Naveen Goud .P

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To succeed in an environment of growth and excellence and earn a full-time job which provides me job satisfaction and self-development and help me achieve personal as well as organizational goals.

PROFILE SUMMARY

- ➤ B.Tech (CSE) from BVRIT, with around 8.6 years of experience and currently working in HCL Technologies, Hyderabad, as a **Sr. Software Engineer**.
- ➤ Have around 8.6 years of experience in **SFDC** applications **development** and enhancement projects.
- ➤ An effective communicator with excellent interpersonal, logical thinking & analytical abilities.
- ➤ Communicate effectively with internal teams and client to address technical design, functional gaps, and issues, cross dependencies with other teams.
- ➤ Perform independent code reviews.
- ➤ Perform impact analysis before developing and modifying existing components.
- ➤ Hands on experience on both **SFDC classic** and **lightning components**.
- ➤ Good hands on knowledge on **LWC**.
- ➤ Have good experience on **REST Integrations**.
- ➤ Hands on experience on integration between **CUMMINS GE** and **GM.**
- ➤ Code migrations using **Salesforce CLI** and **Visual Studio Code**.
- ➤ Experience on Code versioning using **GIT** and **Bit Bucket**.
- ➤ Have worked on integration projects as an individual and team member.
- ➤ Have good communication and interpersonal skills in handling team and client.
- ➤ Done POC on **Salesforce Shield Platform** for data protection.
- ➤ Individually contributed on business and functional requirements gathering in few projects.
- ➤ Have good Knowledge on Salesforce Communities.

CERTIFICATIONS

- ➤ Salesforce Certified Platform App Builder
- ➤ Salesforce Certified Platform Developer I
- ➤ Salesforce Certified Administrator.
- ➤ Salesforce Certified Service cloud consultant.

EDUCATION DETAILS

- ➤ B.Tech from BVRIT (2011-2015)

EXPERIENCE AND ORGANIZATION DETAILS

- ➤ Working in HCL Technologies Limited from **May** 2021 to Till Date.
- ➤ Worked in Tech Mahindra, Hyderabad from **Oct** 2018 to **May** 2021.
- ➤ Worked in Cloudtree Technologies from **Jan** 2016 to **Oct** 2018.
- ➤ Worked in Mold-Tek Technologies Pvt Ltd from **July** 2015 to **Dec** 2015.

TECHNICAL SKILLS

- ➤ Salesforce.com, force.com platform
- ➤ SFDC Classic and **Lightning Components development**
- ➤ SFDC Configurations, customizations using **apex**, **triggers**, **visualforce**, SOQL.
- ➤ Integrations using **REST API**.
- ➤ Hands on experience on integration between **CUMMINS GE** and **GM.**
- ➤ **Salesforce Shield Platform**.
- ➤ Data migrations.
- ➤ Code migrations using **Salesforce CLI** and **Visual Studio Code.**
- ➤ Code repository and versioning using **GIT** and **Bitbucket**.
- ➤ Good knowledge on **Scrum** process.
- ➤ Good knowledge on **Lightning Web Components (LWC)**.

Project: CUMMINS GE
Client: CUMMINS GE
Organization: HCL Technologies.

Description:
        This project handles to store the customer related data. Cummins Guidanz Evolution CRM application helps for any issue generated on Cummins Products (like Engines), from customer end a case will be generated into the Salesforce and Lightning Application, replacements, tracking the product, even transaction, escalations can be made through the CRM tool.

Roles and Responsibilities:
   ✓ As a senior developer, attend the bridge calls along with the team with BA on the application development and getting the business requirement clarification.
   ✓ Impact analysis for the changes.
   ✓ Responsible for working solution design.
   ✓ Responsible for peer reviews.
   ✓ Responsible for preparing the technical design documents.
   ✓ Assigning tasks and monitoring the work progress.
   ✓ Working closely with Release management team for smooth deployments.
   ✓ Act as UAT primes, interacting with PMs on UAT issues and resolutions.
   ✓ Work with Scrum master on requirement freeze and capacity planning.

Project: CITI CCB
Client: CITI Bank
Organization: Tech Mahindra.

Description:
        This project handles the digitalization of CITI commercial banking needs using the Salesforce CRM. Citi Commercial Banking CRM application helps CITI bank to create Credit Applications for its Commercial Banking customers, track and validate the customers. Using this application, Citi will create Onboarding request for its new customers, which needs to be validated and approved. This application mainly focuses on validating the customer input pertained to the Credit Application. For the Credit Applications, there are many checks. Once the checks are cleared, then only the application can be submitted to CitiRisk system.   CitiRisk is back office application where the real processing and Approval of Credit Application takes place.

Roles and Responsibilities:
   ✓ As a senior developer, attend the bridge calls along with the team with BA on the application development and getting the business requirement clarification.
   ✓ Impact analysis for the changes.
   ✓ Responsible for working solution design.
   ✓ Responsible for peer reviews.
   ✓ Responsible for preparing the technical design documents.
   ✓ Assigning tasks and monitoring the work progress.

Project: ListUrProperty.co.za Portal
Client: Megabytes.
Organization: Cloudtree.

Description:
        List Ur Property is an advanced property management system. It feeds all your listings to multiple advertisement platforms and social media sites with one click and from one point of entry. ListUrProperty provides free licenses to agents, where agents can manage their properties from a centralized hub. It supports sales properties and rental properties. No agreements, No bonds, No extra charges and No upfront fees! We are the fastest growing property advertising company across South Africa. We will help agents to get genuine leads and sell your properties faster. Besides these, it's easy to maintain your viewing schedules, SMS, email alerts and arrange viewings etc. This is the finest tool for small and medium real-estate agents as its very agent friendly. We

are no doubt the fastest growing company in real-estate space. We always strive to deliver a trustworthy experience that you will cherish for a lifetime.

Roles and Responsibilities:

- ✓ Worked as a Developer.
- ✓ Developing **lightning components** as per the User stories.
- ✓ User stories analysis and providing the design and development solutions.
- ✓ Follow the **scrum** process for development.
- ✓ Attending daily scrum call and discussion with the business about the business requirements.

Project:	Simply SMS
Client:	Megabytes.
Organization:	Cloudtree.

Description:

Simply SMS is a Salesforce native app that embeds SMS messaging features into your Salesforce instance. It can be used to send or receive messages. It'll help you grow sales and boost customer engagement. Data has shown that the faster sales responds to a prospect's message, the greater chances of making the sale. Simply SMS has a host of features including conducting SMS Campaigns, sending SMS messages to custom objects, Workflow support, and the ability to chat live with customers from within Salesforce.

Roles and Responsibilities:
- ✓ As a team member, need to develop the integration mechanism.
- ✓ Responsible for getting the clarification from the business and implement the solutions.
- ✓ Responsible to provide the solutions for SFMC and SFDC integration.
- ✓ Responsible for documenting the solution approaches.
- ✓ Need to prepare weekly status documents.
- ✓ Need to discuss the weekly status and plans for the current and future activities.
- ✓ Responsible for deployments between SFDC different environments.

Project:	Coaching Management
Client:	Mold-Tek
Organization:	Mold-Tek.

Description:

This Application helps manage Student, Faculty, Courses, Batches, Fees, Attendance, and Marks. Provides easy reports like outstanding fees, Marks, Attendance etc. This is a MUST HAVE Application for all coaching institutes. The product is very easy to use and considers that most operators are not technology savvy people or typical geeks. The Application guarantees saving of money and time for owners apart from organizing the institute information. You can streamline the coaching institute business. Over 25 reports available at a click of a button to take care of business. New reports added for ID card and Student Details for counselling parents detailing payment, Attendance, Marks etc.

Roles and Responsibilities:
- ✓ Requirements gathering and implementations.
- ✓ Unit testing.
- ✓ Created users, deactivating users and run alignment rules.
- ✓ Created record types and page layouts for US users and Canada users.
- ✓ Created change sets and involved in deployments.
- ✓ Created summarized reports and dashboards.
- ✓ related Reports and Dashboards
- ✓ Data loads.