RAJESH ATTAL
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PROFESSIONAL SUMMARY

- Versatile, goal-oriented Product Manager with 3+ years of experience supporting the strategic direction of large-scale programs and managing risks while achieving overall company goals and exceeding customer expectations
- Providing Marketing business leaders with insights that will guide actions that optimize performance
- Designing effective and impactful reports/visualizations for business audiences
- Analysing complex data and translating into actionable recommendations
- Understanding strategy and tactics involving new customer acquisition and cross sell programs to advise and report key performance metrics
- Managing development and reporting of weekly Key Performance Indicators and Quarterly Business Reviews to leadership
- Strong Analytical and Problem-Solving Skills with ability to work independently and in team environments, simultaneously on multiple projects with competing priorities.
- Proficient in Full Life Cycle of Agile methodology with Scrum process, Development of Reporting Projects includes Requirements gathering/analysis, Design, Development, Testing and Production rollover.
- Based on BRD perform UAT and repot Bugs and Issues using JIRA, Create User Stories and share the same with Dev team and prioritizing the scrum team Backlog to streamline the execution of program priorities while maintaining the conceptual and technical integrity for the team
- Participate in and lead formal and informal reviews of high-level design with stakeholders and provide technical perspective when required.
- Hands - on with creating solution driven views and dashboards
- Provided technical and analytical expertise in responding to complex, specialized report requests requiring higher-level data analyses and data management services.

AREAS OF EXPERTISE

- **Reporting Tools:** Tableau 2022.2 Desktop/Server, Anaplan, Salesforce
- **Managerial Skills**: Leadership, Negotiation, Conflict Mediation, Requirements Gathering, Stakeholder Identification, Scheduling, Operational Development, and Team Motivation
- **Project Management Tools**: JIRA, Miro, Smartsheets, Trello
- **Data Modelling/Analysis:** Pl/SQL Developer

EDUCATION

B.Tech – Electronics and Telecommunication Engineering

WORK EXPERIENCE

VMWare (Bangalore)   April 2019 – Present
Sr Business Analyst DMT Strategy and Operation

- Responsible for Planning and execution of CPQ Roadmap releases (Migration from ModelN to Salesforce CPQ)
- Stakeholder Management, Business requirements gathering and analysis
- Own and Lead UAT and Smoke Test for all the roadmap releases.
- Drive Scrum meetings, release management, create User stories.
- Work with deal management team, Sales, Order management team to understand business and algin tools as per business process and polices.
- Quick solutioning for critical production defects and immediate workarounds.
- Content management and communications on Confluence, for stakeholders and internal team.
- Track and Manage Defects and enhancement via Salesforce.
- Provide Business reports on demand on Tableau.
- Gained knowledge on different cloud technologies, Implementation of different services.

WeWork (Bangalore)   Sep 2018- March 2019
Finance and Procurement Analyst

- Process Standardization, ERP Implementation, Project Planning.
- Driving change projects to fill the gap between Procurement and Accounts Payable.
- Process brainstorming with different departments to understand the process gaps.
- Implementing and managing spend analytics
- Define operations processes and procedures which satisfy compliance requirements and best practices and achieve expected enhancements of operational and business efficiency.

Monsanto (Bangalore)   Jun 2018- Sep 2018
Project Management Analyst

- Monsanto to Bayer Transformation, implementation for IT Procurement, consolidation based on category and location.
- Eliminating duplication and verifying inventory and necessary replenishment.
- Vendor master changes from Monsanto to Bayer, asset capitalization, budget utilization, forecasting.
- Predictive data analysis for 2018-2019.
- Impact and risk analysis for supply of indirect material during the transition. Process standardization for complete supply chain cycle.

- Experienced in client conversation and in providing detailed flow and advice to the client on the project.
- Cross functional communication with client and the technical team to ensure a proper understanding of the technical aspect of the project

Honeywell Technology Solutions (Bangalore)   Jun 2015-Mar 2018
Procurement Project Management Specialist

- Gathering data, Requirement Analysis and Data Cleansing
- Forecast and highlight potential delay, conduct brainstorming sessions with project team and initiate necessary actions.
- Process optimization projects - Drive Inventory Reduction, Lead time reduction projects to success by collaborating with multiple site sourcing leaders. Thus, also identifying e-auction and cost saving opportunities.
- Project Ownership to meet deadlines and make sure Project exits phase gates on planned dates (MS Projects & Accolade), Define KPIs. Assign tasks and define timelines, define short term and long-term targets. Create SLAs and SOPs, Metrics standardization
- Perform data mining to identify potential saving opportunities and convert into Sourcing projects.
- Inventory reduction with six sigma projects by $2.3M, working capital saving worth $4.2 M

OSI Systems (Hyderabad)   Aug 2014- Jun 2015
Buyer

- Root cause analysis of issues and process glitches in logistics and operations
- Identifying and analyzing the increasing delay in deliveries in Asia region.
- Identifying process gaps and suggesting new process flows, thus initiating new queues.
- Performance analysis and evaluation of suppliers
- Improved business decision making by creating and implementing system-based and data-driven reporting, analysis, and insights. Creating standard operating procedures for all the Proactive Monitoring reports.

Flextronics International (Chennai)   Jan 2013 – Aug 2014
Sr Analyst

- Forecasting and Demand Analysis for stores across USA and Mexico
- Procure to pay process, handling global local suppliers.
- Understanding stakeholder pain points and converting them into workable requirements, which are delivered to them in phases, once approved.
- Communicating with the stakeholders to facilitate smooth functioning of the process.
- Devising risk mitigation system to help in crisis situations and unplanned scenarios.