

## **RISHABH SHARMA**

Salesforce Developer (Lightning)

Certificates: Salesforce Admin (201), PD1, PD2&CPQ

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SFDC Experience: 3.6+ Year

### **Summary**

- Around **3.6+ years** of experience in Software Development Life Cycle (SDLC) which involves requirement gathering, requirement analysis, design, development, implementation & enhancement of Projects in Salesforce.com.
- **Logical/Representative, problem solving**, detail oriented, solution oriented.
- Good Knowledge on force.com, **Sales force CPQ, Sales force configuration, APEX programming, Sales force Analytics.**
- Ability to plan and execute tasks in a structured manner and able to work, collaborate and contribute in a team environment.
- Experience in SFDC development using **Apex classes and Triggers, Visual Force, Lightning components, Lightning web component Force.com IDE, SOQL, SOSL.**
- Experience in SFDC related technologies such as **Batch Classes and Schedule classes.**
- Extensive experience over creating **workflows, approval processes**, validation rules and sharing & security rules.
- Working knowledge in generating **Reports, Dashboards, customized reports** and analyzing the data in Sales Force.
- Data Load for SFDC Standard **objects** and Custom **objects.**
- Used different data tools – Apex **Data Loader, Import Wizard, SFDC Data Export, Mass Delete, Mass Transfer** etc.
- Committed to excellence, self-motivator, quick-learner, diligent, team-player, and a prudent developer with strong problem-solving skills and communication skills.
- Worked on **Salesforce to Salesforce** integration, **Mastercard API(OAuth1.0 rsa-sha1), SSO with Google, Google Map Api, CLI with FTP, PayPal and AWS**
- Creating objects, fields, Record Types, workflows, approvals processes, Assignment rules **validation rules**, custom page layouts, custom fields, cases management and other standard functionalities.
- **Apex Web Services**, Apex Callouts, **Email Services**, Outbound Messaging, SOAP API, **REST API** and Cloud Integration Toolkits.

### **Current Company and Achievements**

- Currently working for **Algoworks Technologies** from September 2019 as a Salesforce.com Developer
- Having experience to work with Retails, **Arista-USA, COSMO Films and Delhivery- INDIA(Logistic)** clients.
- Achieved the title of "Employee of the Quarter".
- Salesforce Admin 201, PD1, PD2&CPQ certified.

### **Technical Skills:**

#### **SFDC Tools and Apps:**

Data Loader, Workbench, Postman, FileZilla (FTP), GIT, Ant Migration tool, Jenkins.

**SFDC Admin:**

Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Validation rules, Reports, Dashboards, Tasks and actions, Record Type, Email Administration, Formulas, Connected Apps.

**SFDC Development:**

Apex classes, controllers and extensions, Salesforce CPQ, Lightning Components, Lightning Web Components, Apex Triggers, Batch classes, Apex Scheduler, Visual Force Pages, SOQL, SOSL, Workflows and Approvals, REST API, Meta data API, Google API, CLI Integration using Ftp server.

**Languages:** Apex, Java, C, C++, HTML, JavaScript.

**Application Knowledge:** Excel formula-based sheets, Word Documentation, Power Point Presentations.

**Projects Undertaken**

- **Client (buying and renting of real estate properties)**

They are using Sales cloud and complete sales cycle from campaign to order. Also, service cloud to support their clients.

**Project Description:**

- Integrate Marketing cloud email History with Aws to tracking.
- Campaign Management and implemented custom logic for promo discount
- Implemented CPQ for product management.
- Implemented person Account(B2C), B2B Business and Custom Quote Management

- **Delhivery-Salesforce for Logistics (Lightning)**

It contains salesforce sales cloud life cycle from Lead to Opportunity. Company have services as a product. Hence, we need to customize whole pricing in salesforce. After Opportunity qualified record are onboarded and integrated to various platform like UMS, HQ, Oracle, Bird, Fresh Book and Goodam.

**Project Description:**

- Custom Lead Conversion is performed using Database. Convert in Lead Trigger. It also contains duplicate rule on Lead Object to map Correct Account.
- We introduce Various Services Like B2B, EXPRESS, SURFACE, FTL, FULFILLMENT, SAAS, B2B-Retail in the projects.
- Develop Various Dashboards and Report base on Daily Volume using Lightning reports.
- Develop various Lightning Components, Trigger, apex class, Rest Resource, email services, Batch class, Scheduled Class for Customization.
- Perform Rest Api Integration on UMS, HQ, Bird and SOAP Integration on Oracle.

- **Google Reports (Analytic)**

Google reports is basically a module under project which contains custom dashboard used to represent all cases data (opened and closed) on yearly bases.

**Project Description:**

- SFDC Configuration and Customization related to Standard objects.
- Maintaining canvas Bar and pie chart on visual force page
- Configured Apex Classes, Controller Classes for various functional needs in the application.

- **Salesforce-Pos Application**

It contains the implementation of whole sales cycle from lead to order with some customization.

**Project Description:**

- Customizing the functionality of the module using Visual Force Pages with Bootstrap and JavaScript.
- Developing Apex Classes, Controller Classes, Batch class, Scheduler class and Apex Triggers for various functional needs in the application.
- Building integration processes using Google API and Gmail login Integration.
- SFDC Configuration and Customization related to Standard and Custom objects.

- **Salesforce to Salesforce integration**

Salesforce to Salesforce can be used to create this data sharing relationship. Salesforce to Salesforce is a natively supported feature of the Force.com platform, and easily enables two trading partners to share relevant data records between orgs.

**Project Description:**

- Customized all the functionality of standard Salesforce to Salesforce integration through Rest API.
- Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
- Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse
- Involved in preparing the client document as per the Client discussion.
- SFDC Configuration and Customization related to Standard and Custom objects.
- Maintaining E-mail Templates, Writing Workflow rules, Assignment rules, Validation rules, managing user profiles, Creating Record Types.

- Build Test methods for deploying the Business Logic.
- Experience configuration deployment using Change Set.
- **Org Health: Permission Set (Product)**

Org health is user to maintain the data in Salesforce. I worked on permission set and profile manger module.

**Project Description:**

- Used Apex class and **Meta data Api** to get records of org.
- SFDC Configuration and Customization related to Standard objects.
- Build Test methods for deploying the Business Logic.

**Educational Qualification:**

Class/Degree	College/University	Percent
B-Tech (C.S)	GGSIPIU	70
12 <sup>th</sup>	CBSE Board	75
10 <sup>th</sup>	CBSE Board	80

**Personal Details:**

<b>Date of Birth</b>	27/06/95	<b>Gender</b>	Male	<b>Marital Status</b>	Unmarried
<b>PAN No.</b>	GCAPS0158D				

**Declaration:**

I hereby declare that all the information shared above is true to best of my knowledge and belief.

**Rishabh Sharma**