EDUCATION

- B.E. In Information Technology from **University of Pune, Pune.**