

Resume

Personal Details

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RELEVANT EXPERIENCE

Software Asset Management Tool Skills: BMC Remedy, SAP Ariba, Flex Net/FNMS/Flexera Tool, Snow License Manager Tool, Spider, Service Now, HP Asset Manager.

Other Skill: Vendor and Contract Management, Cyber Security Analyst, and Software Auditor.

Certifications:

- PRINCE2® Practitioner Certificate in Project Management
- PRINCE2® Foundation Certificate in Project Management
- General Data Protection Regulation Certification
- Fortinet Network Security Expert Certification
- ITIL® Foundation Certificate in IT Service Management
- UiPath Foundation and Orchestrator Diploma Certification

Hexaware Technologies Limited (SAM-Technical Specialist)

Dec 2020- Present

- Working as Software Asset Management Technical Specialist for the Microsoft, Oracle, Red Hat, and VMware.
- Managing the software license optimization activity and cost saving through reconciliation
- Maintaining and Publishing the Effective License Position, Software License Compliance and audit readiness for the Microsoft, Oracle, Adobe, Red Hat, and VMware.
- Supporting and Managing Various Volume License Agreements, Open Licenses Agreement, Contract Renewals, MS True ups for organizations level as a part of SAM Compliance and license Advisory.
- Supporting as technical person for the Cloud license requirement-Aws and Azure, Open Source and Freeware software's.

Toll Group (SAM Analyst)

June 2020-Dec 2020

- Working as Software Asset Management Analyst.
- Managing the of software License's discovery, acquisition, compliance, maintenance renewals, life cycle planning and costing.
- Managing the software license optimization activity and cost saving through reconciliation
- Maintaining the Effective License Position, Software License Compliance and audit readiness for the Microsoft, Oracle, Adobe, Red Hat and Informatica.
- Supporting as technical person for the Cloud license requirement-Aws and Azure, Open Source and Freeware software's.
- Working as Project Manager-end to end management for all Technical Software License validation and Compliance management.
- Identify savings opportunities for renewals, software licensing, and services. Follow through with vendors and Associates to obtain identified savings.

- Maintaining the record for license entitlement and license deployment for Microsoft, Oracle, Adobe, IBM, VMware and SAP accordance with Internal Standard and Procedures.
- Maintaining the Asset/License and software's record into the Spider Tool.
- Maintaining the ELA for Microsoft, SAP, Adobe.
- Maintaining and tracking the record of Microsoft Enterprise License agreement, Oracle Contract Management, Adobe VIP, VMware, SAP, and IBM Passport advantage Program along with OEM license, Compliance, and Audit management
- Deep knowledge in Software licensing rules, Software metering and Process to optimization, compliance, Global License Usage Policies and Software Audit.
- A demonstrable knowledge of Software Asset Management (SAM) Licensing and process solutions along with data analytics skill and Automation Tool Like Snow and Flexera.
- Performs a complete, detailed, and accurate analysis of collected data, verifies, and validates usage data against entitlements and prepares the license usage report.
- Designing, developing and implement the processes to automate the effective Software Asset Management and deliver saving targets to the business, and Publish License the Compliance report to stakeholders along with technical solution, Control and Visibility.
- Support on various Governance, Risk and compliance activities conducted by the organisation. Also Involved as Software Auditor into Internal and external audit.
- Producing program documentation on various software process along with EULA compliance Policy.
- Support on to track the Un-Authorized software Installation and up to date for the software's security Vulnerability.
- Help users with reporting usage for all software's buying programs.
- Records all software purchases in software compliance tool, requiring solid understanding of software license agreements.
- Records all OpenX, Capex and Capital budget information monthly for Supervisor to analyse, using the software tool for assistance along with budget preparation on a quarterly and yearly basis.
- Software Consolidations: Evaluate opportunities for consolidating and standardizing the tool chest across VSSI, Inventory analysis via vendor, Cost/usage analysis, License consolidation, Software testing for new versions/releases for the license servers.

Cognizant (SAM-Associate Consultant)**Sep 2017-Nov 2018**

Purpose of Role:

Manage software, Network Assets in ITAM, Ensure Contracts are created for all items in Asset management portal, maintain a clean repository for respective items, perform inventory Management, Understand the utilization, and trigger action for additional procurement, Vendor Management WITH the objective of gathering requirements, managing vendors, tracking purchase orders and providing support WITHIN the guidelines of Cognizant standards and norms.

Role & Responsibilities:

- Maintain the asset management database containing all the information necessary for the lifecycle of an IT asset.
- Resolve discrepancies identified in asset management database.
- Reconciliation of discovered assets that are not tracked in the asset management database.
- Reconcile disposal vendor reports with the asset management database.
- Reconcile shipping orders against information in purchase orders for tracked assets.
- Manage the validation of the asset management database records by performing a scheduled task to QA the data for asset record and Develop and implement Asset Management processes for Software license management processes (inventory, usage, and procurement reconciliation)

- Analyse client contracts, Purchase agreement (Microsoft Select or EA, Software Assurance, Adobe TLP, etc.), Entitlement Data to identify the Product use rights & Licensing model or metric (Device, User, Processor, Core, PVU, RVU etc) to establish areas of risk and Software License Compliance Position for the clients
- Having Experience in License recycling & re-harvesting
- Interact directly with clients and other internal and external sources to obtain relevant data and documents in required forms and consistent with project objectives and deadlines.
- Utilize Data analysis tools and techniques like MS Access, MS Excel

ELA and IT App Contract management:

- Handles confidential Microsoft EA, IBM, Oracle, Adobe ETLA, and other contractual agreements. Uses such agreements to configure license tool and advise customer of compliance across their estate. Advises customer on compliance issues/potential audit risks/contractual obligations for software both under agreement and commercial software.
- Works closely with customer, procurement team, and represents customer with vendors to ensure software entitlements purchased and POs reflect the software required. Monitor installations to ensure entitlements are mapped to correct applications based on EULA.
- Directs the loading of purchase orders and asset tracking records into a licensing system and Converts purchase activity into accurate license entitlements based on contracts/EULA.
- Full knowledge of License EULA's for commercially available licenses
- Tracks, monitors, and updates software asset records to ensure compliance with vendor contracts.
- Generates and presents Software License Position reports.
- Provides consultation with software product managers regarding processes and procedures related to software procurement, new products, agreements, renewals, and amendments.
- Research, recommend and implement cost saving initiatives to customer on licenses or license configurations.
- Analyse license position and communicate risks to client so that appropriate action can be taken.

Process, Audit & Innovation:

- Active participation in Innovation and assisting the team members in involve in Innovation.
- Attending the process related Audits and reporting back to Manager with input.
- Provide input to Manager wherever process enhancement is possible.

Other Activities:

- Training, mentoring, and guiding less experienced support staff in their daily work.
- Responsible for Vendor Partner Strategy and relationship management.
- Involved into auditing process for software compliance with documented procedures.
- Involved as Internal Auditor for within Organization.
- Responsible person to handle the IT Software License.
- ELA Product Management Expert.

IBM India Private Ltd (Software Asset Management Analyst)

Feb 2017-Aug 2017

Role & Responsibilities:

Software Asset Management: Understanding the data flow and core capability of adapters we have collect holistic and historical data of entitlements from business in a specific template as per standard SAM process and gather required necessary attributes to feed the tool. Data collection and transcription of data in a spread sheet and arriving in unique set of data by comparing delta data.

- Reporting inappropriate/Unapproved/Unauthorized Software/License & ensuring it is being removed.
- Working on Scanning, compliance and Entitlement as a Scan Chaser, SW Compliance Analyst and Acquisition Analyst

- Authenticate to solve all alerts as (Scanning- SOM 1a, SOM 1b, SOM 2a, SOM 2b, SOM 2c) and (Compliance-SOM 3, SOM 4a, SOM 4b, SOM 4c).
- Day to day interact with Focal and DP.

PWC Pune, India

Feb 2015 – Feb 2017

Advisory Services-Analyst/Officer (Legal Antipiracy Compliance-IT Software Asset and License Management Compliance)

Specialties: Intellectual Property Rights and copyrights

- Working in Software Asset Management Project (SAM) for Microsoft West Region, and Team member of the License Compliance Advisory team.
- Working on Anti-Piracy/License Compliance engagements for major software publishers in India.
- Managing and handling end to end execution of Software Compliance audits at Small & Medium sized Enterprise accounts and Corporate (CAM / CTM).
- Helping clients with software deployment identification, licenses reconciliation, identifying malware and unauthorized software and compliance GAP analysis offered as License Compliance Advisory.
- Collecting data using various network scan tools, scripts. Analyzing the data and generating Software Asset Management Report.
- Monitor the Internet along with websites to identify, download and data of Microsoft and Autodesk license cracks, and maintain a database for compliance investigation.
- Work with stakeholders, including Legal, Sales, Vendor and Finance Teams, to maintain compliance with software regulations and policies.
- Software asset management (SAM) process analysis, mapping, and documentation experience.
- Work with product expert/technical experts to understand and track false positives related to Pirated and noncompliance.
- Required to work independently and manage multiple concurrent accounts to closure in a timely manner.
- Constants follow up with clients and targets, scheduling audits, handling Risk Management formalities and various processes as per the firm's policy.
- Helped customers identify the shortfalls in their license procurements post analysis of the captured data.
- Prepared reports based on the audit findings and helped the clients in understanding the same and establishing their Effective License Position.
- Helped clients in choosing the best tool for their software license management, post analysis and comparison of various tools and hence ensured best software asset management practices.

Jaihind College of Engineering, Kuran (Pune), India

Dec 2013 – Feb 2015

Lecturer:

- Lecturer (E & TC -Dept) and taking care for the placement activities of students.

EDUCATIONAL QUALIFICATIONS:

Bachelor of Technology in Electronics and Telecommunication Engineering (NMU, Percentage – 68.26 %) in 2013

HOBBIES: Reding Books and Internet Surfing

Date: 19th Jan 2021

Faithfully,
Jitendra Desale